

Russell Lee Rice

POSITIONS HELD

San Antonio Association of Health Underwriters (SAAHU)

2001-2002	Public Service Chair
2002-2003	First Vice President
2003-2004	President Elect
2004-2005	President
2004-2005	Tech/Web Chair
2004-2005	Awards Chair
2005-2006	Immediate Past President
2006-2007	Trustee
2007-2008	Trustee
2008-2009	Tech/Web Chair
2008-2009	Trustee
2009-2010	Trustee Emeritus
2010-2011	Legislative Chair
2011-2012	Legislative Chair
2012-2013	Trustee Emeritus
2013-2014	Trustee Emeritus
2014-2015	Trustee Emeritus / Special BOT Liaison
2015-Present	Trustee Emeritus

Texas Association of Health Underwriters (TAHU)

2004-2005	Chapter President
2005-2006	Retention Chair
2006-2007	2 nd Vice President
2006-2008	1st Vice President
2008-2009	President Elect
2009-2010	President
2010-2011	Immediate Past President
2011-2012	Trustee
2012-2013	Trustee
2013-2014	Trustee
2014-2015	Trustee Emeritus , Industry Relations Chair
2015-2016	Trustee Emeritus, Federal Legislative Chair
2016-2017	Trustee Emeritus, Federal Legislative Chair

National Association of Health Underwriters (NAHU)

2011-2012	Media Relations Committee representing Region VI
2012-2013	Region VI Vice President
2013-2014	Region VI Vice President
2014-2015	Legislative Council – Working group on Staffing & PEOs, Industry Culture Task Force
2015-2016	NAHU Secretary
2016-2017	NAHU Vice President
2017-2018	NAHU President Elect

2018-2019 NAHU President
2019-2020 NAHU Immediate Past President

YEARS OF SERVICE

National Association of Health Underwriters (NAHU) Annual Convention & Exhibition

2002	Alternate Delegate for SAAHU
2003	Delegate for SAAHU
2004	Delegate for SAAHU
2005	Delegate for SAAHU
2006	Delegate for TAHU
2007	Alternate Delegate for SAAHU
2007	Delegate for TAHU
2008	Delegate for TAHU
2009	Delegate for TAHU
2010	Delegate for TAHU
2011	Delegate for TAHU
2012	Delegate for SAAHU
2013	Delegate for NAHU
2014	Delegate for NAHU
2015	Delegate for Panhandle AHU
2016	Delegate for NAHU
2017	Delegate for NAHU
2018	Delegate for NAHU
2019	Delegate for NAHU
2020	Delegate – NAHU Past President
2021	Delegate -NAHU Past President (virtual)
2022	Delegate – NAHU Past President

National Association of Health Underwriters (NAHU) Capitol Conference

2004	Washington, DC
2005	Washington, DC
2007	Washington, DC
2009	Washington, DC
2010	Washington, DC
2011	Washington, DC
2012	Washington DC
2013	Washington DC
2014	Washington DC
2015	Washington DC
2016	Washington DC
2017	Washington DC
2018	Washington DC
2019	Washington DC
2020	Washington DC
2021	Virtual

2022 Washington DC

National Association of Health Underwriters (NAHU) Future Leaders Forum

2005 Washington DC
2009 Washington, DC
2012 Washington DC
2013 Washington DC
2014 Washington DC
2015 Washington DC
2016 Washington DC
2017 Washington DC
2018 Washington DC
2019 Washington DC

Texas Association of Health Underwriters (TAHU) Region V & VI Leadership Conference

2004 New Orleans, LA
2005 San Antonio, TX
2006 Corpus Christi, TX
2007 Little Rock, AR
2008 New Orleans, LA
2011 New Orleans, LA
2012 St. Louis MO
2013 New Orleans, LA
2014 Tulsa, OK
2015 Fort Worth
2016 Chicago Il, Combined Region III & VI
2017 Scottsdale AZ, Combined Region 6 & 7
2018 New Orleans LA, Combined Region 5 & 6
2019 Nashville TX, Combined Region 5 & 6
2020 Cancelled – Virtual

