

| Order | State          | Chapters       | MONTH    | NEW   | LAPSED | ADJUST | MONTH     | Contest  | CONTEST | CONTEST | # Mbrs     | LAPSED    | CONTEST   | GAIN    | GAIN    |               |
|-------|----------------|----------------|----------|-------|--------|--------|-----------|----------|---------|---------|------------|-----------|-----------|---------|---------|---------------|
|       |                |                | START    | THIS  | THIS   |        | END       | Start    | NEW     | GROWTH  |            | In Last   | RETENTION | CONTEST | CONTEST |               |
|       |                |                | 7/1/2021 | MONTH | MONTH  |        | 7/31/2021 | 5/1/2021 | MEMBERS | Rank    | 1 year ago | 12 Months | RATE      | Rank    | POINTS  | RANK          |
| 1     | CT             | CTSW           | 124      | 1     | 0      | 0      | 125       | 125      | 4       | *       | 3.20%      | 127       | 25        | 80.31%  | *       | *not eligible |
| 1     | CT Total       |                | 124      | 1     | 0      | 0      | 125       | 125      | 4       | 12      | 3.20%      | 11        | 25        | 80.31%  | 9       | 32            |
| 1     | MA             | MASW           | 147      | 1     | 2      | 1      | 147       | 130      | 24      | *       | 18.46%     | *         | 133       | 22      | 83.46%  | *             |
| 1     | MA Total       |                | 147      | 1     | 2      | 1      | 147       | 130      | 24      | 1       | 18.46%     | 1         | 133       | 22      | 83.46%  | 7             |
| 1     | ME             | MESW           | 28       | 0     | 0      | 0      | 28        | 28       | 0       | *       | 0.00%      | *         | 31        | 6       | 80.65%  | *             |
| 1     | ME Total       |                | 28       | 0     | 0      | 0      | 28        | 28       | 0       | 9       | 0.00%      | 9         | 31        | 6       | 80.65%  | 8             |
| 1     | NH             | NHSW           | 56       | 0     | 0      | 0      | 56        | 42       | 17      | *       | 40.48%     | *         | 45        | 8       | 82.22%  | *             |
| 1     | NH Total       |                | 56       | 0     | 0      | 0      | 56        | 42       | 17      | 1       | 40.48%     | 1         | 45        | 8       | 82.22%  | 6             |
| 1     | NY             | NYGRTRCENTRAL  | 68       | 0     | 3      | 0      | 65        | 73       | 0       | 33      | 0.00%      | 33        | 73        | 15      | 79.45%  | 23            |
| 1     | NY             | NYMETRO        | 273      | 2     | 9      | 3      | 269       | 270      | 9       | 9       | 3.33%      | 9         | 300       | 68      | 77.33%  | 13            |
| 1     | NY             | NYNIAGARA      | 13       | 0     | 0      | 0      | 13        | 12       | 0       | *       | 0.00%      | *         | 16        | 2       | 87.50%  | *             |
| 1     | NY             | NYNORTHEASTERN | 55       | 0     | 1      | 0      | 54        | 55       | 3       | 12      | 5.45%      | 10        | 58        | 14      | 75.86%  | 34            |
| 1     | NY             | NYSW           | 1        | 0     | 0      | 0      | 1         | 1        | 0       | *       | 0.00%      | *         | 1         | 0       | 100.00% | *             |
| 1     | NY             | NYWESTERN      | 39       | 0     | 0      | -1     | 38        | 40       | 1       | 14      | 2.50%      | 24        | 34        | 12      | 64.71%  | 46            |
| 1     | NY Total       |                | 449      | 2     | 13     | 2      | 440       | 451      | 13      | 7       | 2.88%      | 5         | 482       | 111     | 76.97%  | 8             |
| 1     | RI             | RISW           | 4        | 0     | 0      | 1      | 5         | 5        | 1       | *       | 20.00%     | *         | 4         | 1       | 75.00%  | *             |
| 1     | RI Total       |                | 4        | 0     | 0      | 1      | 5         | 5        | 1       | *       | 20.00%     | *         | 4         | 1       | 75.00%  | *             |
| 1     | VT             | VTSW           | 6        | 0     | 0      | 0      | 6         | 6        | 0       | *       | 0.00%      | *         | 5         | 0       | 100.00% | *             |
| 1     | VT Total       |                | 6        | 0     | 0      | 0      | 6         | 6        | 0       | *       | 0.00%      | *         | 5         | 0       | 100.00% | *             |
