



## GAIN ONLY REPORT MAY 2022

| GAIN Sor | L/S/M/T | Region | State | Chapters         | CONTEST NEW |      | CONTEST GROWTH |      | CONTEST RETENTION |      | GAIN CONTEST |      |
|----------|---------|--------|-------|------------------|-------------|------|----------------|------|-------------------|------|--------------|------|
|          |         |        |       |                  | MEMBERS     | Rank | RATE           | Rank | RATE              | Rank | POINTS       | RANK |
| c        | l       | 2      | PA    | PAPHILADELPH     | 14          | 2    | 3.52%          | 6    | 83.70%            | 2    | 10           | 1    |
| c        | l       | 6      | TX    | TXAUSTIN         | 9           | 6    | 5.52%          | 2    | 82.55%            | 6    | 14           | 2    |
| c        | l       | 6      | TX    | TXHOUSTON        | 7           | 7    | 3.04%          | 7    | 83.98%            | 1    | 15           | 3    |
| c        | l       | 6      | TX    | TXDALLAS         | 14          | 2    | 4.65%          | 5    | 80.74%            | 9    | 16           | 4    |
| c        | l       | 3      | MI    | MIDETROIT        | 17          | 1    | 4.94%          | 4    | 78.74%            | 12   | 17           | 5    |
| c        | l       | 7      | AZ    | AZPHOENIX        | 13          | 4    | 6.77%          | 1    | 73.68%            | 14   | 19           | 6    |
| c        | l       | 7      | UT    | UTSALT LAKE      | 10          | 5    | 5.21%          | 3    | 77.11%            | 13   | 21           | 7    |
| c        | l       | 2      | NJ    | NJNORTHERN       | 4           | 11   | 1.76%          | 10   | 82.87%            | 4    | 25           | 8    |
| c        | l       | 4      | NE    | NEOMAHA          | 5           | 9    | 2.87%          | 8    | 81.66%            | 8    | 25           | 8    |
| c        | l       | 5      | GA    | GAATLANTA        | 6           | 8    | 2.62%          | 9    | 79.91%            | 10   | 27           | 10   |
| c        | l       | 8      | CA    | CASANDIEGO       | 3           | 12   | 1.66%          | 11   | 82.58%            | 5    | 28           | 11   |
| c        | l       | 8      | CA    | CALOSANGELES     | 5           | 9    | 1.61%          | 12   | 82.10%            | 7    | 28           | 11   |
| c        | l       | 8      | CA    | CAORANGE         | 3           | 12   | 1.13%          | 14   | 83.69%            | 3    | 29           | 13   |
| c        | l       | 1      | NY    | NYMETRO          | 3           | 12   | 1.15%          | 13   | 79.26%            | 11   | 36           | 14   |
| c        | l       | 3      | IL    | ILSUBURBAN CHICA | 0           | 15   | 0.00%          | 15   | 0.00%             | 15   | 45           | 15   |
| c        | m       | 6      | TX    | TXFORTWORTH      | 10          | 3    | 8.85%          | 1    | 82.05%            | 15   | 19           | 1    |
| c        | m       | 5      | SC    | SCCOLUMBIA       | 4           | 11   | 3.20%          | 11   | 87.39%            | 2    | 24           | 2    |
| c        | m       | 6      | TX    | TXSANANTONIO     | 12          | 1    | 8.16%          | 3    | 80.42%            | 20   | 24           | 2    |
| c        | m       | 3      | MI    | MIWEST           | 11          | 2    | 8.73%          | 2    | 80.31%            | 21   | 25           | 4    |
| c        | m       | 8      | CA    | CASILICON        | 3           | 12   | 2.21%          | 13   | 87.84%            | 1    | 26           | 5    |
| c        | m       | 4      | NE    | NELINCOLN        | 5           | 9    | 4.90%          | 8    | 85.05%            | 9    | 26           | 5    |
| c        | m       | 7      | CO    | CODENVER         | 6           | 8    | 4.41%          | 9    | 84.62%            | 11   | 28           | 7    |
| c        | m       | 3      | IN    | ININDIANAPOL     | 8           | 4    | 5.59%          | 6    | 81.33%            | 19   | 29           | 8    |
| c        | m       | 5      | FL    | FLCENTRAL        | 3           | 12   | 2.07%          | 15   | 87.32%            | 4    | 31           | 9    |
| c        | m       | 8      | NV    | NVCLARK          | 5           | 9    | 4.17%          | 10   | 84.48%            | 12   | 31           | 9    |
