

| Order | State                 | Chapters       | MONTH        | NEW       | LAPSED    | ADJUST    | MONTH        | Contest      | CONTEST   | CONTEST   | # Mbrs        | LAPSED    | CONTEST      | GAIN       | GAIN          |           |                      |                      |
|-------|-----------------------|----------------|--------------|-----------|-----------|-----------|--------------|--------------|-----------|-----------|---------------|-----------|--------------|------------|---------------|-----------|----------------------|----------------------|
|       |                       |                | START        | THIS      | THIS      |           | END          | Start        | NEW       | GROWTH    |               | In Last   | RETENTION    | CONTEST    | CONTEST       |           |                      |                      |
|       |                       |                | 6/1/2017     | MONTH     | MONTH     |           | 6/30/2017    | 5/1/2017     | MEMBERS   | Rank      | RATE          | Rank      | 1 year ago   | 12 Months  | RATE          | Rank      | POINTS               | RANK                 |
| 1     | CT                    | CTSW           | 177          | 8         | 3         | -1        | 181          | 179          | 9         | *         | 5.03%         | *         | 187          | 34         | 81.82%        | *         | *not eligible        | *not eligible        |
| 1     | <b>CT Total</b>       |                | <b>177</b>   | <b>8</b>  | <b>3</b>  | <b>-1</b> | <b>181</b>   | <b>179</b>   | <b>9</b>  | <b>4</b>  | <b>5.03%</b>  | <b>2</b>  | <b>187</b>   | <b>34</b>  | <b>81.82%</b> | <b>3</b>  | <b>9</b>             | <b>1</b>             |
| 1     | MA                    | MASW           | 172          | 2         | 5         | -1        | 168          | 169          | 6         | *         | 3.55%         | *         | 184          | 38         | 79.35%        | *         | *not eligible        | *not eligible        |
| 1     | <b>MA Total</b>       |                | <b>172</b>   | <b>2</b>  | <b>5</b>  | <b>-1</b> | <b>168</b>   | <b>169</b>   | <b>6</b>  | <b>5</b>  | <b>3.55%</b>  | <b>5</b>  | <b>184</b>   | <b>38</b>  | <b>79.35%</b> | <b>5</b>  | <b>15</b>            | <b>5</b>             |
| 1     | ME                    | MESW           | 39           | 0         | 1         | 0         | 38           | 38           | 1         | *         | 2.63%         | *         | 41           | 7          | 82.93%        | *         | *not eligible        | *not eligible        |
| 1     | <b>ME Total</b>       |                | <b>39</b>    | <b>0</b>  | <b>1</b>  | <b>0</b>  | <b>38</b>    | <b>38</b>    | <b>1</b>  | <b>3</b>  | <b>2.63%</b>  | <b>3</b>  | <b>41</b>    | <b>7</b>   | <b>82.93%</b> | <b>2</b>  | <b>8</b>             | <b>1</b>             |
| 1     | NH                    | NHSW           | 78           | 0         | 3         | 0         | 75           | 81           | 0         | *         | 0.00%         | *         | 84           | 15         | 82.14%        | *         | *not eligible        | *not eligible        |
| 1     | <b>NH Total</b>       |                | <b>78</b>    | <b>0</b>  | <b>3</b>  | <b>0</b>  | <b>75</b>    | <b>81</b>    | <b>0</b>  | <b>7</b>  | <b>0.00%</b>  | <b>7</b>  | <b>84</b>    | <b>15</b>  | <b>82.14%</b> | <b>3</b>  | <b>17</b>            | <b>8</b>             |
| 1     | NY                    | NYGRTRCENTRAL  | 114          | 0         | 1         | -1        | 112          | 117          | 0         | 30        | 0.00%         | 30        | 127          | 14         | 88.98%        | 2         | 62                   | 24                   |
| 1     | NY                    | NYMETRO        | 348          | 6         | 11        | 2         | 345          | 352          | 12        | 2         | 3.41%         | 5         | 363          | 66         | 81.82%        | 9         | 16                   | 3                    |
| 1     | NY                    | NYNORTHEASTERN | 74           | 0         | 2         | 0         | 72           | 75           | 0         | 36        | 0.00%         | 36        | 78           | 19         | 75.64%        | 35        | 107                  | 45                   |
| 1     | NY                    | NYSW           | 2            | 0         | 0         | 0         | 2            | 2            | 0         | *         | 0.00%         | *         | 2            | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 1     | NY                    | NYWESTERN      | 50           | 0         | 4         | 0         | 46           | 51           | 1         | 17        | 1.96%         | 17        | 56           | 21         | 62.50%        | 49        | 83                   | 33                   |
| 1     | <b>NY Total</b>       |                | <b>588</b>   | <b>6</b>  | <b>18</b> | <b>1</b>  | <b>577</b>   | <b>597</b>   | <b>13</b> | <b>7</b>  | <b>2.18%</b>  | <b>8</b>  | <b>626</b>   | <b>120</b> | <b>80.83%</b> | <b>3</b>  | <b>18</b>            | <b>5</b>             |
| 1     | RI                    | RISW           | 5            | 0         | 1         | 1         | 5            | 5            | 1         | *         | 20.00%        | *         | 7            | 4          | 42.86%        | *         | *not eligible        | *not eligible        |
| 1     | <b>RI Total</b>       |                | <b>5</b>     | <b>0</b>  | <b>1</b>  | <b>1</b>  | <b>5</b>     | <b>5</b>     | <b>1</b>  | <b>*</b>  | <b>20.00%</b> | <b>*</b>  | <b>7</b>     | <b>4</b>   | <b>42.86%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 1     | VT                    | VTSW           | 8            | 0         | 0         | 0         | 8            | 8            | 0         | *         | 0.00%         | *         | 9            | 2          | 77.78%        | *         | *not eligible        | *not eligible        |
| 1     | <b>VT Total</b>       |                | <b>8</b>     | <b>0</b>  | <b>0</b>  | <b>0</b>  | <b>8</b>     | <b>8</b>     | <b>0</b>  | <b>*</b>  | <b>0.00%</b>  | <b>*</b>  | <b>9</b>     | <b>2</b>   | <b>77.78%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 1.5   | <b>Region 1 Total</b> |                | <b>1,067</b> | <b>16</b> | <b>31</b> | <b>0</b>  | <b>1,052</b> | <b>1,077</b> | <b>30</b> | <b>*</b>  | <b>2.79%</b>  | <b>*</b>  | <b>1,138</b> | <b>220</b> | <b>80.67%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 2     | DE                    | DESW           | 12           | 0         | 0         | 0         | 12           | 12           | 0         | *         | 0.00%         | *         | 11           | 2          | 81.82%        | *         | *not eligible        | *not eligible        |
| 2     | <b>DE Total</b>       |                | <b>12</b>    | <b>0</b>  | <b>0</b>  | <b>0</b>  | <b>12</b>    | <b>12</b>    | <b>0</b>  | <b>*</b>  | <b>0.00%</b>  | <b>*</b>  | <b>11</b>    | <b>2</b>   | <b>81.82%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 2     | MD                    | MDBALTIMORE    | 169          | 1         | 2         | -1        | 167          | 172          | 3         | 10        | 1.74%         | 18        | 193          | 42         | 78.24%        | 22        | 50                   | 20                   |
| 2     | MD                    | MDEASTERN      | 45           | 0         | 0         | 0         | 45           | 46           | 0         | 25        | 0.00%         | 24        | 45           | 4          | 91.11%        | 7         | 56                   | 22                   |
| 2     | MD                    | MDSW           | 1            | 0         | 0         | 0         | 1            | 1            | 0         | *         | 0.00%         | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 2     | MD                    | MDWASHINGTON   | 122          | 0         | 1         | -2        | 119          | 124          | 1         | 23        | 0.81%         | 25        | 128          | 22         | 82.81%        | 13        | 61                   | 23                   |
| 2     | <b>MD Total</b>       |                | <b>337</b>   | <b>1</b>  | <b>3</b>  | <b>-3</b> | <b>332</b>   | <b>343</b>   | <b>4</b>  | <b>11</b> | <b>1.17%</b>  | <b>12</b> | <b>366</b>   | <b>68</b>  | <b>81.42%</b> | <b>8</b>  | <b>31</b>            | <b>11</b>            |
| 2     | NJ                    | NJCENTRAL      | 116          | 1         | 1         | 1         | 117          | 118          | 3         | 10        | 2.54%         | 10        | 117          | 16         | 86.32%        | 4         | 24                   | 3                    |
| 2     | NJ                    | NJMONMOUTH     | 112          | 0         | 1         | 1         | 112          | 110          | 5         | 4         | 4.55%         | 3         | 118          | 32         | 72.88%        | 27        | 34                   | 9                    |
| 2     | NJ                    | NJNORTHERN     | 252          | 2         | 8         | 1         | 247          | 255          | 4         | 16        | 1.57%         | 19        | 259          | 42         | 83.78%        | 5         | 40                   | 14                   |
| 2     | NJ                    | NJSOUTH        | 135          | 0         | 4         | 1         | 132          | 131          | 6         | 2         | 4.58%         | 2         | 132          | 23         | 82.58%        | 15        | 19                   | 2                    |
| 2     | NJ                    | NJSW           | 0            | 0         | 0         | 0         | 0            | 0            | 0         | *         | 0.00%         | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 2     | <b>NJ Total</b>       |                | <b>615</b>   | <b>3</b>  | <b>14</b> | <b>4</b>  | <b>608</b>   | <b>614</b>   | <b>18</b> | <b>4</b>  | <b>2.93%</b>  | <b>2</b>  | <b>626</b>   | <b>113</b> | <b>81.95%</b> | <b>2</b>  | <b>8</b>             | <b>1</b>             |
| 2     | PA                    | PACENTRAL      | 82           | 0         | 2         | 1         | 81           | 76           | 8         | 1         | 10.53%        | 1         | 93           | 29         | 68.82%        | 45        | 47                   | 14                   |
| 2     | PA                    | PAMIDPENN      | 12           | 0         | 0         | -1        | 11           | 12           | 0         | *         | 0.00%         | *         | 12           | 2          | 83.33%        | *         | *not eligible        | *not eligible        |