| 1.5   | Region 1 Total |                | 814      | 4     | 15     | 4      | 807       | 787      | 59      | *       | 7.50%      | *         | 827       | 173     | 79.08%  | *             |
| 2     | DE             | DESW           | 45       | 1     | 4      | 1      | 43        | 45       | 1       | *       | 2.22%      | *         | 47        | 8       | 82.98%  | *             |
| 2     | DE Total       |                | 45       | 1     | 4      | 1      | 43        | 45       | 1       | 7       | 2.22%      | 7         | 47        | 8       | 82.98%  | 4             |
| 2     | MD             | MDBALTIMORE    | 110      | 1     | 4      | 0      | 108       | 110      | 5       | 15      | 4.55%      | 14        | 112       | 32      | 71.43%  | 27            |
| 2     | MD             | MDEASTERN      | 33       | 3     | 0      | 0      | 36        | 35       | 4       | 5       | 11.43%     | 5         | 33        | 1       | 96.97%  | 3             |
| 2     | MD             | MDSW           | 1        | 0     | 0      | 0      | 1         | 1        | 0       | *       | 0.00%      | *         | 1         | 0       | 0.00%   | *             |
| 2     | MD             | MDWASHINGTON   | 77       | 1     | 0      | 1      | 79        | 79       | 3       | 12      | 3.80%      | 14        | 82        | 12      | 85.37%  | 11            |
| 2     | MD Total       |                | 221      | 5     | 4      | 2      | 224       | 225      | 12      | 2       | 5.33%      | 5         | 228       | 45      | 80.26%  | 10            |
| 2     | NJ             | NJCENTRAL      | 97       | 0     | 3      | 0      | 94        | 99       | 1       | 29      | 1.01%      | 32        | 105       | 19      | 81.90%  | 17            |
| 2     | NJ             | NJMONMOUTH     | 100      | 0     | 1      | 0      | 99        | 102      | 1       | 26      | 0.98%      | 26        | 109       | 24      | 77.98%  | 19            |
| 2     | NJ             | NJNORTHERN     | 210      | 0     | 4      | 1      | 207       | 214      | 3       | 13      | 1.40%      | 15        | 213       | 32      | 84.98%  | 1             |
| 2     | NJ             | NJSOUTH        | 103      | 1     | 2      | 0      | 102       | 103      | 3       | 21      | 2.91%      | 19        | 112       | 21      | 81.25%  | 15            |
| 2     | NJ             | NJSW           | 0        | 0     | 0      | 0      | 0         | 0        | 0       | *       | 0.00%      | *         | 0         | 1       | 0.00%   | *             |
| 2     | NJ Total       |                | 510      | 1     | 10     | 1      | 502       | 518      | 8       | 8       | 1.54%      | 8         | 539       | 97      | 82.00%  | 2             |
| 2     | PA             | PACENTRAL      | 90       | 0     | 2      | 0      | 88        | 91       | 3       | 12      | 3.30%      | 20        | 96        | 26      | 72.92%  | 36            |
| 2     | PA             | PANORTHEAST    | 20       | 1     | 0      | 0      | 21        | 19       | 1       | 14      | 5.26%      | 14        | 12        | 0       | 100.00% | 1             |
| 2     | PA             | PAPHILADELPH   | 366      | 2     | 7      | 3      | 364       | 363      | 16      | 2       | 4.41%      | 7         | 355       | 76      | 78.59%  | 11            |
| 2     | PA             | PAPITTSBURG    | 80       | 1     | 1      | 3      | 83        | 81       | 10      | 2       | 12.35%     | 2         | 84        | 18      | 78.57%  | 27            |
| 2     | PA             | PASW           | 0        | 0     | 0      | 0      | 0         | 0        | 0       | *       | 0.00%      | *         | 0         | 0       | 0.00%   | *             |
| 2     | PA Total       |                | 556      | 4     | 10     | 6      | 556       | 554      | 30      | 4       | 5.42%      | 4         | 547       | 120     | 78.06%  | 7             |
| 2     | VA             | VACENTRAL      | 142      | 0     | 3      | 2      | 141       | 141      | 4       | 17      | 2.84%      | 20        | 100       | 25      | 75.00%  | 24            |
| 2     | VA             | VAEASTERN      | 64       | 3     | 0      | -2     | 65        | 59       | 7       | 4       | 11.86%     | 3         | 68        | 19      | 72.06%  | 38            |
| 2     | VA             | VAPIEDMONT     | 18       | 0     | 0      | 0      | 18        | 18       | 0       | 29      | 0.00%      | 29        | 19        | 3       | 84.21%  | 85            |
| 2     | VA             | VASOUTHWEST    | 43       | 1     | 1      | 1      | 44        | 46       | 1       | 14      | 2.17%      | 28        | 52        | 10      | 80.77%  | 35            |