| c        | m       | 5      | FL    | FLTAMPABAY       | 7           | 5    | 5.69%          | 5    | 80.18%            | 22   | 32           | 11   |
| c        | m       | 2      | MD    | MDBALTIMORE      | 7           | 5    | 6.25%          | 4    | 80.00%            | 23   | 32           | 11   |
| c        | m       | 8      | CA    | CAINLAND         | 3           | 12   | 2.46%          | 12   | 83.33%            | 13   | 37           | 13   |
| c        | m       | 3      | OH    | OHNORTHEAST      | 3           | 12   | 2.03%          | 16   | 84.78%            | 10   | 38           | 14   |
| c        | m       | 6      | OK    | OKCITY           | 2           | 17   | 1.79%          | 20   | 87.39%            | 2    | 39           | 15   |
| c        | m       | 2      | VA    | VACENTRAL        | 7           | 5    | 5.34%          | 7    | 76.26%            | 27   | 39           | 15   |
| c        | m       | 2      | NJ    | NJMONMOUTH       | 2           | 17   | 1.82%          | 19   | 87.00%            | 5    | 41           | 17   |
| c        | m       | 7      | ID    | IDTREASURE       | 3           | 12   | 2.16%          | 14   | 81.82%            | 16   | 42           | 18   |
| c        | m       | 2      | NJ    | NJSOUTH          | 2           | 17   | 1.89%          | 18   | 85.58%            | 8    | 43           | 19   |
| c        | m       | 6      | MO    | MOSTLOUIS        | 2           | 17   | 1.77%          | 21   | 82.52%            | 14   | 52           | 20   |
| c        | m       | 8      | CA    | CAGOLDENGATE     | 2           | 17   | 1.52%          | 22   | 81.75%            | 17   | 56           | 21   |
| c        | m       | 6      | OK    | OKTULSA          | 1           | 25   | 0.82%          | 26   | 86.32%            | 6    | 57           | 22   |
| c        | m       | 5      | FL    | FLPALMCOAST      | 2           | 17   | 1.90%          | 17   | 77.53%            | 24   | 58           | 23   |
| c        | m       | 3      | OH    | OHCOLUMBUS       | 2           | 17   | 1.34%          | 24   | 81.55%            | 18   | 59           | 24   |
| c        | m       | 5      | NC    | NCTRIAD          | 0           | 27   | 0.00%          | 27   | 86.14%            | 7    | 61           | 25   |
| c        | m       | 8      | CA    | CASACRAMENTO     | 2           | 17   | 1.49%          | 23   | 77.30%            | 25   | 65           | 26   |
| c        | m       | 8      | WA    | WANORTHWEST      | 1           | 25   | 0.87%          | 25   | 76.47%            | 26   | 76           | 27   |
| c        | s       | 6      | TX    | TXSOUTH          | 14          | 2    | 22.22%         | 1    | 89.09%            | 4    | 7            | 1    |
| c        | s       | 3      | OH    | OHNORTHWEST      | 15          | 1    | 15.96%         | 2    | 83.16%            | 15   | 18           | 2    |
| c        | s       | 6      | TX    | TXCOASTLBND      | 5           | 4    | 8.47%          | 4    | 83.33%            | 12   | 20           | 3    |
| c        | s       | 2      | MD    | MDWASHINGTON     | 8           | 3    | 10.13%         | 3    | 82.50%            | 17   | 23           | 4    |



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|----------|---------|--------|-------|---------------|---------|---------|-----------|---------|---------|------|--------|------|
|          |         |        |       |               | NEW     | GROWTH  | RETENTION | CONTEST | CONTEST |      |        |      |
|          |         |        |       |               | MEMBERS | Rank    | RATE      | Rank    | RATE    | Rank | POINTS | RANK |
| c        | s       | 3      | KY    | KYLOUISVILLE  | 3       | 10      | 3.41%     | 15      | 93.75%  | 1    | 26     | 5    |
| c        | s       | 7      | CO    | COSOUTHERN    | 4       | 7       | 7.84%     | 5       | 81.82%  | 20   | 32     | 6    |
| c        | s       | 6      | TX    | TXEAST        | 2       | 16      | 3.08%     | 17      | 87.88%  | 5    | 38     | 7    |
| c        | s       | 5      | NC    | NCCHARLOTTE   | 5       | 4       | 6.67%     | 6       | 79.37%  | 28   | 38     | 7    |
| c        | s       | 1      | NY    | NYGRTRCENTRAL | 3       | 10      | 4.76%     | 11      | 81.94%  | 19   | 40     | 9    |