| 2     | PA                    | PANORTHEAST    | 17           | 0         | 0         | 0         | 17           | 17           | 0         | 25        | 0.00%         | 24        | 17           | 2          | 88.24%        | 10        | 59                   | 26                   |
| 2     | PA                    | PANORTHWEST    | 13           | 0         | 1         | 0         | 12           | 14           | 0         | *         | 0.00%         | *         | 14           | 5          | 64.29%        | *         | *not eligible        | *not eligible        |
| 2     | PA                    | PAPHILADELPH   | 370          | 3         | 10        | 5         | 368          | 376          | 5         | 13        | 1.33%         | 21        | 389          | 94         | 75.84%        | 18        | 52                   | 21                   |
| 2     | PA                    | PAPITTSBURG    | 94           | 1         | 0         | 0         | 95           | 94           | 1         | 17        | 1.06%         | 32        | 95           | 27         | 71.58%        | 42        | 91                   | 39                   |
| 2     | PA                    | PASW           | 0            | 0         | 0         | 0         | 0            | 0            | 0         | *         | 0.00%         | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 2     | <b>PA Total</b>       |                | <b>588</b>   | <b>4</b>  | <b>13</b> | <b>5</b>  | <b>584</b>   | <b>589</b>   | <b>14</b> | <b>6</b>  | <b>2.38%</b>  | <b>5</b>  | <b>620</b>   | <b>159</b> | <b>74.35%</b> | <b>10</b> | <b>21</b>            | <b>9</b>             |
| 2     | VA                    | VACENTRAL      | 89           | 1         | 0         | -1        | 89           | 88           | 2         | 10        | 2.27%         | 16        | 91           | 21         | 76.92%        | 32        | 58                   | 21                   |
| 2     | VA                    | VAEASTERN      | 84           | 1         | 0         | 0         | 85           | 83           | 2         | 10        | 2.41%         | 15        | 89           | 20         | 77.53%        | 30        | 55                   | 18                   |
| 2     | VA                    | VANORTHERN     | 67           | 2         | 0         | 0         | 69           | 65           | 3         | 4         | 4.62%         | 4         | 65           | 11         | 83.08%        | 15        | 23                   | 1                    |
| 2     | VA                    | VAPIEDMONT     | 26           | 1         | 0         | 0         | 27           | 27           | 1         | 10        | 3.70%         | 15        | 25           | 1          | 96.00%        | 2         | 27                   | 4                    |
| 2     | VA                    | VASOUTHWEST    | 54           | 1         | 0         | -1        | 54           | 55           | 1         | 17        | 1.82%         | 20        | 55           | 6          | 89.09%        | 3         | 40                   | 10                   |
| 2     | VA                    | VASW           | 2            | 0         | 0         | 0         | 2            | 2            | 0         | *         | 0.00%         | *         | 2            | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 2     | <b>VA Total</b>       |                | <b>322</b>   | <b>6</b>  | <b>0</b>  | <b>-2</b> | <b>326</b>   | <b>320</b>   | <b>9</b>  | <b>3</b>  | <b>2.81%</b>  | <b>4</b>  | <b>327</b>   | <b>59</b>  | <b>81.96%</b> | <b>7</b>  | <b>14</b>            | <b>4</b>             |
| 2.5   | <b>Region 2 Total</b> |                | <b>1,874</b> | <b>14</b> | <b>30</b> | <b>4</b>  | <b>1,862</b> | <b>1,878</b> | <b>45</b> | <b>*</b>  | <b>2.40%</b>  | <b>*</b>  | <b>1,950</b> | <b>401</b> | <b>79.44%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |

| Order | State                 | Chapters       | MONTH        | NEW       | LAPSED    | ADJUST    | MONTH        | Contest      | CONTEST   | CONTEST   |               | # Mbrs    | LAPSED       | CONTEST    | GAIN          | GAIN      |                      |                      |
|-------|-----------------------|----------------|--------------|-----------|-----------|-----------|--------------|--------------|-----------|-----------|---------------|-----------|--------------|------------|---------------|-----------|----------------------|----------------------|
|       |                       |                | START        | THIS      | THIS      |           | END          |              | Start     | NEW       | GROWTH        |           | In Last      | RETENTION  | CONTEST       | CONTEST   |                      |                      |
|       |                       |                | 6/1/2017     | MONTH     | MONTH     |           | 6/30/2017    | 5/1/2017     | MEMBERS   | Rank      | RATE          | Rank      | 1 year ago   | 12 Months  | RATE          | Rank      | POINTS               | RANK                 |
| 3     | IL                    | ILCENTRAL      | 93           | 0         | 2         | 2         | 93           | 98           | 1         | 17        | 1.02%         | 35        | 104          | 27         | 74.04%        | 36        | 88                   | 37                   |
| 3     | IL                    | ILCHICAGODOWN  | 0            | 8         | 0         | 12        | 20           | 0            | 8         | *         | 0.00%         | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 3     | IL                    | ILCHICAGONE    | 172          | 3         | 1         | -3        | 171          | 173          | 4         | 7         | 2.31%         | 13        | 187          | 29         | 84.49%        | 8         | 28                   | 8                    |
| 3     | IL                    | ILCHISOUTHLAND | 53           | 1         | 4         | 0         | 50           | 54           | 1         | 17        | 1.85%         | 19        | 60           | 13         | 78.33%        | 28        | 64                   | 23                   |
| 3     | IL                    | ILDUPAGE       | 126          | 2         | 0         | -9        | 119          | 127          | 4         | 7         | 3.15%         | 7         | 129          | 22         | 82.95%        | 11        | 25                   | 4                    |
| 3     | IL                    | ILNORTHERN     | 68           | 0         | 0         | -2        | 66           | 66           | 1         | 17        | 1.52%         | 27        | 46           | 11         | 76.09%        | 33        | 77                   | 30                   |
| 3     | IL                    | ILSOUTHERN     | 32           | 0         | 1         | 1         | 32           | 33           | 1         | 10        | 3.03%         | 19        | 34           | 9          | 73.53%        | 38        | 67                   | 32                   |
| 3     | IL                    | ILSW           | 0            | 0         | *         | 0         | 0            | 0            | *         | *         | 0.00%         | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 3     | <b>IL Total</b>       |                | <b>544</b>   | <b>14</b> | <b>8</b>  | <b>1</b>  | <b>551</b>   | <b>551</b>   | <b>20</b> | <b>3</b>  | <b>3.63%</b>  | <b>1</b>  | <b>560</b>   | <b>111</b> | <b>80.18%</b> | <b>5</b>  | <b>9</b>             | <b>2</b>             |
| 3     | IN                    | INGRBLooming   | 16           | 0         | 1         | 1         | 16           | 16           | 0         | 25        | 0.00%         | 24        | 16           | 1          | 93.75%        | 3         | 52                   | 17                   |
| 3     | IN                    | INGRNORTHERN   | 62           | 0         | 2         | 3         | 63           | 59           | 5         | 2         | 8.47%         | 2         | 58           | 12         | 79.31%        | 25        | 29                   | 7                    |
| 3     | IN                    | ININDIANAPOL   | 194          | 2         | 6         | 1         | 191          | 192          | 7         | 10        | 3.65%         | 2         | 213          | 46         | 78.40%        | 12        | 24                   | 5                    |
| 3     | IN                    | INNORTHEAST    | 104          | 0         | 1         | -1        | 102          | 104          | 4         | 7         | 3.85%         | 4         | 102          | 15         | 85.29%        | 5         | 16                   | 1                    |
| 3     | IN                    | INNORTHWEST    | 20           | 1         | 0         | 0         | 21           | 19           | 1         | 10        | 5.26%         | 4         | 21           | 4          | 80.95%        | 30        | 44                   | 14                   |
| 3     | IN                    | INSOUTHCENTRAL | 43           | 1         | 0         | 0         | 44           | 42           | 2         | 3         | 4.76%         | 9         | 41           | 3          | 92.68%        | 5         | 17                   | 2                    |
| 3     | IN                    | INSOUTHWEST    | 46           | 1         | 2         | 0         | 45           | 44           | 3         | 2         | 6.82%         | 2         | 45           | 8          | 82.22%        | 23        | 27                   | 4                    |
| 3     | IN                    | INSW           | 0            | 0         | 0         | 0         | 0            | 0            | 0         | *         | 0.00%         | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 3     | <b>IN Total</b>       |                | <b>485</b>   | <b>5</b>  | <b>12</b> | <b>4</b>  | <b>482</b>   | <b>476</b>   | <b>22</b> | <b>1</b>  | <b>4.62%</b>  | <b>1</b>  | <b>496</b>   | <b>89</b>  | <b>82.06%</b> | <b>6</b>  | <b>8</b>             | <b>2</b>             |
| 3     | KY                    | KYCENTRAL      | 101          | 1         | 0         | 0         | 102          | 102          | 2         | 18        | 1.96%         | 16        | 111          | 19         | 82.88%        | 12        | 46                   | 18                   |