Texas Association of Health Underwriters (TAHU) Annual Convention

2001 San Antonio, TX
2002 Austin, TX
2003 Fort Worth, TX
2004 Corpus Christi, TX
2005 Sugarland, TX
2006 Dallas, TX
2007 Galveston, TX
2008 El Paso, TX
2009 Dallas, TX
2010 Houston, TX
2011 San Antonio
2012 Corpus Christi

2013	Fort Worth, TX
2014	San Antonio, TX
2015	Houston TX
2016	Fort Worth TX
2017	Houston TX
2018	San Antonio TX
2019	Dallas TX
2020	Virtual
2021	Austin TX
2022	Fort Worth TX

Texas Association of Health Underwriters (TAHU) Day at the Capitol

2004	Dallas, TX
2005	Austin, TX
2006	Dallas, TX
2007	Austin, TX
2008	Dallas, TX
2009	Austin, TX
2010	Austin, TX
2011	Austin TX
2012	Austin TX
2013	Austin TX
2014	Austin TX
2015	Austin TX
2016	Austin TX
2017	Austin TX
2018	Austin TX
2019	Austin TX
2020	Virtual
2021	Virtual
2022	Austin TX

AWARDS

San Antonio Association of Health Underwriters (SAAHU)

2005	NAHU Public Service Award
2007	Underwriter of the year
2009	Dave Clark Lifetime Achievement Award

Texas Association of Health Underwriters (TAHU)

2003	<i>Public Service Award</i>
2010	<i>Ken Martin Excellence in Communications</i>
2011	Shirley Hutzler Legislative Excellence Award
2016	Hollis Roberson Award

National Association of Health Underwriters (NAHU)

2009	Distinguished Service Award
2009	Presidential Citation

NAHU Recognitions

2004	Triple Crown Recipient – Q4
2005	Triple Crown Recipient – Q2
2005	Chapter Awards Under Rusty’s SAAHU Leadership Pacesetter Award Public Service Award Large Chapter Membership Gain Award Overall Membership Champion Award
2007	Leading Producers Round Table (LPRT) – Golden Eagle Carrier Rep
2008	Leading Producers Round Table (LPRT) – Golden Eagle Carrier Rep
2009	Triple Crown Recipient – Q1
2009	Leading Producers Round Table (LPRT) – Golden Eagle Agency
2010	Leading Producers Round Table (LPRT) – Golden Eagle Carrier Rep
2010	Triple Crown Recipient – Q4
2010	Chapter Awards under Rusty’s TAHU Leadership Landmark Award Website Award Media Relations Award Legislative Excellence Blue ribbon of Excellence Most New Members – Large Chapter
2011	Triple Crown Recipient 0 Q3
2011	Leading Producers Round Table (LPRT) – Golden Eagle Carrier Rep
2012	Triple Crown Recipient
2012	Leading Producers Round Table (LPRT) – Golden Eagle Carrier Rep
2013	Triple Crown Recipient – Q2
2013	Leading Producers Round Table (LPRT) – Golden Eagle Carrier Rep
2014	Triple Crown Recipient – Q3
2014	Leading Producers Round Table (LPRT) – Golden Eagle Carrier Rep
2015	Leading Producers Round Table (LPRT) – Golden Eagle Carrier Rep
2016	Leading Producers Round Table (LPRT) – Golden Eagle Carrier Rep
2017	Leading Producers Round Table (LPRT) – Golden Eagle Carrier Rep
2018	Leading Producers Round Table (LPRT) – Lifetime & Qualifying Golden Eagle Carrier Rep
2020	Leading Producers Round Table (LPRT) – Lifetime & Qualifying Golden Eagle Carrier Rep
2021	Leading Producers Round Table (LPRT) – Lifetime & Qualifying Golden Eagle Carrier Rep
2022	Leading Producers Round Table (LPRT) – Lifetime & Qualifying Golden Eagle Carrier

Presentations

1-27-2010	Selling Vision Insurance Plans – Delta Dental Idaho
2-13-2010	Mock Senate Hearing on Healthcare Reform – Austin Community College and the University of Austin
2-23-2010	Senate Committee on State Affairs – The Role and Importance of the Broker in the HealthCare delivery system
3-3-2010	San Angelo Chapter Start-up - - HC Reform with Implementation Timeline
3-4-2010	LAHU – HC Reform with Implementation Timeline & Radio Interview
3-12-2010	AAHU – Capital Conference Wrap Up Presentation
4-8-2010	PAHU - HC Reform with Implementation Timeline