| c        | s       | 2      | NJ    | NJCENTRAL     | 3       | 10      | 3.41%     | 15      | 82.83%  | 16   | 41     | 10   |
| c        | s       | 3      | IL    | ILCENTRAL     | 2       | 16      | 2.17%     | 18      | 86.81%  | 8    | 42     | 11   |
| c        | s       | 5      | NC    | NCWESTERN     | 3       | 10      | 5.88%     | 8       | 80.95%  | 25   | 43     | 12   |
| c        | s       | 3      | OH    | OHCINCINN     | 4       | 7       | 4.88%     | 10      | 80.00%  | 26   | 43     | 12   |
| c        | s       | 1      | NY    | NYWESTERN     | 2       | 16      | 3.77%     | 13      | 82.50%  | 17   | 46     | 14   |
| c        | s       | 8      | CA    | CACENTRAL     | 3       | 10      | 3.49%     | 14      | 81.52%  | 23   | 47     | 15   |
| c        | s       | 6      | KS    | KSKANSASCITY  | 5       | 4       | 6.25%     | 7       | 75.71%  | 36   | 47     | 15   |
| c        | s       | 7      | AZ    | AZSOUTHERN    | 1       | 19      | 1.85%     | 21      | 86.44%  | 9    | 49     | 17   |
| c        | s       | 3      | IL    | ILCHICAGODOWN | 4       | 7       | 5.88%     | 8       | 72.84%  | 38   | 53     | 18   |
| c        | s       | 5      | GA    | GACOASTAL     | 1       | 19      | 1.59%     | 24      | 83.33%  | 12   | 55     | 19   |
| c        | s       | 5      | TN    | TNMIDDLE      | 3       | 10      | 4.41%     | 12      | 76.32%  | 33   | 55     | 19   |
| c        | s       | 8      | NV    | NVNORTHERN    | 1       | 19      | 1.06%     | 31      | 87.18%  | 7    | 57     | 21   |
| c        | s       | 5      | MS    | MSJACKSON     | 1       | 19      | 1.01%     | 32      | 85.71%  | 10   | 61     | 22   |
| c        | s       | 2      | VA    | VASOUTHWEST   | 1       | 19      | 1.64%     | 23      | 81.82%  | 20   | 62     | 23   |
| c        | s       | 8      | WA    | WASOUTHSOUND  | 1       | 19      | 1.92%     | 19      | 78.72%  | 29   | 67     | 24   |
| c        | s       | 8      | CA    | CAVENTURA     | 0       | 33      | 0.00%     | 33      | 92.54%  | 2    | 68     | 25   |
| c        | s       | 5      | FL    | FLGULFCOAST   | 0       | 33      | 0.00%     | 33      | 92.00%  | 3    | 69     | 26   |
| c        | s       | 5      | FL    | FLJACKSONVIL  | 1       | 19      | 1.49%     | 26      | 80.00%  | 26   | 71     | 27   |
| c        | s       | 5      | SC    | SCPIEDMONT    | 0       | 33      | 0.00%     | 33      | 87.67%  | 6    | 72     | 28   |
| c        | s       | 2      | PA    | PAPITTSBURG   | 1       | 19      | 1.20%     | 29      | 81.40%  | 24   | 72     | 28   |
| c        | s       | 6      | LA    | LABATONROUGE  | 0       | 33      | 0.00%     | 33      | 83.64%  | 11   | 77     | 30   |
| c        | s       | 3      | MI    | MINORTHERN    | 0       | 33      | 0.00%     | 33      | 83.33%  | 12   | 78     | 31   |
| c        | s       | 8      | WA    | WASPOKANE     | 1       | 19      | 1.59%     | 24      | 75.76%  | 35   | 78     | 31   |
| c        | s       | 2      | VA    | VAEASTERN     | 1       | 19      | 1.67%     | 22      | 72.13%  | 39   | 80     | 33   |
| c        | s       | 6      | MO    | MOCENTRAL     | 1       | 19      | 1.89%     | 20      | 67.86%  | 42   | 81     | 34   |
| c        | s       | 5      | NC    | NCTRIANGLE    | 1       | 19      | 1.39%     | 27      | 74.67%  | 37   | 83     | 35   |
| c        | s       | 3      | IN    | INNORTHEAST   | 1       | 19      | 1.33%     | 28      | 72.09%  | 40   | 87     | 36   |
| c        | s       | 5      | FL    | FLBROWARD     | 0       | 33      | 0.00%     | 33      | 81.54%  | 22   | 88     | 37   |
| c        | s       | 6      | LA    | LANEWORLEANS  | 1       | 19      | 1.11%     | 30      | 69.37%  | 41   | 90     | 38   |
| c        | s       | 2      | PA    | PACENTRAL     | 0       | 33      | 0.00%     | 33      | 78.41%  | 30   | 96     | 39   |
| c        | s       | 5      | AL    | ALBIRMINGHAM  | 0       | 33      | 0.00%     | 33      | 78.33%  | 31   | 97     | 40   |
| c        | s       | 3      | KY    | KYCENTRAL     | 0       | 33      | 0.00%     | 33      | 76.67%  | 32   | 98     | 41   |
| c        | s       | 6      | TX    | TXLONESTAR    | 0       | 33      | 0.00%     | 33      | 76.00%  | 34   | 100    | 42   |