| 3     | KY                    | KYLOUISVILLE   | 96           | 1         | 2         | 2         | 97           | 95           | 1         | 17        | 1.05%         | 33        | 103          | 27         | 73.79%        | 37        | 87                   | 36                   |
| 3     | KY                    | KYSW           | 8            | 0         | 0         | 0         | 8            | 8            | 0         | *         | 0.00%         | *         | 8            | 1          | 87.50%        | *         | *not eligible        | *not eligible        |
| 3     | KY                    | KYWESTERN      | 17           | 0         | 1         | 0         | 16           | 17           | 0         | 25        | 0.00%         | 24        | 18           | 13         | 27.78%        | 43        | 92                   | 44                   |
| 3     | <b>KY Total</b>       |                | <b>222</b>   | <b>2</b>  | <b>3</b>  | <b>2</b>  | <b>223</b>   | <b>222</b>   | <b>3</b>  | <b>7</b>  | <b>1.35%</b>  | <b>11</b> | <b>240</b>   | <b>60</b>  | <b>75.00%</b> | <b>9</b>  | <b>27</b>            | <b>11</b>            |
| 3     | MI                    | MIDTROI        | 495          | 2         | 15        | 0         | 482          | 500          | 9         | 5         | 1.80%         | 15        | 495          | 87         | 82.42%        | 8         | 28                   | 8                    |
| 3     | MI                    | MINORTHERN     | 51           | 1         | 0         | 0         | 52           | 51           | 1         | 17        | 1.96%         | 17        | 54           | 9          | 83.33%        | 11        | 45                   | 12                   |
| 3     | MI                    | MISOUTHWEST    | 61           | 1         | 1         | 0         | 61           | 62           | 1         | 17        | 1.61%         | 23        | 58           | 9          | 84.48%        | 8         | 48                   | 16                   |
| 3     | MI                    | MISW           | 0            | 0         | 0         | 0         | 0            | 0            | 0         | *         | 0.00%         | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 3     | MI                    | MWEST          | 189          | 0         | 1         | 0         | 188          | 192          | 1         | 23        | 0.52%         | 24        | 208          | 36         | 82.69%        | 7         | 54                   | 22                   |
| 3     | <b>MI Total</b>       |                | <b>796</b>   | <b>4</b>  | <b>17</b> | <b>0</b>  | <b>783</b>   | <b>805</b>   | <b>12</b> | <b>8</b>  | <b>1.49%</b>  | <b>9</b>  | <b>815</b>   | <b>141</b> | <b>82.70%</b> | <b>1</b>  | <b>18</b>            | <b>5</b>             |
| 3     | OH                    | OHCINCINN      | 76           | 2         | 3         | 1         | 76           | 80           | 2         | 10        | 2.50%         | 14        | 90           | 26         | 71.11%        | 43        | 67                   | 25                   |
| 3     | OH                    | OHCOLUMBUS     | 188          | 0         | 0         | -1        | 187          | 193          | 2         | 22        | 1.04%         | 22        | 188          | 32         | 82.98%        | 6         | 50                   | 19                   |
| 3     | OH                    | OHNORTHEAST    | 174          | 3         | 7         | 0         | 170          | 176          | 4         | 16        | 2.27%         | 13        | 192          | 55         | 71.35%        | 22        | 51                   | 20                   |
| 3     | OH                    | OHNORTHWEST    | 107          | 0         | 0         | 0         | 107          | 108          | 0         | 30        | 0.00%         | 30        | 113          | 14         | 87.61%        | 3         | 63                   | 25                   |
| 3     | OH                    | OHSW           | 0            | 0         | 0         | 0         | 0            | 0            | 0         | *         | 0.00%         | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 3     | OH                    | OHWESTRESERVE  | 53           | 0         | 2         | 0         | 51           | 54           | 0         | 36        | 0.00%         | 36        | 61           | 13         | 78.69%        | 27        | 99                   | 43                   |
| 3     | <b>OH Total</b>       |                | <b>598</b>   | <b>5</b>  | <b>12</b> | <b>0</b>  | <b>591</b>   | <b>611</b>   | <b>8</b>  | <b>10</b> | <b>1.31%</b>  | <b>10</b> | <b>644</b>   | <b>140</b> | <b>78.26%</b> | <b>7</b>  | <b>27</b>            | <b>10</b>            |
| 3     | WV                    | WVSW           | 22           | 0         | 0         | 0         | 22           | 19           | 4         | *         | 21.05%        | *         | 25           | 9          | 64.00%        | *         | *not eligible        | *not eligible        |
| 3     | <b>WV Total</b>       |                | <b>22</b>    | <b>0</b>  | <b>0</b>  | <b>0</b>  | <b>22</b>    | <b>19</b>    | <b>4</b>  | <b>1</b>  | <b>21.05%</b> | <b>1</b>  | <b>25</b>    | <b>9</b>   | <b>64.00%</b> | <b>8</b>  | <b>10</b>            | <b>3</b>             |
| 3.5   | <b>Region 3 Total</b> |                | <b>2,667</b> | <b>30</b> | <b>52</b> | <b>7</b>  | <b>2,652</b> | <b>2,684</b> | <b>69</b> | <b>*</b>  | <b>2.57%</b>  | <b>*</b>  | <b>2,780</b> | <b>550</b> | <b>80.22%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 4     | IA                    | IASW           | 196          | 2         | 3         | 1         | 196          | 198          | 5         | *         | 2.53%         | *         | 201          | 34         | 83.08%        | *         | *not eligible        | *not eligible        |
| 4     | <b>IA Total</b>       |                | <b>196</b>   | <b>2</b>  | <b>3</b>  | <b>1</b>  | <b>196</b>   | <b>198</b>   | <b>5</b>  | <b>6</b>  | <b>2.53%</b>  | <b>7</b>  | <b>201</b>   | <b>34</b>  | <b>83.08%</b> | <b>1</b>  | <b>14</b>            | <b>4</b>             |
| 4     | MN                    | MNSW           | 237          | 1         | 2         | 0         | 236          | 230          | 10        | *         | 4.35%         | *         | 265          | 70         | 73.58%        | *         | *not eligible        | *not eligible        |
| 4     | <b>MN Total</b>       |                | <b>237</b>   | <b>1</b>  | <b>2</b>  | <b>0</b>  | <b>236</b>   | <b>230</b>   | <b>10</b> | <b>2</b>  | <b>4.35%</b>  | <b>4</b>  | <b>265</b>   | <b>70</b>  | <b>73.58%</b> | <b>10</b> | <b>16</b>            | <b>7</b>             |
| 4     | ND                    | NDSW           | 1            | 0         | 0         | 0         | 1            | 1            | 0         | *         | 0.00%         | *         | 1            | 1          | 0.00%         | *         | *not eligible        | *not eligible        |
| 4     | <b>ND Total</b>       |                | <b>1</b>     | <b>0</b>  | <b>0</b>  | <b>0</b>  | <b>1</b>     | <b>1</b>     | <b>0</b>  | <b>*</b>  | <b>0.00%</b>  | <b>*</b>  | <b>1</b>     | <b>1</b>   | <b>0.00%</b>  | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 4     | NE                    | NELINCOLN      | 112          | 1         | 0         | 0         | 113          | 111          | 2         | 18        | 1.80%         | 17        | 108          | 11         | 89.81%        | 1         | 36                   | 10                   |
| 4     | NE                    | NEOMAHA        | 194          | 5         | 3         | -1        | 195          | 194          | 7         | 10        | 3.61%         | 4         | 188          | 28         | 85.11%        | 2         | 16                   | 3                    |
| 4     | NE                    | NESW           | 0            | 0         | 0         | 0         | 0            | 0            | 0         | *         | 0.00%         | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 4     | <b>NE Total</b>       |                | <b>306</b>   | <b>6</b>  | <b>3</b>  | <b>-1</b> | <b>308</b>   | <b>305</b>   | <b>9</b>  | <b>3</b>  | <b>2.95%</b>  | <b>3</b>  | <b>296</b>   | <b>39</b>  | <b>86.82%</b> | <b>1</b>  | <b>7</b>             | <b>1</b>             |
| 4     | SD                    | SDSW           | 22           | 0         | 1         | 0         | 21           | 21           | 1         | *         | 4.76%         | *         | 20           | 5          | 75.00%        | *         | *not eligible        | *not eligible        |
| 4     | <b>SD Total</b>       |                | <b>22</b>    | <b>0</b>  | <b>1</b>  | <b>0</b>  | <b>21</b>    | <b>21</b>    | <b>1</b>  | <b>3</b>  | <b>4.76%</b>  | <b>2</b>  | <b>20</b>    | <b>5</b>   | <b>75.00%</b> | <b>4</b>  | <b>9</b>             | <b>2</b>             |
| 4     | WI                    | WIFOXVALLEY    | 39           | 1         | 2         | 1         | 39           | 38           | 2         | 3         | 5.26%         | 4         | 43           | 11         | 74.42%        | 37        | 44                   | 14                   |
| 4     | WI                    | WINCENTRAL     | 26           | 0         | 1         | 1         | 26           | 26           | 0         | 25        | 0.00%         | 24        | 26           | 4          | 84.62%        | 20        | 69                   | 34                   |
| 4     | WI                    | WISCENTRAL     | 63           | 0         | 0         | 0         | 63           | 63           | 0         | 36        | 0.00%         | 36        | 86           | 24         | 72.09%        | 40        | 112                  | 47                   |
| 4     | WI                    | WISEASTERN     | 71           | 1         | 3         | 1         | 70           | 73           | 1         | 17        | 1.37%         | 29        | 81           | 15         | 81.48%        | 19        | 65                   | 24                   |
| 4     | WI                    | WISW           | 1            | 0         | 0         | 0         | 1            | 1            | 0         | *         | 0.00%         | *         | 1            | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 4     | <b>WI Total</b>       |                | <b>200</b>   | <b>2</b>  | <b>6</b>  | <b>3</b>  | <b>199</b>   | <b>201</b>   | <b>3</b>  | <b>7</b>  | <b>1.49%</b>  | <b>10</b> | <b>237</b>   | <b>54</b>  | <b>77.22%</b> | <b>6</b>  | <b>23</b>            | <b>9</b>             |