| 2     | VA             | VASW           | 1        | 0     | 0      | 0      | 1         | 1        | 0       | *       | 0.00%      | *         | 1         | 0       | 100.00% | *             |
| 2     | VA Total       |                | 268      | 4     | 4      | 1      | 269       | 265      | 12      | 6       | 4.53%      | 5         | 291       | 57      | 80.41%  | 9             |
| 2.5   | Region 2 Total |                | 1,600    | 15    | 32     | 11     | 1,594     | 1,607    | 63      | *       | 3.92%      | *         | 1,652     | 327     | 80.21%  | *             |

| Order      | State                 | Chapters        | MONTH        | NEW       | LAPSED    |           |     | MONTH        | Contest      | CONTEST   | CONTEST   |              | # Mbrs    | LAPSED       | CONTEST    | GAIN          |           | GAIN                 |                      |
|------------|-----------------------|-----------------|--------------|-----------|-----------|-----------|-----|--------------|--------------|-----------|-----------|--------------|-----------|--------------|------------|---------------|-----------|----------------------|----------------------|
|            |                       |                 | START        | THIS      | THIS      | ADJUST    | END | Start        | NEW          | GROWTH    | In Last   | RETENTION    |           | CONTEST      | CONTEST    |               |           |                      |                      |
|            |                       |                 | 7/1/2021     | MONTH     | MONTH     |           |     | 7/31/2021    | 5/1/2021     | MEMBERS   | Rank      | RATE         | Rank      | 1 year ago   | 12 Months  | RATE          | Rank      | POINTS               | RANK                 |
| 3          | IL                    | ILCENTRAL       | 90           | 0         | 1         | 1         |     | 90           | 91           | 0         | 33        | 0.00%        | 33        | 96           | 11         | 88.54%        | 6         | 72                   | 27                   |
| 3          | IL                    | ILCHICAGODOWN   | 78           | 1         | 2         | 1         |     | 78           | 82           | 2         | 17        | 2.44%        | 26        | 73           | 20         | 72.80%        | 37        | 80                   | 35                   |
| 3          | IL                    | ILCHICAGONE     | 135          | 0         | 2         | -10       |     | 123          | 144          | 1         | 26        | 0.69%        | 28        | 145          | 30         | 79.31%        | 17        | 71                   | 26                   |
| 3          | IL                    | ILDUPAGE        | 104          | 2         | 2         | -10       |     | 94           | 115          | 2         | 23        | 1.74%        | 23        | 97           | 30         | 69.07%        | 28        | 74                   | 28                   |
| 3          | IL                    | ILSUBURBANCHICA | 18           | 0         | 0         | 0         |     | 19           | 0            | 1         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 3          | IL                    | ILSW            | 2            | 0         | 0         | 0         |     | 2            | 2            | 0         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| <b>3</b>   | <b>IL Total</b>       |                 | <b>409</b>   | <b>3</b>  | <b>7</b>  | <b>1</b>  |     | <b>406</b>   | <b>434</b>   | <b>6</b>  | <b>11</b> | <b>1.38%</b> | <b>13</b> | <b>443</b>   | <b>91</b>  | <b>79.46%</b> | <b>11</b> | <b>35</b>            | <b>12</b>            |
| 3          | IN                    | INGRBLOOMING    | 15           | 0         | 0         | 0         |     | 15           | 17           | 1         | 14        | 5.88%        | 13        | 18           | 4          | 77.78%        | 38        | 65                   | 24                   |
| 3          | IN                    | INGRNORTHERN    | 42           | 1         | 0         | 0         |     | 43           | 43           | 1         | 14        | 2.33%        | 26        | 47           | 13         | 72.34%        | 41        | 81                   | 38                   |
| 3          | IN                    | ININDIANAPOL    | 157          | 0         | 0         | -2        |     | 155          | 160          | 3         | 13        | 1.88%        | 13        | 162          | 35         | 78.40%        | 12        | 38                   | 14                   |