| c        | t       | 2      | PA    | PANORTHEAST   | 2       | 4       | 10.00%    | 3       | 89.47%  | 5    | 12     | 1    |
| c        | t       | 3      | IN    | INGRNORTHERN  | 2       | 5       | 5.00%     | 10      | 88.37%  | 8    | 23     | 2    |
| c        | t       | 5      | TN    | TNCHATTANOOGA | 2       | 7       | 12.50%    | 2       | 85.71%  | 15   | 24     | 3    |
| c        | t       | 5      | GA    | GAMIDDLE      | 2       | 6       | 8.33%     | 4       | 85.19%  | 18   | 28     | 4    |
| c        | t       | 7      | CO    | COFRONTRANGE  | 2       | 8       | 6.45%     | 8       | 86.21%  | 13   | 29     | 5    |
| c        | t       | 3      | IN    | INSOUTHWEST   | 9       | 1       | 23.08%    | 1       | 81.40%  | 27   | 29     | 5    |
| c        | t       | 5      | NC    | NCCOASTAL     | 4       | 2       | 8.33%     | 4       | 78.26%  | 31   | 37     | 7    |
| c        | t       | 8      | CA    | CANORTHVALLEY | 2       | 9       | 7.41%     | 6       | 83.33%  | 23   | 38     | 8    |
| c        | t       | 3      | OH    | OHWESTRESERVE | 1       | 11      | 2.63%     | 23      | 88.89%  | 7    | 41     | 9    |
| c        | t       | 5      | AL    | ALNORTH       | 1       | 12      | 4.76%     | 11      | 84.62%  | 20   | 43     | 10   |
| c        | t       | 5      | FL    | FLCAPITAL     | 1       | 13      | 2.70%     | 22      | 86.84%  | 11   | 46     | 11   |
| c        | t       | 7      | NM    | NMNORTHERN    | 1       | 24      | 6.25%     | 9       | 85.71%  | 15   | 48     | 12   |



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|----------|---------|--------|-----------------|----------------|-------------|-----------|----------------|-----------|-------------------|----------|--------------|----------|
|          |         |        |                 |                | MEMBERS     | Rank      | RATE           | Rank      | RATE              | Rank     | POINTS       | RANK     |
| c        | t       | 8      | CA              | CADESERTCITIES | 1           | 25        | 2.86%          | 20        | 89.74%            | 4        | 49           | 13       |
| c        | t       | 6      | LA              | LAREDIVER      | 1           | 20        | 3.23%          | 18        | 85.71%            | 15       | 53           | 14       |
| c        | t       | 5      | GA              | GASOUTH        | 1           | 17        | 3.33%          | 16        | 84.38%            | 21       | 54           | 15       |
| c        | t       | 1      | NY              | NYNORTHEASTERN | 3           | 3         | 7.32%          | 7         | 58.93%            | 46       | 56           | 16       |
| c        | t       | 7      | CO              | COROCKIES      | 1           | 23        | 4.55%          | 12        | 84.00%            | 22       | 57           | 17       |
| c        | t       | 5      | GA              | GANORTHEAST    | 1           | 14        | 3.85%          | 15        | 80.65%            | 28       | 57           | 17       |
| c        | t       | 3      | IN              | INNORTHWEST    | 0           | 29        | 0.00%          | 28        | 93.33%            | 2        | 59           | 19       |
| c        | t       | 5      | GA              | GANORTHWEST    | 1           | 15        | 4.35%          | 13        | 75.00%            | 35       | 63           | 20       |
| c        | t       | 5      | GA              | GASOATLANTA    | 1           | 16        | 3.13%          | 19        | 78.79%            | 30       | 65           | 21       |
| c        | t       | 8      | CA              | CANORTHCOAST   | 1           | 26        | 2.50%          | 24        | 85.00%            | 19       | 69           | 22       |
| c        | t       | 6      | TX              | TXTEXOMA       | 0           | 40        | 0.00%          | 28        | 90.48%            | 3        | 71           | 23       |
| c        | t       | 2      | MD              | MDEASTERN      | 1           | 10        | 3.33%          | 16        | 65.71%            | 45       | 71           | 23       |
| c        | t       | 7      | ID              | IDSOUTHERN     | 0           | 43        | 0.00%          | 28        | 94.44%            | 1        | 72           | 25       |