| 4.5   | <b>Region 4 Total</b> |                | <b>962</b>   | <b>11</b> | <b>15</b> | <b>3</b>  | <b>961</b>   | <b>956</b>   | <b>28</b> | <b>*</b>  | <b>2.93%</b>  | <b>*</b>  | <b>1,020</b> | <b>203</b> | <b>80.10%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |

| Order | State                 | Chapters      | MONTH        | NEW       | LAPSED    | ADJUST   | MONTH        | Contest      | CONTEST   | CONTEST   |              | # Mbrs    | LAPSED       | CONTEST    | GAIN          |           |                      |                      |
|-------|-----------------------|---------------|--------------|-----------|-----------|----------|--------------|--------------|-----------|-----------|--------------|-----------|--------------|------------|---------------|-----------|----------------------|----------------------|
|       |                       |               | START        | THIS      | THIS      |          | END          | Start        | NEW       | GROWTH    | Rank         |           | Rate         | Rank       | In Last       | RETENTION | Rank                 | POINTS               |
|       |                       |               | 6/1/2017     | MONTH     | MONTH     |          | 6/30/2017    | 5/1/2017     | MEMBERS   | Rank      | RATE         | Rank      | 1 year ago   | 12 Months  | RATE          | Rank      |                      |                      |
| 5     | AL                    | ALBIRMINGHAM  | 83           | 1         | 1         |          | 84           | 81           | 3         | 4         | 3.70%        | 7         | 77           | 13         | 83.12%        | 13        | 24                   | 2                    |
| 5     | AL                    | ALGULFCOAST   | 7            | 0         | 0         | 0        | 7            | 7            | 0         | *         | 0.00%        | *         | 9            | 2          | 77.78%        | *         | *not eligible        | *not eligible        |
| 5     | AL                    | ALMONTGOMERY  | 10           | 0         | 0         | 0        | 10           | 10           | 0         | *         | 0.00%        | *         | 11           | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 5     | AL                    | ALNORTH       | 13           | 0         | 0         | -1       | 12           | 13           | 0         | *         | 0.00%        | *         | 15           | 4          | 73.33%        | *         | *not eligible        | *not eligible        |
| 5     | AL                    | ALSHOALS      | 0            | 0         | 0         | 0        | 0            | 0            | 0         | *         | 0.00%        | *         | 0            | 0          | #DIV/0!       | *         | *not eligible        | *not eligible        |
| 5     | AL                    | ALSW          | 1            | 0         | 0         | 0        | 1            | 1            | 0         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 5     | <b>AL Total</b>       |               | <b>114</b>   | <b>1</b>  | <b>1</b>  |          | <b>114</b>   | <b>112</b>   | <b>3</b>  | <b>7</b>  | <b>2.68%</b> | <b>6</b>  | <b>112</b>   | <b>19</b>  | <b>83.04%</b> | <b>2</b>  | <b>15</b>            | <b>5</b>             |
| 5     | FL                    | FLBROWARD     | 84           | 1         | 0         | 0        | 85           | 83           | 1         | 17        | 1.20%        | 31        | 95           | 18         | 81.05%        | 21        | 69                   | 26                   |
| 5     | FL                    | FLCAPITAL     | 35           | 1         | 0         | 0        | 36           | 34           | 1         | 10        | 2.94%        | 20        | 39           | 6          | 79.49%        | 33        | 63                   | 28                   |
| 5     | FL                    | FLCENTRAL     | 174          | 3         | 6         | 2        | 173          | 174          | 6         | 2         | 3.45%        | 6         | 175          | 34         | 80.57%        | 17        | 25                   | 4                    |
| 5     | FL                    | FLDADE        | 58           | 1         | 1         | 0        | 58           | 57           | 3         | 4         | 5.26%        | 3         | 55           | 10         | 81.82%        | 17        | 24                   | 2                    |
| 5     | FL                    | FLGULFCOAST   | 66           | 0         | 1         | -1       | 64           | 65           | 1         | 17        | 1.54%        | 26        | 66           | 12         | 81.82%        | 17        | 60                   | 22                   |
| 5     | FL                    | FLJACKSONVIL  | 81           | 0         | 2         | 0        | 79           | 78           | 0         | 36        | 0.00%        | 36        | 97           | 33         | 65.98%        | 48        | 120                  | 49                   |
| 5     | FL                    | FLPALMCOAST   | 88           | 0         | 1         | 0        | 87           | 86           | 3         | 4         | 3.49%        | 9         | 95           | 18         | 81.05%        | 21        | 34                   | 8                    |
| 5     | FL                    | FLSOUTHWEST   | 47           | 0         | 1         | 0        | 46           | 49           | 0         | 25        | 0.00%        | 24        | 48           | 11         | 77.08%        | 35        | 84                   | 40                   |
| 5     | FL                    | FLSW          | 2            | 0         | 0         | 0        | 2            | 2            | 0         | *         | 0.00%        | *         | 2            | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 5     | FL                    | FLTAMPABAY    | 134          | 1         | 4         | 2        | 133          | 137          | 3         | 10        | 2.19%        | 14        | 156          | 47         | 69.87%        | 30        | 54                   | 21                   |
| 5     | <b>FL Total</b>       |               | <b>769</b>   | <b>7</b>  | <b>16</b> |          | <b>763</b>   | <b>765</b>   | <b>18</b> | <b>4</b>  | <b>2.35%</b> | <b>6</b>  | <b>828</b>   | <b>191</b> | <b>76.93%</b> | <b>9</b>  | <b>19</b>            | <b>7</b>             |
| 5     | GA                    | GAATLANTA     | 266          | 6         | 4         | 1        | 269          | 269          | 8         | 8         | 2.97%        | 7         | 285          | 65         | 77.19%        | 15        | 30                   | 9                    |
| 5     | GA                    | GACOASTAL     | 74           | 1         | 0         | 0        | 75           | 73           | 2         | 10        | 2.74%        | 13        | 75           | 11         | 85.33%        | 5         | 28                   | 5                    |
| 5     | GA                    | GACSRIVERAREA | 17           | 0         | 1         | 0        | 16           | 18           | 0         | 25        | 0.00%        | 24        | 23           | 8          | 65.22%        | 40        | 89                   | 42                   |
| 5     | GA                    | GAMIDDLE      | 46           | 0         | 0         | 0        | 46           | 44           | 0         | 25        | 0.00%        | 24        | 48           | 5          | 89.58%        | 9         | 58                   | 25                   |
| 5     | GA                    | GANORTHEAST   | 31           | 1         | 0         | 0        | 32           | 31           | 1         | 10        | 3.23%        | 18        | 31           | 4          | 87.10%        | 13        | 41                   | 12                   |
| 5     | GA                    | GANORTHWEST   | 22           | 1         | 0         | 0        | 23           | 23           | 1         | 10        | 4.35%        | 12        | 22           | 2          | 90.91%        | 8         | 30                   | 7                    |
| 5     | GA                    | GASOATLANTA   | 32           | 0         | 0         | -1       | 31           | 33           | 0         | 25        | 0.00%        | 24        | 41           | 8          | 80.49%        | 31        | 80                   | 37                   |
| 5     | GA                    | GASOUTH       | 33           | 0         | 1         | 0        | 32           | 33           | 0         | 25        | 0.00%        | 24        | 37           | 8          | 78.38%        | 34        | 83                   | 39                   |
| 5     | GA                    | GASW          | 0            | 0         | 0         | 0        | 0            | 0            | 0         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 5     | <b>GA Total</b>       |               | <b>521</b>   | <b>9</b>  | <b>6</b>  |          | <b>524</b>   | <b>524</b>   | <b>12</b> | <b>8</b>  | <b>2.29%</b> | <b>7</b>  | <b>562</b>   | <b>111</b> | <b>80.25%</b> | <b>4</b>  | <b>19</b>            | <b>7</b>             |
| 5     | MS                    | MSJACKSON     | 118          | 2         | 2         | 2        | 120          | 118          | 3         | 10        | 2.54%        | 10        | 122          | 18         | 85.25%        | 7         | 27                   | 6                    |
| 5     | MS                    | MSNORTHEAST   | 13           | 0         | 0         | 0        | 13           | 13           | 0         | *         | 0.00%        | *         | 21           | 13         | 38.10%        | *         | *not eligible        | *not eligible        |
| 5     | MS                    | MSSOUTH       | 27           | 0         | 1         | 1        | 27           | 28           | 0         | 25        | 0.00%        | 24        | 29           | 4          | 86.21%        | 17        | 66                   | 31                   |
| 5     | MS                    | MSSW          | 1            | 0         | 0         | 0        | 1            | 1            | 0         | *         | 0.00%        | *         | 1            | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 5     | <b>MS Total</b>       |               | <b>159</b>   | <b>2</b>  | <b>3</b>  | <b>3</b> | <b>161</b>   | <b>160</b>   | <b>3</b>  | <b>7</b>  | <b>1.88%</b> | <b>9</b>  | <b>173</b>   | <b>35</b>  | <b>79.77%</b> | <b>4</b>  | <b>20</b>            | <b>8</b>             |
