Based on the growing Medicare population, the movement of group retirees to individual plans and the availability of a wide variety of Medicare plan options for seniors, NAHU has expanded its professional development offerings. This is an online training program covering key points brokers and advisors need to know in order to better serve clients. Combine that with the ever-changing regulatory and legislative issues and a broker or advisor has much to know to be effective.

This certification course is designed to strengthen advisors’ and health insurance plan marketing staff’s ability to provide the information beneficiaries need to make the decisions that are best for them. You’ll learn the basics of Medicare eligibility and benefits, the different enrollment periods, Medicare parts A, B, C and D, types of Medicare Advantage, and Part D prescription drug plans. For those clients Medicare-eligible and still working, the course also provides insight on the usage of HSAs and when coverage is primary for the group health plan or Medicare.

This is not a compliance course, although you’ll find some key do’s and don’ts to guide you through a topic that can be confusing to seniors, brokers and advisors. NAHU’s comprehensive online program will give you a solid background to make informed decisions.

Course instruction will be delivered through NAHU’s Online Learning Institute:
http://www.nahu.org/professional-development/courses

Contact Student Services:
ProfessionalDevelopment@nahu.org or (844) 257-0990

Discounts offered to NAHU corporate partners and company groups over 25.