

## LPRT Frequently Asked Questions

**Who can qualify for LPRT?** Individuals working in personal production, carrier representatives, management of an agency or general agency or carrier management.

**I work for a carrier, but not as a manager, and do not work with other producers. Where do I fit?** This would be under personal production (direct sales) if you are not working with brokers.

**Does a Mini-Med policy count as a medical plan?** Yes, HIPPA recognizes them as a qualified medical plan and so does LPRT.

**Can a carrier representative who services accounts qualify for LPRT?** Yes, under Carrier Rep.

**Do I have to have my retention numbers certified?** No. The only category that requires certification is for new business at the Golden Eagle level.

**What is Lifetime Membership?** See number 7 on the Qualifications Guidelines. If you have not applied and attained LPRT for the number of years stated, it does not apply to you. Skip that section.

**Do I have to send in an application if I have attained Lifetime?** Yes. You can send it in with no dues if you simply want to renew your Lifetime status. We need to know where you are and if you still want the Lifetime recognition.

**What does it mean to be Lifetime & Qualified?** If you have attained Lifetime, are still producing, and want to be recognized for production, you would complete the production section. You are required to submit the appropriate fee for the level attained.

**Can I submit the paperwork after the deadline and still be accepted for LPRT?** Yes. However, there is no guarantee that you will be recognized for your achievement or receive the invitation to the annual event if it is late. Once the certificates and awards are produced, there will not be more produced for the year. We highly recommend that you meet the deadline.

**Can I submit an application for a third party?** Yes, we have created a special Carrier and General Agency Application specifically for that purpose. It was designed so that a manager or GA could submit for his/her employees or qualifying producers. This can be used as an internal reward program for top producers.

**What if one of my carriers will not sign a certification form?** Sometimes a production report will suffice if they have problems getting the form signed. Most carriers do not have a problem signing the form. We will work with them to verify you that you have achieved the level of production required. If you placed your business through a GA, they can sign the certification form.

**What if my production is with several carriers and I am applying for the Golden Eagle level?** You will need to get certification from multiple carriers. You only need to verify the minimum numbers needed for your category.

Please do not hesitate to contact the LPRT Committee members, your Regional LPRT Chairperson or Brooke Willson at NAHU if you have questions.