| c        | t       | 5      | TN              | TNMIDSOUTH     | 0           | 39        | 0.00%          | 28        | 88.37%            | 8        | 75           | 26       |
| c        | t       | 6      | MO              | MOSPRINGFIELD  | 1           | 21        | 2.44%          | 25        | 78.95%            | 29       | 75           | 26       |
| c        | t       | 8      | WA              | WATRICOUNTY    | 1           | 27        | 4.00%          | 14        | 75.76%            | 34       | 75           | 26       |
| c        | t       | 5      | SC              | SCGRANDSTRAND  | 0           | 36        | 0.00%          | 28        | 86.36%            | 12       | 76           | 29       |
| c        | t       | 7      | UT              | UTNORTHERN     | 0           | 45        | 0.00%          | 28        | 89.47%            | 5        | 78           | 30       |
| c        | t       | 6      | KS              | KSWICHITA      | 1           | 18        | 2.78%          | 21        | 71.43%            | 40       | 79           | 31       |
| c        | t       | 7      | ID              | IDNORTH        | 0           | 42        | 0.00%          | 28        | 87.50%            | 10       | 80           | 32       |
| c        | t       | 3      | IN              | INSOUTHCENTRAL | 0           | 30        | 0.00%          | 28        | 82.22%            | 25       | 83           | 33       |
| c        | t       | 7      | CO              | CONORTHERN     | 1           | 22        | 2.44%          | 25        | 72.09%            | 38       | 85           | 34       |
| c        | t       | 6      | LA              | LAACADIANA     | 1           | 19        | 2.13%          | 27        | 71.70%            | 39       | 85           | 34       |
| c        | t       | 8      | CA              | CASANTABARBA   | 0           | 46        | 0.00%          | 28        | 86.11%            | 14       | 88           | 36       |
| c        | t       | 5      | SC              | SLOWCOUNTRY    | 0           | 37        | 0.00%          | 28        | 82.69%            | 24       | 89           | 37       |
| c        | t       | 5      | FL              | FLSOUTHWEST    | 0           | 33        | 0.00%          | 28        | 77.78%            | 32       | 93           | 38       |
| c        | t       | 3      | IN              | INGRBLOOMING   | 0           | 28        | 0.00%          | 28        | 73.33%            | 37       | 93           | 38       |
| c        | t       | 3      | MI              | MISOUTHWEST    | 0           | 31        | 0.00%          | 28        | 75.00%            | 35       | 94           | 40       |
| c        | t       | 7      | NM              | NMRIOGRANDE    | 0           | 44        | 0.00%          | 28        | 81.82%            | 26       | 98           | 41       |
| c        | t       | 5      | TN              | TNKNOXVILLE    | 0           | 38        | 0.00%          | 28        | 76.19%            | 33       | 99           | 42       |
| c        | t       | 5      | NC              | NCPIEDMONT     | 0           | 35        | 0.00%          | 28        | 71.43%            | 40       | 103          | 43       |
| c        | t       | 5      | FL              | FLDADE         | 0           | 32        | 0.00%          | 28        | 67.65%            | 44       | 104          | 44       |
| c        | t       | 5      | MS              | MSSOUTH        | 0           | 34        | 0.00%          | 28        | 70.59%            | 43       | 105          | 45       |
| c        | t       | 7      | ID              | IDEASTERN      | 0           | 41        | 0.00%          | 28        | 71.43%            | 40       | 109          | 46       |
| s        | l       | 6      | <b>TX Total</b> |                | <b>73</b>   | <b>1</b>  | <b>5.83%</b>   | <b>1</b>  | <b>82.69%</b>     | <b>5</b> | <b>7</b>     | <b>1</b> |
| s        | l       | 3      | <b>OH Total</b> |                | <b>25</b>   | <b>4</b>  | <b>4.88%</b>   | <b>3</b>  | <b>82.95%</b>     | <b>3</b> | <b>10</b>    | <b>2</b> |
| s        | l       | 8      | <b>CA Total</b> |                | <b>28</b>   | <b>2</b>  | <b>1.77%</b>   | <b>7</b>  | <b>83.32%</b>     | <b>2</b> | <b>11</b>    | <b>3</b> |