| 5     | NC                    | NCCHARLOTTE   | 110          | 0         | 2         | 0        | 108          | 111          | 1         | 23        | 0.90%        | 24        | 119          | 37         | 68.91%        | 31        | 78                   | 30                   |
| 5     | NC                    | NCCOASTAL     | 59           | 0         | 0         | 0        | 59           | 60           | 0         | 36        | 0.00%        | 36        | 67           | 11         | 83.58%        | 10        | 82                   | 32                   |
| 5     | NC                    | NCPIEDMONT    | 34           | 1         | 0         | 0        | 35           | 35           | 1         | 10        | 2.86%        | 21        | 37           | 7          | 81.08%        | 29        | 60                   | 27                   |
| 5     | NC                    | NCSW          | 0            | 0         | 0         | 0        | 0            | 0            | 0         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 5     | NC                    | NCTRIAD       | 131          | 2         | 3         | 1        | 131          | 135          | 2         | 18        | 1.48%        | 22        | 156          | 34         | 78.21%        | 23        | 63                   | 25                   |
| 5     | NC                    | NCTRIANGLE    | 109          | 1         | 0         | 0        | 110          | 108          | 1         | 23        | 0.93%        | 23        | 125          | 27         | 78.40%        | 21        | 67                   | 27                   |
| 5     | NC                    | NCWESTERN     | 49           | 0         | 1         | 1        | 49           | 50           | 0         | 25        | 0.00%        | 24        | 50           | 7          | 86.00%        | 19        | 68                   | 33                   |
| 5     | <b>NC Total</b>       |               | <b>492</b>   | <b>4</b>  | <b>6</b>  | <b>2</b> | <b>492</b>   | <b>499</b>   | <b>5</b>  | <b>10</b> | <b>1.00%</b> | <b>14</b> | <b>554</b>   | <b>123</b> | <b>77.80%</b> | <b>10</b> | <b>34</b>            | <b>15</b>            |
| 5     | SC                    | SCCOLUMBIA    | 142          | 3         | 2         | 0        | 143          | 146          | 3         | 10        | 2.05%        | 15        | 156          | 29         | 81.41%        | 16        | 41                   | 13                   |
| 5     | SC                    | SCGRANDSTRAND | 27           | 1         | 0         | 0        | 28           | 30           | 1         | 10        | 3.33%        | 17        | 33           | 6          | 81.82%        | 27        | 54                   | 19                   |
| 5     | SC                    | SCLOWCOUNTRY  | 51           | 0         | 0         | 0        | 51           | 51           | 0         | 36        | 0.00%        | 36        | 53           | 15         | 71.70%        | 41        | 113                  | 48                   |
| 5     | SC                    | SCPIEDMONT    | 85           | 0         | 0         | 0        | 85           | 84           | 0         | 36        | 0.00%        | 36        | 78           | 7          | 91.03%        | 2         | 74                   | 29                   |
| 5     | SC                    | SCSW          | 0            | 0         | 0         | 0        | 0            | 0            | 0         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 5     | <b>SC Total</b>       |               | <b>305</b>   | <b>4</b>  | <b>2</b>  |          | <b>307</b>   | <b>311</b>   | <b>4</b>  | <b>11</b> | <b>1.29%</b> | <b>10</b> | <b>320</b>   | <b>57</b>  | <b>82.19%</b> | <b>5</b>  | <b>26</b>            | <b>9</b>             |
| 5     | TN                    | TNCHATTANOOGA | 19           | 1         | 0         | 0        | 20           | 19           | 1         | 10        | 5.26%        | 4         | 29           | 16         | 44.83%        | 42        | 56                   | 22                   |
| 5     | TN                    | TNKNOXVILLE   | 47           | 0         | 0         | 0        | 47           | 46           | 2         | 3         | 4.35%        | 12        | 45           | 8          | 82.22%        | 23        | 38                   | 10                   |
| 5     | TN                    | TNMIDDLE      | 114          | 1         | 3         | 0        | 112          | 114          | 3         | 10        | 2.63%        | 9         | 120          | 28         | 76.67%        | 24        | 43                   | 15                   |
| 5     | TN                    | TNMIDSOUTH    | 62           | 1         | 0         | 0        | 63           | 64           | 1         | 17        | 1.56%        | 25        | 71           | 12         | 83.10%        | 14        | 56                   | 19                   |
| 5     | TN                    | TNSW          | 3            | 0         | 0         | 0        | 3            | 3            | 0         | *         | 0.00%        | *         | 3            | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 5     | TN                    | TNWEST        | 17           | 0         | 0         | 0        | 17           | 18           | 0         | 25        | 0.00%        | 24        | 22           | 3          | 86.36%        | 15        | 64                   | 29                   |
| 5     | <b>TN Total</b>       |               | <b>262</b>   | <b>3</b>  | <b>3</b>  |          | <b>262</b>   | <b>264</b>   | <b>7</b>  | <b>7</b>  | <b>2.65%</b> | <b>5</b>  | <b>290</b>   | <b>67</b>  | <b>76.90%</b> | <b>11</b> | <b>23</b>            | <b>6</b>             |
| 5.5   | <b>Region 5 Total</b> |               | <b>2,622</b> | <b>30</b> | <b>37</b> | <b>8</b> | <b>2,623</b> | <b>2,635</b> | <b>52</b> | <b>*</b>  | <b>1.97%</b> | <b>*</b>  | <b>2,839</b> | <b>603</b> | <b>78.76%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |

| Order | State    | Chapters        | MONTH        | NEW       | LAPSED    | ADJUST   | MONTH        | Contest      | CONTEST   | CONTEST   |              | # Mbrs    | LAPSED       | CONTEST    | GAIN          |           |                      |                      |
|-------|----------|-----------------|--------------|-----------|-----------|----------|--------------|--------------|-----------|-----------|--------------|-----------|--------------|------------|---------------|-----------|----------------------|----------------------|
|       |          |                 | START        | THIS      | THIS      |          | END          | Start        | NEW       | GROWTH    | In Last      |           | RETENTION    | CONTEST    | GAIN          |           |                      |                      |
|       |          |                 | 6/1/2017     | MONTH     | MONTH     |          | 6/30/2017    | 5/1/2017     | MEMBERS   | Rank      | RATE         | Rank      | 1 year ago   | 12 Months  | RATE          | Rank      | POINTS               | RANK                 |
| 6     | AR       | ARCENTRAL       | 59           | 0         | 0         | 0        | 59           | 58           | 1         | 17        | 1.72%        | 22        | 68           | 23         | 66.18%        | 47        | 86                   | 35                   |
| 6     | AR       | ARNORTHEAST     | 3            | 0         | 0         | 0        | 3            | 3            | 0         | *         | 0.00%        | *         | 3            | 1          | 66.67%        | *         | *not eligible        | *not eligible        |
| 6     | AR       | ARNORTHWEST     | 20           | 0         | 0         | 0        | 20           | 20           | 0         | 25        | 0.00%        | 24        | 22           | 3          | 86.36%        | 15        | 64                   | 29                   |
| 6     | AR       | <b>AR Total</b> | <b>82</b>    | <b>0</b>  | <b>0</b>  | <b>0</b> | <b>82</b>    | <b>81</b>    | <b>1</b>  | <b>3</b>  | <b>1.23%</b> | <b>5</b>  | <b>93</b>    | <b>27</b>  | <b>70.97%</b> | <b>6</b>  | <b>14</b>            | <b>5</b>             |
| 6     | KS       | KSKANSASCITY    | 97           | 0         | 5         | 2        | 94           | 97           | 1         | 17        | 1.03%        | 34        | 86           | 28         | 67.44%        | 46        | 97                   | 42                   |
| 6     | KS       | KSSW            | 0            | 0         | 0         | 0        | 0            | 4            | 0         | *         | 0.00%        | *         | 1            | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 6     | KS       | KSWICHITA       | 41           | 0         | 0         | 0        | 42           | 41           | 2         | 3         | 4.88%        | *         | 7            | 7          | 82.93%        | 22        | 32                   | 8                    |
| 6     | KS       | <b>KS Total</b> | <b>138</b>   | <b>0</b>  | <b>5</b>  | <b>3</b> | <b>136</b>   | <b>138</b>   | <b>3</b>  | <b>7</b>  | <b>2.17%</b> | <b>8</b>  | <b>128</b>   | <b>35</b>  | <b>72.66%</b> | <b>11</b> | <b>26</b>            | <b>10</b>            |
| 6     | LA       | LAACADIANA      | 60           | 1         | 0         | 0        | 61           | 62           | 1         | 17        | 1.61%        | 23        | 62           | 9          | 85.48%        | 4         | 44                   | 11                   |
| 6     | LA       | LABATONROUGE    | 90           | 2         | 2         | 1        | 91           | 91           | 4         | 3         | 4.40%        | 5         | 104          | 29         | 72.12%        | 39        | 47                   | 14                   |
| 6     | LA       | LANEWORLEANS    | 189          | 1         | 9         | 0        | 181          | 188          | 5         | 13        | 2.66%        | 11        | 198          | 44         | 77.78%        | 14        | 38                   | 12                   |
| 6     | LA       | LAREDRIVER      | 43           | 0         | 0         | 0        | 43           | 41           | 2         | 3         | 4.88%        | 7         | 41           | 5          | 87.80%        | 11        | 21                   | 3                    |
| 6     | LA       | LASW            | 0            | 0         | 0         | 0        | 0            | 0            | 0         | *         | 0.00%        | *         | 0            | 1          | #DIV/0!       | *         | *not eligible        | *not eligible        |
