



**Your Voice, Your Organization**

The National Association of Health Underwriters (NAHU) represents more than 100,000 licensed health insurance agents, brokers, consultants and benefit professionals through nearly 200 chapters across America. NAHU members service the health insurance needs of large and small employers as well as people seeking individual health insurance coverage.



## Information Resource

With our website ([www.nahu.org](http://www.nahu.org)), America's Benefit Specialist (ABS) magazine and several newsletters and broadcast emails at your fingertips, you'll always have the most current industry information.

## Legislative Advocacy

NAHU strives to educate officials on both the federal and state levels about the healthcare system and the vital role of the health insurance agent as a consumer resource and advocate. Through a network of key contacts, NAHU cultivates relationships that allow members to clarify issues before bills are written and votes are taken. These relationships are strengthened through actions undertaken by the Health Underwriters Political Action Committee (HUPAC).

## America's Benefit Specialist Magazine

All NAHU members receive a complimentary subscription to America's Benefit Specialist magazine. ABS is filled with valuable articles and information, including sales tips and best-practice ideas.

## Professional Development

Certification programs, professional designation courses, online resources and conferences are just a few ways NAHU helps members develop professionally and personally. Local chapters also host regular meetings where continuing education opportunities are provided.

## Compliance Benefits

NAHU's Compliance Corner includes exclusive members-only benefits, such as having specific health reform implementation questions answered. Members also have access to free monthly webinars on timely compliance topics. Members receive the Daily Newswire, a compilation of national news stories about the health insurance industry delivered daily to their inboxes. NAHU's Washington Update, emailed weekly to members, offers a summary of legislative and regulatory activities as well as compliance information.

## Member-Only Benefits

From an exclusive agreement with Mercer for agent-preferred E&O insurance to discounts on compliance tools and tech solutions, NAHU offers you the opportunity to save money on items you need to operate your business.

## Networking

Interacting with other insurance professionals may be the most beneficial aspect of NAHU membership. Being able to reach out to other professionals, asking questions, meeting sales representatives and learning about products are all invaluable opportunities that membership provides. NAHU also offers online networking resources that connect members across the country.

JOIN ONLINE AT [WWW.NAHU.ORG](http://WWW.NAHU.ORG)

# NAHU 2021 Dues By Chapter

Find the city closest to your home or office to determine your local chapter and appropriate dues

Alabama	MONTHLY	ANNUAL
BIRMINGHAM	\$37.58	\$451.00
GULF COAST	\$37.58	\$451.00
MONTGOMERY	\$37.58	\$451.00
HUNTSVILLE/NORTHAL	\$37.58	\$451.00
FLORENCE/SHOALS	\$37.58	\$451.00
<b>Alaska</b>		
ALL CITIES	\$37.16	\$446.00
<b>Arizona</b>		
GREATER PHOENIX	\$40.49	\$486.00
TUCSON/SOUTHERN AZ	\$39.24	\$471.00
<b>Arkansas</b>		
LITTLE ROCK/CENTRAL	\$32.99	\$396.00
JONESBORO/NE	\$32.99	\$396.00
FAYETTEVILLE/NW	\$33.83	\$406.00
<b>California</b>		
FRESNO/CENTRAL	\$50.49	\$606.00
DESERT CITIES	\$50.07	\$601.00
SAN FRANCISCO/GOLDEN GATE	\$51.32	\$616.00
ONTARIO/INLAND EMPIRE	\$50.07	\$601.00
LOS ANGELES	\$50.90	\$611.00
WINE COUNTRY/N. COAST	\$52.15	\$626.00
CHICO/NORTH VALLEY	\$50.07	\$601.00
ORANGE COUNTY	\$51.32	\$616.00
SACRAMENTO	\$52.15	\$626.00
SAN DIEGO	\$50.65	\$608.00
SANTA BARBARA	\$50.07	\$601.00
SILICON VALLEY/SAN JOSE	\$50.90	\$611.00
VENTURA COUNTY	\$50.07	\$601.00
<b>Colorado</b>		
FRONT RANGE	\$40.07	\$481.00
METRO DENVER	\$40.49	\$486.00
NORTHERN CO/FORT COLLINS	\$39.65	\$476.00
SOUTHERN CO/CO SPRINGS	\$39.65	\$476.00
WESTERN ROCKIES	\$40.49	\$486.00
<b>Connecticut</b>		
ALL CITIES	\$45.91	\$551.00
<b>Delaware</b>		
ALL CITIES	\$33.41	\$401.00
<b>Florida</b>		
BROWARD COUNTY	\$42.83	\$514.00
CAPITAL AREA/TALLAHASSEE	\$44.08	\$529.00
CENTRAL FL/ORLANDO	\$46.16	\$554.00
GULF COAST/SARASOTA	\$48.24	\$579.00
JACKSONVILLE	\$41.58	\$499.00
MIAMI-DADE COUNTY	\$46.16	\$554.00
PALM COAST/WEST PALM	\$43.66	\$524.00
SOUTHWEST FL/FORT MYERS	\$41.99	\$504.00
TAMPA BAY	\$42.83	\$514.00
<b>Georgia</b>		
ATLANTA	\$42.15	\$506.00
COASTAL EMPIRE/SAVANNAH	\$39.24	\$471.00
CTRL SAV RIVER AREA/AUGUSTA	\$40.07	\$481.00
MIDDLE GEORGIA/MACON	\$39.65	\$476.00
NE GA/GAINESVILLE	\$40.49	\$486.00
NW GA/CALHOUN	\$39.65	\$476.00
SOUTH ATLANTA	\$41.32	\$496.00
SOUTH GEORGIA/ALBANY	\$39.24	\$471.00