| s        | l       | 3      | <b>MI Total</b> |                | <b>28</b>   | <b>2</b>  | <b>5.03%</b>   | <b>2</b>  | <b>79.24%</b>     | <b>7</b> | <b>11</b>    | <b>3</b> |
| s        | l       | 2      | <b>PA Total</b> |                | <b>17</b>   | <b>5</b>  | <b>2.92%</b>   | <b>4</b>  | <b>82.70%</b>     | <b>4</b> | <b>13</b>    | <b>5</b> |
| s        | l       | 2      | <b>NJ Total</b> |                | <b>11</b>   | <b>7</b>  | <b>2.07%</b>   | <b>6</b>  | <b>84.20%</b>     | <b>1</b> | <b>14</b>    | <b>6</b> |
| s        | l       | 5      | <b>FL Total</b> |                | <b>14</b>   | <b>6</b>  | <b>2.08%</b>   | <b>5</b>  | <b>82.06%</b>     | <b>6</b> | <b>17</b>    | <b>7</b> |
| s        | m       | 7      | <b>CO Total</b> |                | <b>14</b>   | <b>2</b>  | <b>4.96%</b>   | <b>2</b>  | <b>82.04%</b>     | <b>5</b> | <b>9</b>     | <b>1</b> |
| s        | m       | 3      | <b>IN Total</b> |                | <b>20</b>   | <b>1</b>  | <b>5.41%</b>   | <b>1</b>  | <b>80.35%</b>     | <b>7</b> | <b>9</b>     | <b>1</b> |
| s        | m       | 4      | <b>NE Total</b> |                | <b>10</b>   | <b>7</b>  | <b>3.62%</b>   | <b>4</b>  | <b>82.97%</b>     | <b>4</b> | <b>15</b>    | <b>3</b> |
| s        | m       | 5      | <b>GA Total</b> |                | <b>14</b>   | <b>2</b>  | <b>3.20%</b>   | <b>7</b>  | <b>80.91%</b>     | <b>6</b> | <b>15</b>    | <b>3</b> |
| s        | m       | 5      | <b>NC Total</b> |                | <b>13</b>   | <b>4</b>  | <b>3.46%</b>   | <b>5</b>  | <b>79.89%</b>     | <b>8</b> | <b>17</b>    | <b>5</b> |
| s        | m       | 8      | <b>OR Total</b> |                | <b>11</b>   | <b>5</b>  | <b>4.38%</b>   | <b>3</b>  | <b>79.46%</b>     | <b>9</b> | <b>17</b>    | <b>5</b> |
| s        | m       | 3      | <b>IL Total</b> |                | <b>6</b>    | <b>9</b>  | <b>1.60%</b>   | <b>9</b>  | <b>87.20%</b>     | <b>1</b> | <b>19</b>    | <b>7</b> |
| s        | m       | 5      | <b>SC Total</b> |                | <b>4</b>    | <b>10</b> | <b>1.49%</b>   | <b>11</b> | <b>86.47%</b>     | <b>2</b> | <b>23</b>    | <b>8</b> |



### GAIN ONLY REPORT MAY 2022

| GAIN Sor | L/S/M/T | Region | State             | Chapters | CONTEST NEW MEMBERS | Rank | CONTEST GROWTH RATE | Rank | CONTEST RETENTION RATE | Rank | GAIN CONTEST POINTS | GAIN CONTEST RANK |
|----------|---------|--------|-------------------|----------|---------------------|------|---------------------|------|------------------------|------|---------------------|-------------------|
| s        | m       | 2      | VA Total          |          | 9                   | 8    | 3.37%               | 6    | 77.57%                 | 10   | 24                  | 9                 |
| s        | m       | 1      | NY Total          |          | 11                  | 5    | 2.58%               | 8    | 76.72%                 | 11   | 24                  | 9                 |
| s        | m       | 7      | ID Total          |          | 3                   | 12   | 1.18%               | 12   | 83.07%                 | 3    | 27                  | 11                |
| s        | m       | 8      | WA Total          |          | 4                   | 10   | 1.57%               | 10   | 76.68%                 | 12   | 32                  | 12                |
| s        | s       | 2      | MD Total          |          | 16                  | 1    | 7.21%               | 1    | 78.76%                 | 11   | 13                  | 1                 |
| s        | s       | 8      | NV Total          |          | 6                   | 5    | 2.80%               | 7    | 85.57%                 | 2    | 14                  | 2                 |
| s        | s       | 7      | AZ Total          |          | 14                  | 2    | 5.69%               | 2    | 76.71%                 | 12   | 16                  | 3                 |
| s        | s       | 4      | IA Total          |          | 8                   | 4    | 4.35%               | 4    | 79.33%                 | 9    | 17                  | 4                 |
| s        | s       | 7      | UT Total          |          | 10                  | 3    | 4.35%               | 4    | 79.17%                 | 10   | 17                  | 4                 |