4-16-2010 CBAHU - HC Reform with Implementation Timeline & Radio Interview
 4-21-2010 SAAHU – HC Reform with Implementation Timeline
 6-10- 2010 FWAHU – The Role and Importance of the Broker in the HealthCare delivery system
 6-21-2010 Mullen Pension & Benefits – School Districts - HC Reform with Implementation Timeline
 9-15-2010 DAHU - HC Reform with Implementation Timeline
 10-26-2010 Chase Bank of Midland Bankers & Customers - HC Reform with Implementation Timeline
 10-26-2010 Chase Bank of Odessa Bankers & Customers - HC Reform with Implementation Timeline
 11-9-2010 CBAHU - HC Reform with Implementation Timeline
 1-5-2011 Midland Chamber of Commerce – Healthcare Legislative Forum – Keynote Speaker & KWEX TV Interview on HC Reform
 2-02-2011 Waco Chamber of Commerce - HC Reform with Implementation Timeline
 3-9-2011 HOTAHU - HC Reform with Implementation Timeline
 3-21-2011 San Antonio Lege Publication – Released to all local legislators with feedback from employers on the Affordable Care Act implications
 7-15-2011 ETAHU - HC Reform with Implementation Timeline
 9-1-2011 Society of Financial Professionals - HC Reform with Implementation Timeline
 9-9-2011 HOTAHU – Ethics the NAHU Way
 5-18-2012 KRV Radio Interview – HC Reform
 8-28-2012 IBTX – San Antonio Employers - HC Reform with Implementation Timeline
 8-29-2012 IBTX – Dallas Employers - HC Reform with Implementation Timeline
 11-12-2012 EPAHU - HC Reform with Implementation Timeline
 11-16-2012 HOTAHU - HC Reform with Implementation Timeline
 2-6-2013 TEXOMA AHU - Ethics the NAHU Way
 2-12-2013 ETAHU - HC Reform with Implementation Timeline
 2-14-2013 AAHU - Ethics the NAHU Way
 3-27-2013 IBTX – San Antonio Employers - HC Reform with Implementation Timeline
 3-28-2013 IBTX – Dallas Employers - HC Reform with Implementation Timeline
 4-12-13 CBAHU - HC Reform with Implementation Timeline & Ethics the NAHU Way
 4-23-2013 Mullen Pension & Benefits – School District HC Reform and the impact in TRS ActiveCare
 5-17-2013 ETAHU - Ethics the NAHU Way
 6-11-2013 Pete Jaramillo Insurance Services HC Reform event – UHC Call Center, Harlingen Texas
 6-12-2013 RGV Employee Benefits of Texas HC Reform Event – Harlingen TX Chamber of Commerce
 8-15-2013 Tulsa AHU Luncheon – HC Reform course
 8-29-2013 San Antonio AHU – Ethics the NAHU Way
 9-5-2013 Lubbock AHU – HC Reform Course
 9-11-2013 El Paso AHU – HC Reform Course
 9-12-2013 Fort Worth AHU – HC Reform Course
 9-25-2013 IBTX – San Antonio Employers - HC Reform with Implementation Timeline
 9-26-2013 IBTX – Dallas Employers - HC Reform with Implementation Timeline
 11-5-2013 Hill Country Human Resource Management Association – HC Reform with Implementation timeline
 01-5-2014 Panhandle AHU – Ethics the NAHU Way
 2-18-2014 Austin AHU – Ethics the NAHU Way
 4-16-2014 San Antonio AHU – Ethics the NAHU Way