| 3          | IN                    | INNORTHEAST     | 88           | 1         | 0         | 0         |     | 89           | 89           | 2         | 17        | 2.25%        | 27        | 91           | 14         | 84.62%        | 12        | 56                   | 19                   |
| 3          | IN                    | INNORTHWEST     | 15           | 0         | 0         | 0         |     | 15           | 15           | 0         | 29        | 0.00%        | 29        | 14           | 0          | 100.00%       | 1         | 59                   | 20                   |
| 3          | IN                    | INSOUTHCENTRAL  | 46           | 1         | 0         | 0         |     | 47           | 46           | 2         | 10        | 4.35%        | 16        | 48           | 4          | 91.67%        | 7         | 33                   | 6                    |
| 3          | IN                    | INSOUTHWEST     | 42           | 0         | 0         | 0         |     | 42           | 45           | 0         | 29        | 0.00%        | 29        | 47           | 6          | 87.23%        | 17        | 75                   | 32                   |
| 3          | IN                    | INSW            | 0            | 0         | 0         | 0         |     | 0            | 0            | 0         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| <b>3</b>   | <b>IN Total</b>       |                 | <b>405</b>   | <b>3</b>  | <b>0</b>  | <b>-2</b> |     | <b>406</b>   | <b>415</b>   | <b>9</b>  | <b>7</b>  | <b>2.17%</b> | <b>10</b> | <b>427</b>   | <b>76</b>  | <b>82.20%</b> | <b>8</b>  | <b>25</b>            | <b>10</b>            |
| 3          | KY                    | KYCENTRAL       | 90           | 1         | 1         | 0         |     | 90           | 89           | 4         | 8         | 4.49%        | 11        | 99           | 22         | 77.78%        | 30        | 49                   | 16                   |
| 3          | KY                    | KYLOUISVILLE    | 79           | 2         | 0         | 1         |     | 82           | 79           | 3         | 12        | 3.80%        | 14        | 80           | 9          | 88.75%        | 5         | 31                   | 4                    |
| 3          | KY                    | KYSW            | 6            | 0         | 0         | 0         |     | 6            | 6            | 0         | *         | 0.00%        | *         | 6            | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 3          | KY                    | KYWESTERN       | 7            | 0         | 0         | 1         |     | 8            | 9            | 0         | *         | 0.00%        | *         | 10           | 2          | 80.00%        | *         | *not eligible        | *not eligible        |
| <b>3</b>   | <b>KY Total</b>       |                 | <b>182</b>   | <b>3</b>  | <b>1</b>  | <b>2</b>  |     | <b>186</b>   | <b>183</b>   | <b>7</b>  | <b>8</b>  | <b>3.83%</b> | <b>9</b>  | <b>195</b>   | <b>33</b>  | <b>83.08%</b> | <b>8</b>  | <b>25</b>            | <b>10</b>            |
| 3          | MI                    | MIDTROTIT       | 376          | 3         | 2         | 2         |     | 379          | 387          | 10        | 7         | 2.58%        | 11        | 415          | 71         | 82.89%        | 4         | 22                   | 8                    |
| 3          | MI                    | MINORTHERN      | 54           | 0         | 0         | 0         |     | 54           | 55           | 0         | 33        | 0.00%        | 33        | 51           | 4          | 92.16%        | 1         | 67                   | 24                   |
| 3          | MI                    | MISUBTHWEST     | 39           | 0         | 1         | 0         |     | 38           | 41           | 0         | 29        | 0.00%        | 29        | 43           | 13         | 69.77%        | 44        | 102                  | 47                   |
| 3          | MI                    | MISW            | 0            | 0         | 0         | 0         |     | 0            | 0            | 0         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 3          | MI                    | MIWEST          | 125          | 1         | 3         | 0         |     | 123          | 131          | 4         | 17        | 3.05%        | 18        | 137          | 36         | 73.72%        | 25        | 60                   | 24                   |