| 6     | LA       | <b>LA Total</b> | <b>382</b>   | <b>4</b>  | <b>11</b> | <b>1</b> | <b>376</b>   | <b>382</b>   | <b>12</b> | <b>2</b>  | <b>3.14%</b> | <b>2</b>  | <b>405</b>   | <b>88</b>  | <b>78.27%</b> | <b>9</b>  | <b>13</b>            | <b>3</b>             |
| 6     | MO       | MOSPRINGFIELD   | 51           | 1         | 0         | 0        | 52           | 48           | 6         | 1         | 12.50%       | 1         | 48           | 6          | 87.50%        | 12        | 14                   | 1                    |
| 6     | MO       | MOSTLOUIS       | 135          | 4         | 1         | 0        | 138          | 136          | 5         | 4         | 3.68%        | 5         | 160          | 45         | 71.88%        | 29        | 38                   | 11                   |
| 6     | MO       | MOSW            | 4            | 0         | 0         | 0        | 4            | 5            | 0         | *         | 0.00%        | *         | 6            | 1          | 83.33%        | *         | *not eligible        | *not eligible        |
| 6     | MO       | <b>MO Total</b> | <b>190</b>   | <b>5</b>  | <b>1</b>  | <b>0</b> | <b>194</b>   | <b>189</b>   | <b>11</b> | <b>1</b>  | <b>5.82%</b> | <b>1</b>  | <b>214</b>   | <b>52</b>  | <b>75.70%</b> | <b>8</b>  | <b>10</b>            | <b>2</b>             |
| 6     | OK       | OKCITY          | 129          | 1         | 3         | 3        | 130          | 132          | 2         | 18        | 1.52%        | 21        | 136          | 20         | 85.29%        | 5         | 44                   | 16                   |
| 6     | OK       | OKSW            | 1            | 0         | 0         | 0        | 1            | 1            | 0         | *         | 0.00%        | *         | 1            | 1          | 0.00%         | *         | *not eligible        | *not eligible        |
| 6     | OK       | OKTULSA         | 148          | 0         | 5         | -2       | 141          | 147          | 1         | 23        | 0.68%        | 27        | 152          | 30         | 80.26%        | 18        | 68                   | 28                   |
| 6     | OK       | <b>OK Total</b> | <b>278</b>   | <b>1</b>  | <b>8</b>  | <b>1</b> | <b>272</b>   | <b>280</b>   | <b>3</b>  | <b>14</b> | <b>1.07%</b> | <b>13</b> | <b>289</b>   | <b>51</b>  | <b>82.35%</b> | <b>4</b>  | <b>31</b>            | <b>11</b>            |
| 6     | TX       | TXAUSTIN        | 158          | 2         | 1         | 0        | 159          | 160          | 5         | 4         | 3.13%        | 8         | 171          | 47         | 72.51%        | 28        | 40                   | 12                   |
| 6     | TX       | TXCOASTLBND     | 62           | 2         | 0         | 0        | 64           | 64           | 2         | 10        | 3.13%        | 11        | 67           | 10         | 85.07%        | 6         | 27                   | 4                    |
| 6     | TX       | TXDALLAS        | 297          | 7         | 8         | 1        | 297          | 302          | 11        | 3         | 3.64%        | 3         | 327          | 83         | 74.62%        | 19        | 25                   | 6                    |
| 6     | TX       | TXEAST          | 78           | 1         | 1         | 0        | 78           | 80           | 3         | 4         | 3.75%        | 6         | 83           | 17         | 79.52%        | 24        | 34                   | 8                    |
| 6     | TX       | TXELPASO        | 25           | 0         | 1         | 0        | 24           | 24           | 1         | 10        | 4.17%        | 14        | 27           | 5          | 81.48%        | 28        | 52                   | 17                   |
| 6     | TX       | TXFORTWORTH     | 156          | 0         | 3         | 0        | 153          | 160          | 1         | 23        | 0.63%        | 28        | 162          | 33         | 79.63%        | 20        | 71                   | 29                   |
| 6     | TX       | TXHEARTOF       | 15           | 0         | 0         | 0        | 15           | 15           | 0         | 25        | 0.00%        | 24        | 22           | 8          | 63.64%        | 41        | 90                   | 43                   |
| 6     | TX       | TXHOUSTON       | 338          | 3         | 10        | 0        | 331          | 335          | 8         | 8         | 2.39%        | 12        | 367          | 87         | 76.29%        | 17        | 37                   | 11                   |
| 6     | TX       | TXLUBBOCK       | 52           | 0         | 0         | 0        | 52           | 53           | 0         | 36        | 0.00%        | 36        | 58           | 9          | 84.48%        | 8         | 80                   | 31                   |
| 6     | TX       | TXPANHANDLE     | 56           | 0         | 0         | 0        | 56           | 56           | 1         | 17        | 1.79%        | 21        | 53           | 8          | 84.91%        | 7         | 45                   | 12                   |
| 6     | TX       | TXSANANGELO     | 13           | 0         | 0         | 0        | 13           | 13           | 0         | *         | 0.00%        | *         | 12           | 2          | 83.33%        | *         | *not eligible        | *not eligible        |
| 6     | TX       | TXSANANTONIO    | 193          | 3         | 3         | -1       | 192          | 199          | 3         | 21        | 1.51%        | 20        | 198          | 32         | 83.84%        | 4         | 45                   | 18                   |
| 6     | TX       | TXSOUTH         | 33           | 0         | 0         | 0        | 33           | 31           | 2         | 3         | 0.00%        | 24        | 25           | 4          | 0.00%         | 44        | 71                   | 35                   |
| 6     | TX       | TXSW            | 1            | 0         | 0         | 0        | 1            | 1            | 0         | *         | 0.00%        | *         | 1            | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 6     | TX       | TXTEXOMA        | 29           | 0         | 0         | 0        | 29           | 29           | 0         | 25        | 0.00%        | 24        | 27           | 1          | 96.30%        | 1         | 50                   | 16                   |
| 6     | TX       | TXWEST          | 23           | 0         | 1         | 0        | 22           | 23           | 0         | 25        | 0.00%        | 24        | 25           | 5          | 80.00%        | 32        | 81                   | 38                   |
| 6     | TX       | <b>TX Total</b> | <b>1,529</b> | <b>18</b> | <b>28</b> | <b>0</b> | <b>1,519</b> | <b>1,545</b> | <b>37</b> | <b>2</b>  | <b>2.39%</b> | <b>4</b>  | <b>1,625</b> | <b>351</b> | <b>78.40%</b> | <b>6</b>  | <b>12</b>            | <b>3</b>             |
| 6.5   | Region 6 | <b>Total</b>    | <b>2,599</b> | <b>28</b> | <b>53</b> | <b>5</b> | <b>2,579</b> | <b>2,615</b> | <b>67</b> | <b>*</b>  | <b>2.56%</b> | <b>*</b>  | <b>2,754</b> | <b>604</b> | <b>78.07%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |

| Order | State                 | Chapters    | MONTH        | NEW       | LAPSED    | ADJUST    | MONTH        | Contest      | CONTEST   | CONTEST   |               | # Mbrs    | LAPSED       | CONTEST    |                | GAIN      |                      |                      |
|-------|-----------------------|-------------|--------------|-----------|-----------|-----------|--------------|--------------|-----------|-----------|---------------|-----------|--------------|------------|----------------|-----------|----------------------|----------------------|
|       |                       |             | START        | THIS      | THIS      |           | END          | Start        | NEW       | GROWTH    | GROWTH        |           | In Last      | RETENTION  | CONTEST        | GAIN      |                      |                      |
|       |                       |             | 6/1/2017     | MONTH     | MONTH     |           | 6/30/2017    | 5/1/2017     | MEMBERS   | Rank      | RATE          | Rank      | 1 year ago   | 12 Months  | RATE           | Rank      | POINTS               | RANK                 |
| 7     | AZ                    | AZPHOENIX   | 340          | 2         | 28        | 29        | 343          | 335          | 9         | 5         | 2.69%         | 10        | 461          | 260        | 43.60%         | 24        | 39                   | 13                   |
| 7     | AZ                    | AZSOUTHERN  | 56           | 0         | 0         | 0         | 56           | 57           | 0         | 36        | 0.00%         | 36        | 61           | 14         | 77.05%         | 31        | 103                  | 44                   |
| 7     | AZ                    | AZSW        | 1            | 0         | 0         | 0         | 1            | 1            | 0         | *         | 0.00%         | *         | 1            | 0          | 100.00%        | *         | *not eligible        | *not eligible        |
| 7     | <b>AZ Total</b>       |             | <b>397</b>   | <b>2</b>  | <b>28</b> | <b>29</b> | <b>400</b>   | <b>393</b>   | <b>9</b>  | <b>3</b>  | <b>2.29%</b>  | <b>7</b>  | <b>523</b>   | <b>274</b> | <b>47.61%</b>  | <b>15</b> | <b>25</b>            | <b>8</b>             |
| 7     | CO                    | CODENVER    | 173          | 4         | 4         | 1         | 174          | 178          | 5         | 13        | 2.81%         | 8         | 204          | 55         | 73.04%         | 20        | 41                   | 15                   |
| 7     | CO                    | COFRONTANGE | 42           | 0         | 2         | 1         | 41           | 43           | 2         | 3         | 4.65%         | 10        | 39           | 7          | 82.05%         | 26        | 39                   | 11                   |
| 7     | CO                    | CONORTHERN  | 58           | 2         | 0         | 0         | 60           | 60           | 2         | 10        | 3.33%         | 10        | 63           | 14         | 77.78%         | 29        | 49                   | 17                   |
| 7     | CO                    | COROCKIES   | 36           | 0         | 2         | 2         | 36           | 37           | 0         | 25        | 0.00%         | 24        | 44           | 14         | 68.18%         | 39        | 88                   | 41                   |