9-10-2014 El Paso AHU - Ethics the NAHU Way
 9-26-2014 Corpus Christi AHU - Ethics the NAHU Way
 1-8-2015 Attended the Texas Public Policy Foundation Meeting representing TAHU
 1-21-2015 HC Reform Update – Mullen Pension & Benefits
 3-31-2015 Attended the NAIFA Houston Symposium to speak regarding co-branding Associations
 4-15-2015 Los Angeles AHU – Spoke as a candidate for NAHU Secretary
 4-17-2015 East Texas AHU – Spoke as a candidate for NAHU Secretary
 4-21-2015 North Carolina AHU - Spoke as a candidate for NAHU Secretary
 4-23-2015 Alabama AHU - Spoke as a candidate for NAHU Secretary
 4-30-2015 South Mississippi AHU - Spoke as a candidate for NAHU Secretary
 4-12-2015 Louisiana AHU - Spoke as a candidate for NAHU Secretary
 4-14-2015 Austin AHU - Spoke as a candidate for NAHU Secretary
 4-15-2015 East Texas AHU – Ethics the NAHU Way
 4-18-2015 California AHU Legislative Day - Spoke as a candidate for NAHU Secretary
 4-20-2015 Benefits Selling Expo – Attended as a candidate for NAHU Secretary
 6-2-2015 Colorado AHU - Spoke as a candidate for NAHU Secretary
 7-23-2015 San Antonio AHU – Ethics the NAHU Way
 8-6-2015 Lubbock AHU – Ethics the NAHU Way
 8-15-2015 Region VI Meeting – How to be a NAHU Leader
 10-16-2015 South Texas AHU – Ethics the NAHU Way
 12-10-2015 Austin AHU – Ethics the NAHU Way
 12-10-2015 Austin AHU – National Legislative Update CE 1 HR
 2-5-2016 Texas AHU Leadership Meeting – Update on NAHU Products
 2-11-2016 Fort Worth AHU - Update on NAHU Products
 2-16-2016 Houston AHU - National Legislative Update CE 1 HR
 3-1-2016 Wichita Falls AHU - National Legislative Update CE 1 HR
 3-29-2016 Dallas AHU Symposium - National Legislative Update CE 1 HR
 4-8-2016 South Texas AHU - National Legislative Update CE 1 HR
 4-28-2016 Heart of Texas AHU - National Legislative Update CE 1 HR
 4-28-2016 Heart of Texas AHU – Ethics the NAHU Way CE 2 HR
 5-23-2016 Frost Insurance Ethics the NAHU Way CE 2 HR
 5-25-2016 El Paso AHU – National Legislative Update CE 1 HR
 6-7-2016 Wortham Insurance - Ethics the NAHU Way CE 2 HR (2 classes)
 6-8-2016 Wortham Insurance - Ethics the NAHU Way CE 2 HR
 6-9-2016 Catto & Catto Insurance - Ethics the NAHU Way CE 2 HR
 6-15-2016 San Antonio AHU - Ethics the NAHU Way CE 2 HR
 6-17-2016 East Texas AHU – National Legislative Update CE 1 HR
 7-12-2016 Corpus Christi AHU – National Legislative Update CE 1 HR
 8-2-2016 Region 3 & 6 Meeting – The value of membership
 8-9-2016 Medicare Summit, Pala California – NAHU Medicare Legislative Update and the value of membership
 8-25-2016 San Antonio AHU Medicare Boot Camp - NAHU Medicare Legislative Update and the value of membership
 10-7-2016 Los Angeles AHU Medicare Summit - NAHU Medicare Legislative Update and the value of membership
 11-16-16 Northwest Vista College – Ethics in the business world. How to excel in business
 3-9-17 Lubbock AHU – NAHU Legislative Update
 3-28-17 Dallas AHU – NAHU Legislative Update
 4-5-17 Austin AHU – The Future of NAHU
 4-28-17 TAHU Convention – The Future of NAHU