Hawaii	MONTHLY	ANNUAL
ALL CITIES	\$31.74	\$381.00
<b>Idaho</b>		
E. ID/POCATELLO/ID FALLS	\$36.32	\$436.00
N. IDAHO/COEUR D'ALENE	\$36.66	\$440.00
SOUTHERN ID/TWIN FALLS	\$36.32	\$436.00
TREASURE VALLEY/BOISE	\$36.32	\$436.00
<b>Illinois</b>		
CENTRAL IL/PEORIA	\$37.99	\$456.00
CHICAGO DOWNTOWN	\$38.41	\$461.00
CHICAGO/NORTHEAST	\$38.41	\$461.00
DUPAGE	\$38.33	\$460.00
<b>Indiana</b>		
GREATER BLOOMINGTON	\$40.08	\$481.00
GREATER INDIANAPOLIS	\$40.08	\$481.00
GREATER N./SOUTH BEND	\$40.08	\$481.00
NE IN/FORT WAYNE	\$40.08	\$481.00
NW IN/MERRILLVILLE	\$40.08	\$481.00
S. CENTRAL/SCOTTSBURG	\$40.08	\$481.00
S. WESTERN/EVANSVILLE	\$40.08	\$481.00
<b>Iowa</b>		
ALL CITIES	\$37.58	\$451.00
<b>Kansas</b>		
CENTRAL KS/WICHITA	\$31.74	\$381.00
KANSAS CITY	\$33.82	\$406.00
<b>Kentucky</b>		
CENTRAL KY/LEXINGTON	\$39.24	\$471.00
GREATER LOUISVILLE	\$43.83	\$526.00
WESTERN/OWENSBORO	\$37.58	\$451.00
<b>Louisiana</b>		
ACADIANA/LAFAYETTE	\$37.57	\$451.00
GREATER BATON ROUGE	\$43.82	\$526.00
NEW ORLEANS	\$39.65	\$476.00
RED RIVER/SHREVEPORT	\$39.65	\$476.00
<b>Maine</b>		
ALL CITIES	\$35.66	\$428.00
<b>Maryland</b>		
BALTIMORE	\$38.82	\$466.00
EASTERN SALISBURY	\$37.99	\$456.00
GTR WASHINGTON DC	\$38.82	\$466.00
<b>Massachusetts</b>		
ALL CITIES	\$41.33	\$496.00
<b>Michigan</b>		
METRO DETROIT	\$38.82	\$466.00
NORTHERN MI/TRAVERSE	\$38.82	\$466.00
SW MI/KALAMAZOO	\$38.82	\$466.00
WEST MI/GRAND RAPIDS	\$38.82	\$466.00
<b>Minnesota</b>		
ALL CITIES	\$41.66	\$500.00
<b>Mississippi</b>		
JACKSON	\$40.16	\$482.00
NORTHEAST MS	\$34.74	\$417.00
SOUTH AKA GULF COAST	\$36.99	\$444.00