| 7     | CO                    | COSOUTHERN  | 61           | 0         | 1         | 0         | 60           | 61           | 0         | 36        | 0.00%         | 36        | 65           | 18         | 72.31%         | 38        | 110                  | 46                   |
| 7     | CO                    | COSW        | 0            | 0         | 0         | 0         | 0            | 0            | 0         | *         | 0.00%         | *         | 0            | 0          | 0.00%          | *         | *not eligible        | *not eligible        |
| 7     | <b>CO Total</b>       |             | <b>370</b>   | <b>6</b>  | <b>9</b>  | <b>4</b>  | <b>371</b>   | <b>379</b>   | <b>9</b>  | <b>3</b>  | <b>2.37%</b>  | <b>6</b>  | <b>415</b>   | <b>108</b> | <b>73.98%</b>  | <b>14</b> | <b>23</b>            | <b>6</b>             |
| 7     | ID                    | IDEASTERN   | 23           | 0         | 0         | 0         | 23           | 22           | 1         | 10        | 4.55%         | 11        | 26           | 6          | 76.92%         | 36        | 57                   | 24                   |
| 7     | ID                    | IDNORTH     | 54           | 0         | 4         | 3         | 53           | 54           | 0         | 36        | 0.00%         | 36        | 56           | 11         | 80.36%         | 23        | 95                   | 41                   |
| 7     | ID                    | IDSOUTHERN  | 38           | 0         | 1         | 0         | 37           | 38           | 0         | 25        | 0.00%         | 24        | 38           | 3          | 92.11%         | 6         | 55                   | 21                   |
| 7     | ID                    | IDSW        | 0            | 0         | 0         | 0         | 0            | 0            | 0         | *         | 0.00%         | *         | 0            | 0          | 0.00%          | *         | *not eligible        | *not eligible        |
| 7     | ID                    | IDTREASURE  | 141          | 1         | 1         | -1        | 140          | 141          | 1         | 23        | 0.71%         | 26        | 137          | 22         | 83.94%         | 9         | 58                   | 22                   |
| 7     | <b>ID Total</b>       |             | <b>256</b>   | <b>1</b>  | <b>6</b>  | <b>2</b>  | <b>253</b>   | <b>255</b>   | <b>2</b>  | <b>15</b> | <b>0.78%</b>  | <b>15</b> | <b>257</b>   | <b>42</b>  | <b>83.66%</b>  | <b>2</b>  | <b>32</b>            | <b>13</b>            |
| 7     | MT                    | MTSW        | 13           | 1         | 0         | 0         | 14           | 12           | 2         | *         | 16.67%        | *         | 13           | 1          | 92.31%         | *         | *not eligible        | *not eligible        |
| 7     | <b>MT Total</b>       |             | <b>13</b>    | <b>1</b>  | <b>0</b>  | <b>0</b>  | <b>14</b>    | <b>12</b>    | <b>2</b>  | <b>*</b>  | <b>16.67%</b> | <b>*</b>  | <b>13</b>    | <b>1</b>   | <b>92.31%</b>  | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 7     | NM                    | NMNORTHERN  | 13           | 0         | 1         | 0         | 12           | 12           | 1         | *         | 8.33%         | *         | 14           | 9          | 35.71%         | *         | *not eligible        | *not eligible        |
| 7     | NM                    | NMRIGRANDE  | 69           | 1         | 3         | 1         | 68           | 71           | 1         | 17        | 1.41%         | 28        | 83           | 24         | 71.08%         | 44        | 89                   | 38                   |
| 7     | NM                    | NMSW        | 1            | 0         | 0         | 0         | 1            | 1            | 0         | *         | 0.00%         | *         | 1            | 0          | 100.00%        | *         | *not eligible        | *not eligible        |
| 7     | <b>NM Total</b>       |             | <b>83</b>    | <b>1</b>  | <b>4</b>  | <b>1</b>  | <b>81</b>    | <b>84</b>    | <b>2</b>  | <b>2</b>  | <b>2.38%</b>  | <b>4</b>  | <b>98</b>    | <b>33</b>  | <b>66.33%</b>  | <b>7</b>  | <b>13</b>            | <b>4</b>             |
| 7     | UT                    | UTNORTHERN  | 44           | 1         | 0         | 0         | 45           | 44           | 1         | 10        | 2.27%         | 22        | 44           | 3          | 93.18%         | 4         | 36                   | 9                    |
| 7     | UT                    | UTSALTLAKE  | 268          | 2         | 4         | 3         | 269          | 250          | 4         | 16        | 1.60%         | 18        | 254          | 52         | 79.53%         | 10        | 44                   | 17                   |
| 7     | UT                    | UTSOUTHERN  | 16           | 0         | 1         | 0         | 15           | 15           | 1         | 10        | 6.67%         | 3         | 15           | 2          | 86.67%         | 14        | 27                   | 4                    |
| 7     | UT                    | UTSW        | 1            | 0         | 0         | 0         | 1            | 1            | 0         | *         | 0.00%         | *         | 1            | 0          | 0.00%          | *         | *not eligible        | *not eligible        |
| 7     | <b>UT Total</b>       |             | <b>329</b>   | <b>3</b>  | <b>5</b>  | <b>3</b>  | <b>330</b>   | <b>334</b>   | <b>6</b>  | <b>8</b>  | <b>1.80%</b>  | <b>8</b>  | <b>341</b>   | <b>57</b>  | <b>83.28%</b>  | <b>3</b>  | <b>19</b>            | <b>5</b>             |
| 7     | WY                    | WYSW        | 6            | 0         | 0         | 0         | 6            | 5            | 0         | *         | 0.00%         | *         | 5            | 0          | 100.00%        | *         | *not eligible        | *not eligible        |
| 7     | <b>WY Total</b>       |             | <b>6</b>     | <b>0</b>  | <b>0</b>  | <b>0</b>  | <b>6</b>     | <b>5</b>     | <b>0</b>  | <b>*</b>  | <b>0.00%</b>  | <b>*</b>  | <b>5</b>     | <b>0</b>   | <b>100.00%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 7.5   | <b>Region 7 Total</b> |             | <b>1,454</b> | <b>14</b> | <b>52</b> | <b>39</b> | <b>1,455</b> | <b>1,462</b> | <b>30</b> | <b>*</b>  | <b>2.05%</b>  | <b>*</b>  | <b>1,652</b> | <b>515</b> | <b>68.83%</b>  | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |

| Order | State                 | Chapters       | MONTH        | NEW       | LAPSED    | ADJUST    | MONTH        | Contest      | CONTEST   | CONTEST   |              | # Mbrs    | LAPSED       | CONTEST    |               | GAIN      | GAIN                 |                      |
|-------|-----------------------|----------------|--------------|-----------|-----------|-----------|--------------|--------------|-----------|-----------|--------------|-----------|--------------|------------|---------------|-----------|----------------------|----------------------|
|       |                       |                | START        | THIS      | THIS      |           | END          | Start        | NEW       | GROWTH    | In Last      |           | RETENTION    | CONTEST    | CONTEST       |           |                      |                      |
|       |                       |                | 6/1/2017     | MONTH     | MONTH     |           | 6/30/2017    | 5/1/2017     | MEMBERS   | Rank      | RATE         | Rank      | 1 year ago   | 12 Months  | RATE          | Rank      | POINTS               | RANK                 |
| 8     | AK                    | AKSW           | 84           | 1         | 3         | 0         | 82           | 86           | 1         | *         | 1.16%        | *         | 93           | 26         | 72.04%        | *         | *not eligible        | *not eligible        |
| 8     | <b>AK Total</b>       |                | <b>84</b>    | <b>1</b>  | <b>3</b>  | <b>0</b>  | <b>82</b>    | <b>86</b>    | <b>1</b>  | <b>3</b>  | <b>1.16%</b> | <b>6</b>  | <b>93</b>    | <b>26</b>  | <b>72.04%</b> | <b>5</b>  | <b>14</b>            | <b>5</b>             |
| 8     | CA                    | CACENTRAL      | 127          | 2         | 1         | 0         | 128          | 128          | 3         | 10        | 2.34%        | 12        | 145          | 29         | 80.00%        | 19        | 41                   | 13                   |
| 8     | CA                    | CADESERTCITIES | 53           | 0         | 1         | 0         | 52           | 53           | 0         | 36        | 0.00%        | 36        | 54           | 4          | 92.59%        | 1         | 73                   | 27                   |
| 8     | CA                    | CAGOLDENGATE   | 275          | 2         | 23        | 21        | 275          | 271          | 9         | 5         | 3.32%        | 6         | 347          | 171        | 50.72%        | 23        | 34                   | 10                   |
| 8     | CA                    | CAINLAND       | 179          | 0         | 4         | 1         | 176          | 179          | 1         | 23        | 0.56%        | 23        | 170          | 39         | 77.06%        | 16        | 62                   | 24                   |
| 8     | CA                    | CALOSANGELES   | 404          | 1         | 4         | 0         | 401          | 398          | 11        | 3         | 2.76%        | 9         | 414          | 57         | 86.23%        | 1         | 13                   | 1                    |
| 8     | CA                    | CANORTHCOAST   | 76           | 0         | 2         | 1         | 75           | 76           | 0         | 36        | 0.00%        | 36        | 83           | 14         | 83.13%        | 12        | 84                   | 34                   |
| 8     | CA                    | CANORTHVALLEY  | 47           | 0         | 1         | 0         | 46           | 47           | 0         | 25        | 0.00%        | 24        | 45           | 8          | 82.22%        | 23        | 72                   | 36                   |
| 8     | CA                    | CAORANGE       | 316          | 2         | 4         | 1         | 315          | 316          | 7         | 10        | 2.22%        | 14        | 313          | 47         | 84.98%        | 3         | 27                   | 7                    |