5-10-17 Metro Detroit AHU – Medicare and NAHU
 5-19-17 East Texas AHU - The Future of NAHU
 7-19-17 Dallas Texas AHU - The Future of NAHU
 9-17-17 Florida AHU - The Future of NAHU
 10-13-17 Coastal Bend AHU – NAHU Legislative Update
 10-14-17 Asian Chamber of Commerce – Conducted board training
 2-7-18 Catto & Catto Insurance Agency – Ethics the NAHU Way
 4-10-18 Lubbock AHU – The Future of NAHU
 4-12-18 Austin AHU – The Future of NAHU
 4-20-18 East Texas AHU – NAHU Legislative Update
 5-8-18 Special Insurance Services CE Day – Ethics the NAHU Way
 6-2-18 Region 5&6 Conference – The Future of NAHU
 6-15-18 Jackson AHU – The Future of NAHU
 7-10-18 Corpus Christi AHU – NAHU Presidents Presentation
 7-17-18 Frost Insurance Houston – Ethics the NAHU Way
 7-20-18 East Texas AHU - NAHU Presidents Presentation
 7-24-18 Region 8 Meeting - NAHU Presidents Presentation
 8-2-18 Region 2 Meeting - NAHU Presidents Presentation
 8-6-18 Region 3 Meeting - NAHU Presidents Presentation
 8-23-18 Southern California Medicare Summit - NAHU Presidents Senior Product
 Presentation
 9-7-18 South Texas AHU - NAHU Presidents Presentation
 9-11-18 Florida AHU - NAHU Presidents Presentation
 9-21-18 Los Angeles/Ventura County Medicare Summit - NAHU Presidents Senior
 Product Presentation
 9-27-18 Detroit AHU Medicare Summit - NAHU Presidents Senior Product Presentation
 1-8-19 Corpus Christi AHU – Ethics the NAHU Way
 3-14-19 Oklahoma City AHU – Single Payer Presentation
 3-22-19 South Carolina AHU Medicare Summit - NAHU Presidents Senior Product
 Presentation
 3-28-19 Alaska AHU - NAHU Presidents Presentation
 4-1-19 North Carolina AHU - NAHU Presidents Presentation
 4-5-19 Western North Carolina AHU - NAHU Presidents Presentation
 4-11-19 Alabama AHU - NAHU Presidents Presentation
 4-17-19 Los Angeles AHU - NAHU Presidents Presentation
 4-24-19 Idaho AHU - NAHU Presidents Presentation
 4-26-19 Texas AHU - NAHU Presidents Presentation
 4-30-19 Baltimore AHU - NAHU Presidents Presentation
 5-2-19 Arizona AHU Expo – Ethics the NAHU Way
 5-3-19 Region 5&6 Leadership Meeting - NAHU Presidents Presentation
 5-7-19 New Jersey AHU - NAHU Presidents Presentation
 5-14-19 Nevada AHU - NAHU Presidents Presentation
 6-4-19 Colorado AHU - NAHU Presidents Presentation
 6-11-19 Virginia AHU - NAHU Presidents Presentation
 7-17-19 Dallas AHU – NAHU Presidents Presentation
 8-26-19 Tulsa AHU Medicare Summit - Medicare and NAHU
 8-27-19 Phoenix AZ Medicare Summit - Medicare and NAHU
 1-20-21 Idaho AHU – Ethics the NAHU Way – 3 Hrs
 4-26-21 Marsh|Wortham – Ethics the NAHU Way
 5-12-21 Colorado AHU – Ethics the NAHU Way – 3 Hrs
 7-14-21 Corpus Christi AHU – Ethics the NAHU Way

5-18-22 South Texas AHU – Vision Care Basics
 5-19-22 Austin AHU – Vision Care Basics
 6-9-22 Fort Worth AHU - Vision Care Basics
 6-14-22 Lone Star Chapter - Vision Care Basics (virtual)
 6-15-22 San Antonio AHU – Vision Care Basics
 8-11-22 OKC AHU – Facilitated Strategic Plan Meeting
 8-16-22 Houston AHU – Vision Care Basics
 8-17-22 DAHU Luncheon – Parliamentarian for the DAHU Membership meeting
 8-18-22 Austin AHU – 3hr Ethics the NAHU Way
 8-26-22 East Texas AHU – Vision Care Basics
 9-9-22 South Texas AHU – Vision Care Basics
 9-20-22/23 Brown & Brown Office – 3hr Ethics the NAHU Way – 4 classes
 11-30-22 Brown & Brown Office – 3hr Ethics the NAHU Way

Upcoming

1-18-23 Dallas AHU – Vision Care Basics
 1-26-22 Catto & Catto Insurance San Antonio – 3hr Ethics the NAHU Way

NAHU Accomplishments

Vision 2020 with Jim Stenger and Mike Embry
 Visited 48 chapters during Presidency
 Established the Futures Task Force which played a vital role in charting our future for vision 2025
 Revitalized the NAHU App as a source of information and income
 Helped to solidify our future in the Medicare Agent market by expanding Medicare Symposiums
 LPRT – Lifetime Golden Eagle Carrier Rep – 16 years