

**National Association of Health Underwriters  
Statement of Activities  
2015 Budget**

	<u>Annual Budget</u>
<b>REVENUE</b>	
Dues Revenue	4,941,000
Capitol Conference	352,000
Annual Convention	671,900
LPRT Applications	64,445
Advertising Revenue	910,000
Affinity Programs	200,000
Prof Dev Programs & Certification Courses	584,225
Miscellaneous	94,000
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TOTAL REVENUE	7,817,570
<b>EXPENSE</b>	
Salaries, Taxes & Benefits	3,780,066
BoT, Regions, Committees & Chapters	324,326
Administrative Expenses	354,450
Business Travel	67,000
Capitol Conference	222,407
Annual Convention	679,050
Office & Equip Rent, Maint & Depreciation	631,830
Outside Consultants	118,500
Membership Recruitment, Retention & Invoicing	57,745
HIU Magazine	819,400
Chapter Relations	28,564
Public Relations	126,750
Prof Dev Programs & Certification Courses	142,617
Lobbying, Coalitions & State Affairs	263,000
LPRT Awards & Event	95,000
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Total Expenses	7,710,705
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<b>INCREASE/DECREASE IN NET ASSETS</b>	<u><u>106,865</u></u>