Missouri	MONTHLY	ANNUAL
CENTRAL	\$37.57	\$451.00
SPRINGFIELD	\$43.40	\$521.00
ST LOUIS	\$37.57	\$451.00
<b>Montana</b>		
ALL CITIES	\$31.74	\$381.00
<b>Nebraska</b>		
LINCOLN	\$42.90	\$515.00
OMAHA	\$43.32	\$520.00
<b>Nevada</b>		
CLARK COUNTY/LAS VEGAS	\$37.58	\$451.00
NORTHERN NV/RENO	\$35.91	\$431.00
<b>New Hampshire</b>		
ALL CITIES	\$38.83	\$466.00
<b>New Jersey</b>		
CENTRAL NJ/PRINCETON	\$38.82	\$466.00
MONMOUTH	\$38.82	\$466.00
NORTHERN NJ/TOTOWA	\$38.82	\$466.00
SOUTH NJ/MOORESTOWN	\$38.82	\$466.00
<b>New Mexico</b>		
NORTHERN NM/SANTA FE	\$31.33	\$376.00
RIO GR/ALBUQUERQUE	\$33.41	\$401.00
<b>New York</b>		
NEW YORK METRO/NY CITY	\$42.57	\$511.00
GR. CENTRAL/SYRACUSE	\$42.57	\$511.00
GREATER NIAGARA	\$42.57	\$511.00
NE NY/ALBANY	\$42.57	\$511.00
WESTERN/BUFFALO	\$42.57	\$511.00
<b>North Carolina</b>		
CHARLOTTE	\$42.57	\$511.00
COASTAL/WILMINGTON	\$41.32	\$496.00
TRIAD/GREENSBORO	\$42.57	\$511.00
TRIANGLE/RALEIGH	\$41.32	\$496.00
WESTERN/ASHEVILLE	\$41.32	\$496.00
W. PIEDMONT/HICKORY	\$42.16	\$506.00
<b>North Dakota</b>		
ALL CITIES	\$28.83	\$346.00
<b>Ohio</b>		
CINCINNATI	\$36.74	\$441.00
COLUMBUS	\$35.90	\$431.00
CLEVELAND	\$39.24	\$471.00
TOLEDO	\$36.32	\$436.00
YOUNGSTOWN/WARREN	\$36.32	\$436.00
<b>Oklahoma</b>		
OKLAHOMA CITY	\$37.58	\$451.00
TULSA	\$36.33	\$436.00
<b>Oregon</b>		
ALL CITIES	\$39.24	\$471.00
<b>Pennsylvania</b>		
HARRISBURG	\$38.82	\$466.00
NORTHEASTERN/LEHIGH VALLEY	\$38.82	\$466.00
PHILADELPHIA	\$39.57	\$475.00
PITTSBURGH	\$38.82	\$466.00