| s        | s       | 5      | TN Total          |          | 5                   | 7    | 2.92%               | 6    | 80.56%                 | 6    | 19                  | 6                 |
| s        | s       | 6      | KS Total          |          | 6                   | 5    | 5.17%               | 3    | 74.49%                 | 14   | 22                  | 7                 |
| s        | s       | 1      | MA Total          |          | 3                   | 10   | 2.05%               | 11   | 85.03%                 | 3    | 24                  | 8                 |
| s        | s       | 5      | MS Total          |          | 3                   | 10   | 2.38%               | 9    | 81.67%                 | 5    | 24                  | 8                 |
| s        | s       | 1      | CT Total          |          | 3                   | 10   | 2.65%               | 8    | 80.00%                 | 7    | 25                  | 10                |
| s        | s       | 6      | OK Total          |          | 3                   | 10   | 1.28%               | 15   | 86.84%                 | 1    | 26                  | 11                |
| s        | s       | 3      | KY Total          |          | 3                   | 10   | 1.61%               | 13   | 84.15%                 | 4    | 27                  | 12                |
| s        | s       | 6      | MO Total          |          | 4                   | 8    | 1.91%               | 12   | 79.41%                 | 8    | 28                  | 13                |
| s        | s       | 4      | MN Total          |          | 4                   | 8    | 2.34%               | 10   | 73.48%                 | 15   | 33                  | 14                |
| s        | s       | 6      | LA Total          |          | 3                   | 10   | 1.36%               | 14   | 75.00%                 | 13   | 37                  | 15                |
| s        | t       | 3      | WV Total          |          | 5                   | 1    | 27.78%              | 1    | 94.12%                 | 1    | 3                   | 1                 |
| s        | t       | 1      | ME Total          |          | 1                   | 5    | 3.23%               | 4    | 89.29%                 | 3    | 12                  | 2                 |
| s        | t       | 5      | AL Total          |          | 3                   | 3    | 3.19%               | 5    | 78.31%                 | 7    | 15                  | 3                 |
| s        | t       | 4      | SD Total          |          | 2                   | 4    | 9.09%               | 2    | 75.00%                 | 9    | 15                  | 3                 |
| s        | t       | 7      | NM Total          |          | 1                   | 5    | 1.64%               | 7    | 83.05%                 | 5    | 17                  | 5                 |
| s        | t       | 6      | AR Total          |          | 1                   | 5    | 1.89%               | 6    | 80.70%                 | 6    | 17                  | 5                 |
| s        | t       | 4      | WI Total          |          | 4                   | 2    | 4.17%               | 3    | 70.27%                 | 12   | 17                  | 5                 |
| s        | t       | 7      | WY Total          |          | 0                   | 8    | 0.00%               | 8    | 93.75%                 | 2    | 18                  | 8                 |
| s        | t       | 8      | HI Total          |          | 0                   | 8    | 0.00%               | 8    | 85.71%                 | 4    | 20                  | 9                 |
| s        | t       | 1      | NH Total          |          | 0                   | 8    | 0.00%               | 8    | 77.59%                 | 8    | 24                  | 10                |
| s        | t       | 8      | AK Total          |          | 0                   | 8    | 0.00%               | 8    | 71.15%                 | 10   | 26                  | 11                |
| s        | t       | 2      | DE Total          |          | 0                   | 8    | 0.00%               | 8    | 71.11%                 | 11   | 27                  | 12                |