| 8     | CA                    | CASACRAMENTO   | 229          | 3         | 6         | 0         | 226          | 221          | 15        | 1         | 6.79%        | 1         | 221          | 48         | 78.28%        | 13        | 15                   | 2                    |
| 8     | CA                    | CASANDIEGO     | 234          | 3         | 4         | -2        | 231          | 237          | 4         | 16        | 1.69%        | 16        | 245          | 51         | 79.18%        | 11        | 43                   | 16                   |
| 8     | CA                    | CASANTABARBA   | 47           | 0         | 1         | 0         | 46           | 46           | 1         | 10        | 2.17%        | 23        | 47           | 8          | 82.98%        | 21        | 54                   | 19                   |
| 8     | CA                    | CASILICON      | 171          | 2         | 2         | -3        | 168          | 173          | 3         | 10        | 1.73%        | 20        | 180          | 31         | 82.78%        | 14        | 44                   | 16                   |
| 8     | CA                    | CASW           | 3            | 0         | 0         | 0         | 3            | 3            | 0         | *         | 0.00%        | *         | 3            | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 8     | CA                    | CAVENTURA      | 78           | 0         | 0         | -1        | 77           | 79           | 1         | 17        | 1.27%        | 30        | 76           | 16         | 78.95%        | 26        | 73                   | 27                   |
| 8     | <b>CA Total</b>       |                | <b>2,239</b> | <b>15</b> | <b>53</b> | <b>18</b> | <b>2,219</b> | <b>2,227</b> | <b>55</b> | <b>1</b>  | <b>2.47%</b> | <b>3</b>  | <b>2,343</b> | <b>523</b> | <b>77.68%</b> | <b>8</b>  | <b>12</b>            | <b>3</b>             |
| 8     | HI                    | HISW           | 57           | 0         | 0         | -1        | 56           | 57           | 0         | *         | 0.00%        | *         | 61           | 8          | 86.89%        | *         | *not eligible        | *not eligible        |
| 8     | <b>HI Total</b>       |                | <b>57</b>    | <b>0</b>  | <b>0</b>  | <b>-1</b> | <b>56</b>    | <b>57</b>    | <b>0</b>  | <b>7</b>  | <b>0.00%</b> | <b>7</b>  | <b>61</b>    | <b>8</b>   | <b>86.89%</b> | <b>1</b>  | <b>15</b>            | <b>7</b>             |
| 8     | NV                    | NVCLARK        | 133          | 5         | 5         | -1        | 132          | 135          | 7         | 1         | 5.19%        | 1         | 160          | 41         | 74.38%        | 25        | 27                   | 6                    |
| 8     | NV                    | NVNORTHERN     | 85           | 1         | 2         | -1        | 83           | 84           | 3         | 4         | 3.57%        | 8         | 85           | 15         | 82.35%        | 16        | 28                   | 5                    |
| 8     | <b>NV Total</b>       |                | <b>218</b>   | <b>6</b>  | <b>7</b>  | <b>-2</b> | <b>215</b>   | <b>219</b>   | <b>10</b> | <b>2</b>  | <b>4.57%</b> | <b>3</b>  | <b>245</b>   | <b>56</b>  | <b>77.14%</b> | <b>7</b>  | <b>12</b>            | <b>3</b>             |
| 8     | OR                    | ORPORTLAND     | 231          | 2         | 6         | -1        | 226          | 239          | 4         | 16        | 1.67%        | 17        | 268          | 76         | 71.64%        | 21        | 54                   | 22                   |
| 8     | OR                    | ORSW           | 0            | 0         | 0         | 0         | 0            | 0            | 0         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 8     | OR                    | ORWILLAMETTE   | 115          | 1         | 1         | 0         | 115          | 115          | 2         | 18        | 1.74%        | 18        | 124          | 21         | 83.06%        | 10        | 46                   | 18                   |
| 8     | <b>OR Total</b>       |                | <b>346</b>   | <b>3</b>  | <b>7</b>  | <b>-1</b> | <b>341</b>   | <b>354</b>   | <b>6</b>  | <b>8</b>  | <b>1.69%</b> | <b>9</b>  | <b>392</b>   | <b>97</b>  | <b>75.26%</b> | <b>13</b> | <b>30</b>            | <b>10</b>            |
| 8     | WA                    | WANORTHWEST    | 157          | 0         | 3         | -2        | 152          | 161          | 1         | 23        | 0.62%        | 29        | 171          | 44         | 74.27%        | 26        | 78                   | 30                   |
| 8     | WA                    | WASOUTHSOUND   | 52           | 0         | 1         | 0         | 51           | 52           | 0         | 36        | 0.00%        | 36        | 53           | 10         | 81.13%        | 20        | 92                   | 40                   |
| 8     | WA                    | WASPOKANE      | 69           | 1         | 1         | -2        | 67           | 69           | 2         | 10        | 2.90%        | 12        | 70           | 17         | 75.71%        | 34        | 56                   | 19                   |
| 8     | WA                    | WASW           | 1            | 0         | 0         | 0         | 1            | 1            | 0         | *         | 0.00%        | *         | 1            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 8     | WA                    | WATRICOUNTY    | 29           | 0         | 1         | 0         | 28           | 28           | 1         | 10        | 3.57%        | 16        | 29           | 4          | 86.21%        | 17        | 43                   | 13                   |
| 8     | <b>WA Total</b>       |                | <b>308</b>   | <b>1</b>  | <b>6</b>  | <b>-4</b> | <b>299</b>   | <b>311</b>   | <b>4</b>  | <b>11</b> | <b>1.29%</b> | <b>10</b> | <b>324</b>   | <b>75</b>  | <b>76.85%</b> | <b>12</b> | <b>33</b>            | <b>14</b>            |
| 8.5   | <b>Region 8 Total</b> |                | <b>3,252</b> | <b>26</b> | <b>76</b> | <b>10</b> | <b>3,212</b> | <b>3,254</b> | <b>76</b> | <b>*</b>  | <b>2.34%</b> | <b>*</b>  | <b>3,458</b> | <b>785</b> | <b>77.30%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |

| Order | State                  | Chapters      | MONTH    | NEW   | LAPSED | ADJUST | MONTH     | Contest  | CONTEST | CONTEST |        | # Mbrs | LAPSED     | CONTEST   | Rank   | GAIN    | GAIN          |               |
|-------|------------------------|---------------|----------|-------|--------|--------|-----------|----------|---------|---------|--------|--------|------------|-----------|--------|---------|---------------|---------------|
|       |                        |               | START    | THIS  | THIS   |        | END       | Start    | NEW     | GROWTH  | GROWTH |        | In Last    | RETENTION |        | CONTEST | CONTEST       |               |
|       |                        |               | 6/1/2017 | MONTH | MONTH  |        | 6/30/2017 | 5/1/2017 | MEMBERS | Rank    | RATE   | Rank   | 1 year ago | 12 Months | RATE   | Rank    | POINTS        | RANK          |
| 9     | Grand Total            |               | 16,498   | 169   | 346    | 76     | 16,397    | 16,562   | 397     | *       | 2.40%  | *      | 17,595     | 3,884     | 77.93% | *       | *not eligible | *not eligible |
| 10.3  | IN                     | INTERNATIONAL | 1        | 0     | 0      | 0      | 1         | 1        | 0       | +       | 0.00%  | +      | 4          | 3         | 25.00% | -       | *not eligible | *not eligible |
| 10.4  | IN Total               |               | 1        | 0     | 0      | 0      | 1         | 1        | 0       | +       | 0.00%  | +      | 4          | 3         | 25.00% | -       | *not eligible | *not eligible |
| 10.7  | Other Region Total     |               | 1        | 0     | 0      | 0      | 1         | 1        | 0       | +       | 0.00%  | +      | 4          | 3         | 25.00% | -       | *not eligible | *not eligible |
| 11.1  | Totals - Region 1      |               | 1,067    | 16    | 31     | 0      | 1,052     | 1,077    | 30      | 6       | 2.79%  | 2      | 1,138      | 220       | 80.67% | 1       | 9             | 2             |
| 11.2  | Totals - Region 2      |               | 1,874    | 14    | 30     | 4      | 1,862     | 1,878    | 45      | 5       | 2.40%  | 5      | 1,950      | 401       | 79.44% | 4       | 14            | 4             |
| 11.3  | Totals - Region 3      |               | 2,667    | 30    | 52     | 7      | 2,652     | 2,684    | 69      | 2       | 2.57%  | 3      | 2,780      | 550       | 80.22% | 2       | 7             | 1             |
| 11.4  | Totals - Region 4      |               | 962      | 11    | 15     | 3      | 961       | 956      | 28      | 8       | 2.93%  | 1      | 1,020      | 203       | 80.10% | 3       | 12            | 3             |
| 11.5  | Totals - Region 5      |               | 2,622    | 30    | 37     | 8      | 2,623     | 2,635    | 52      | 4       | 1.97%  | 8      | 2,839      | 603       | 78.76% | 5       | 17            | 7             |
| 11.6  | Totals - Region 6      |               | 2,599    | 28    | 53     | 5      | 2,579     | 2,615    | 67      | 3       | 2.56%  | 4      | 2,754      | 604       | 78.07% | 6       | 13            | 4             |
| 11.7  | Totals - Region 7      |               | 1,454    | 14    | 52     | 39     | 1,455     | 1,462    | 30      | 6       | 2.05%  | 7      | 1,652      | 515       | 68.83% | 8       | 21            | 8             |
| 11.8  | Totals - Region 8      |               | 3,252    | 26    | 76     | 10     | 3,212     | 3,254    | 76      | 1       | 2.34%  | 6      | 3,458      | 785       | 77.30% | 7       | 14            | 4             |
| 11.9  | Totals - Other Regions |               | 1        | 0     | 0      | 0      | 1         | 1        | 0       | *       | 0.00%  | *      | 4          | 3         | 25.00% | *       | *             | *             |
| 12    | Grand Total            |               | 16,498   | 169   | 346    | 76     | 16,397    | 16,562   | 397     | *       | 2.40%  | *      | 17,595     | 3,884     | 77.93% | *       | *             | *             |