Rhode Island	MONTHLY	ANNUAL
ALL CITIES	\$33.41	\$401.00
<b>South Carolina</b>		
COLUMBIA	\$37.58	\$451.00
MYRTLE BEACH	\$37.58	\$451.00
CHARLESTON	\$37.58	\$451.00
GREENVILLE	\$37.58	\$451.00
<b>South Dakota</b>		
ALL CITIES	\$32.99	\$396.00
<b>Tennessee</b>		
CHATTANOOGA	\$37.16	\$446.00
KNOXVILLE	\$37.16	\$446.00
MEMPHIS	\$37.58	\$451.00
NASHVILLE	\$38.83	\$466.00
JACKSON	\$37.58	\$451.00
<b>Texas</b>		
AUSTIN	\$40.91	\$491.00
CORPUS CHRISTI	\$40.08	\$481.00
DALLAS	\$41.75	\$501.00
TYLER	\$40.91	\$491.00
EL PASO	\$40.49	\$486.00
FORT WORTH	\$40.91	\$491.00
HOUSTON	\$44.24	\$531.00
LUBBOCK	\$41.33	\$496.00
AMARILLO	\$40.91	\$491.00
SAN ANGELO	\$40.91	\$491.00
SAN ANTONIO	\$41.33	\$496.00
SOUTH	\$40.49	\$486.00
WICHITA FALLS	\$41.91	\$503.00
Lone Star Virtual	\$40.91	\$491.00
MIDLAND	\$40.91	\$491.00
<b>Utah</b>		
NORTHERN UT, OGDEN	\$37.57	\$451.00
SALT LAKE CITY	\$37.57	\$451.00
<b>Vermont</b>		
ALL CITIES	\$28.83	\$346.00
<b>Virginia</b>		
RICHMOND	\$38.32	\$460.00
VA BEACH	\$38.74	\$465.00
LYNCHBURG	\$39.57	\$475.00
ROANOKE	\$40.82	\$490.00
<b>Washington</b>		
SEATTLE	\$38.82	\$466.00
TACOMA	\$37.57	\$451.00
EASTERN	\$37.57	\$451.00
VANCOUVER	\$37.57	\$451.00
<b>West Virginia</b>		
ALL CITIES	\$41.33	\$496.00
<b>Wisconsin</b>		
ALL CITIES	\$28.83	\$346.00
<b>Wyoming</b>		
ALL CITIES	\$28.83	\$346.00

# NAHU Membership Application

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Designation \_\_\_\_\_ Company \_\_\_\_\_

Title \_\_\_\_\_ Referral/Sponsor \_\_\_\_\_

Birthdate \_\_\_\_\_ Gender \_\_\_\_\_

Mailing Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Work Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_

Work E-Mail \_\_\_\_\_

Home Street Address (for legislative purposes) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Home Phone \_\_\_\_\_ Home E-mail \_\_\_\_\_

Local Association (See other side of this application.) \_\_\_\_\_

## Payment Schedule:

- Annual Debit (payable by checking account or credit card)  
 Recurring Monthly Debit (payable by checking account or credit card)

## Form of Payment:

- Check     Checking Account    **Credit Card:**     Visa     MasterCard     American Express     Discover

**Amount:** \_\_\_\_\_

## Bank Draft or Credit Card Authorization Form

I (we) hereby authorize NAHU to initiate debit entries to my (our) account as indicated. Monthly debits will equal one-twelfth of any current applicable national, state or local dues. At the end of the membership period, the account will be charged automatically for the next membership period. (Please include a voided check from the account to be drafted or write credit card number below.)

Name (as it appears on check or card) \_\_\_\_\_ Signature \_\_\_\_\_

Account Number \_\_\_\_\_ CVV \_\_\_\_\_ Expiration \_\_\_\_\_

## Please mark the box or boxes for the areas of your practice:

- |   |                                      |   |                                     |   |
|---|--------------------------------------|---|-------------------------------------|---|
| <input type="checkbox"/> Long-Term Care | <input type="checkbox"/> Disability  | <input type="checkbox"/> Managed Care       | <input type="checkbox"/> Retirement | <input type="checkbox"/> Individual Plans |
| <input type="checkbox"/> Large Group    | <input type="checkbox"/> Small Group | <input type="checkbox"/> Worksite Marketing | <input type="checkbox"/> TPA        | <input type="checkbox"/> Self-Insured     |
| <input type="checkbox"/> Medicare       | <input type="checkbox"/> Dental      |   |                                     |   |

**Mail to:** NAHU  
1212 New York Ave NW, Suite 1100  
Washington, DC 20005

**Fax to:** 202-747-6882

**If you wish to donate to HUPAC, please mail to:** HUPAC  
1212 New York Ave NW, Suite 1100  
Washington, DC 20005

**Or donate online at:** [www.hupac.org](http://www.hupac.org)