| s        | t       | 7      | MT Total          |          | 0                   | 8    | 0.00%               | 8    | 69.23%                 | 13   | 29                  | 13                |
| y        | y       | 11.3   | Totals - Region 3 |          | 87                  | 2    | 4.31%               | 1    | 82.46%                 | 1    | 4                   | 1                 |
| y        | y       | 11.6   | Totals - Region 6 |          | 90                  | 1    | 4.31%               | 1    | 81.50%                 | 4    | 6                   | 2                 |
| y        | y       | 11.5   | Totals - Region 5 |          | 56                  | 3    | 2.61%               | 6    | 81.71%                 | 3    | 12                  | 3                 |
| y        | y       | 11.2   | Totals - Region 2 |          | 53                  | 4    | 3.23%               | 5    | 81.47%                 | 5    | 14                  | 4                 |
| y        | y       | 11.8   | Totals - Region 8 |          | 49                  | 5    | 2.05%               | 8    | 82.11%                 | 2    | 15                  | 5                 |
| y        | y       | 11.7   | Totals - Region 7 |          | 42                  | 6    | 3.76%               | 3    | 80.41%                 | 6    | 15                  | 6                 |
| y        | y       | 11.4   | Totals - Region 4 |          | 28                  | 7    | 3.72%               | 4    | 77.94%                 | 8    | 19                  | 7                 |
| y        | y       | 11.1   | Totals - Region 1 |          | 20                  | 8    | 2.60%               | 7    | 79.29%                 | 7    | 22                  | 8                 |



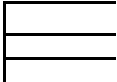
## GAIN ONLY REPORT MAY 2022

| GAIN Sor | L/S/M/T | Region | State       | Chapters | CONTEST<br>NEW<br>MEMBERS | Rank | CONTEST<br>GROWTH<br>RATE | Rank | CONTEST<br>RETENTION<br>RATE | Rank | GAIN<br>CONTEST<br>POINTS | GAIN<br>CONTEST<br>RANK |
|----------|---------|--------|-------------|----------|---------------------------|------|---------------------------|------|------------------------------|------|---------------------------|-------------------------|
| y        | y       | 12     | Grand Total |          | 425                       | *    | 3.23%                     | *    | 81.52%                       | *    | *                         | *                       |



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| GAIN Sor | L/S/M/T | Region | State | Chapters | CONTEST<br>NEW<br>MEMBERS | Rank | CONTEST<br>GROWTH<br>RATE | Rank | CONTEST<br>RETENTION<br>RATE | Rank | GAIN<br>CONTEST<br>POINTS | GAIN<br>CONTEST<br>RANK |
|----------|---------|--------|-------|----------|---------------------------|------|---------------------------|------|------------------------------|------|---------------------------|-------------------------|
|----------|---------|--------|-------|----------|---------------------------|------|---------------------------|------|------------------------------|------|---------------------------|-------------------------|





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| <b>GAIN Sor</b> | <b>L/S/M/T</b> | <b>Region</b> | <b>State</b> | <b>Chapters</b> | <b>CONTEST<br/>NEW<br/>MEMBERS</b> | <b>Rank</b> | <b>CONTEST<br/>GROWTH<br/>RATE</b> | <b>Rank</b> | <b>CONTEST<br/>RETENTION<br/>RATE</b> | <b>Rank</b> | <b>GAIN<br/>CONTEST<br/>POINTS</b> | <b>GAIN<br/>CONTEST<br/>RANK</b> |
|-----------------|----------------|---------------|--------------|-----------------|------------------------------------|-------------|------------------------------------|-------------|---------------------------------------|-------------|------------------------------------|----------------------------------|
|-----------------|----------------|---------------|--------------|-----------------|------------------------------------|-------------|------------------------------------|-------------|---------------------------------------|-------------|------------------------------------|----------------------------------|

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