| <b>3</b>   | <b>MI Total</b>       |                 | <b>594</b>   | <b>4</b>  | <b>6</b>  | <b>2</b>  |     | <b>594</b>   | <b>614</b>   | <b>14</b> | <b>5</b>  | <b>2.28%</b> | <b>7</b>  | <b>646</b>   | <b>124</b> | <b>80.80%</b> | <b>3</b>  | <b>15</b>            | <b>4</b>             |
| 3          | OH                    | OHCINCINN       | 90           | 0         | 1         | 0         |     | 89           | 90           | 0         | 33        | 0.00%        | 33        | 62           | 16         | 74.19%        | 35        | 101                  | 40                   |
| 3          | OH                    | OHCOLUMBUS      | 166          | 1         | 2         | -1        |     | 164          | 168          | 4         | 13        | 2.38%        | 12        | 178          | 34         | 80.90%        | 6         | 31                   | 12                   |
| 3          | OH                    | OHNORTHEAST     | 136          | 2         | 0         | 1         |     | 139          | 137          | 7         | 6         | 5.11%        | 11        | 142          | 23         | 83.80%        | 11        | 28                   | 6                    |
| 3          | OH                    | OHNORTHWEST     | 96           | 0         | 0         | 0         |     | 96           | 97           | 2         | 17        | 2.06%        | 28        | 104          | 23         | 77.88%        | 29        | 74                   | 31                   |
| 3          | OH                    | OHSW            | 1            | 0         | 0         | 0         |     | 1            | 1            | 0         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 3          | OH                    | OHWESTRESERVE   | 35           | 0         | 0         | 0         |     | 35           | 36           | 1         | 14        | 2.78%        | 23        | 41           | 8          | 80.49%        | 36        | 73                   | 31                   |
| <b>3</b>   | <b>OH Total</b>       |                 | <b>524</b>   | <b>3</b>  | <b>3</b>  | <b>0</b>  |     | <b>524</b>   | <b>529</b>   | <b>14</b> | <b>5</b>  | <b>2.65%</b> | <b>6</b>  | <b>527</b>   | <b>104</b> | <b>80.27%</b> | <b>6</b>  | <b>17</b>            | <b>6</b>             |
| 3          | WV                    | WVSW            | 17           | 0         | 0         | 0         |     | 17           | 17           | 0         | *         | 0.00%        | *         | 17           | 4          | 76.47%        | *         | *not eligible        | *not eligible        |
| <b>3</b>   | <b>WV Total</b>       |                 | <b>17</b>    | <b>0</b>  | <b>0</b>  | <b>0</b>  |     | <b>17</b>    | <b>17</b>    | <b>0</b>  | <b>9</b>  | <b>0.00%</b> | <b>9</b>  | <b>17</b>    | <b>4</b>   | <b>76.47%</b> | <b>11</b> | <b>29</b>            | <b>12</b>            |
| <b>3.5</b> | <b>Region 3 Total</b> |                 | <b>2,131</b> | <b>16</b> | <b>17</b> | <b>3</b>  |     | <b>2,133</b> | <b>2,192</b> | <b>50</b> | <b>*</b>  | <b>2.28%</b> | <b>*</b>  | <b>2,255</b> | <b>432</b> | <b>80.84%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 4          | IA                    | IASW            | 180          | 5         | 1         | 0         |     | 184          | 176          | 10        | *         | 5.68%        | *         | 183          | 26         | 85.79%        | *         | *not eligible        | *not eligible        |
| <b>4</b>   | <b>IA Total</b>       |                 | <b>180</b>   | <b>5</b>  | <b>1</b>  | <b>0</b>  |     | <b>184</b>   | <b>176</b>   | <b>10</b> | <b>4</b>  | <b>5.68%</b> | <b>3</b>  | <b>183</b>   | <b>26</b>  | <b>85.79%</b> | <b>2</b>  | <b>9</b>             | <b>1</b>             |
| 4          | MN                    | MNSW            | 180          | 5         | 9         | 0         |     | 176          | 181          | 10        | *         | 5.52%        | *         | 184          | 44         | 76.09%        | *         | *not eligible        | *not eligible        |
| <b>4</b>   | <b>MN Total</b>       |                 | <b>180</b>   | <b>5</b>  | <b>9</b>  | <b>0</b>  |     | <b>176</b>   | <b>181</b>   | <b>10</b> | <b>4</b>  | <b>5.52%</b> | <b>4</b>  | <b>184</b>   | <b>44</b>  | <b>76.09%</b> | <b>13</b> | <b>21</b>            | <b>7</b>             |
| 4          | ND                    | NDSW            | 4            | 0         | 0         | 0         |     | 4            | 4            | 0         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| <b>4</b>   | <b>ND Total</b>       |                 | <b>4</b>     | <b>0</b>  | <b>0</b>  | <b>0</b>  |     | <b>4</b>     | <b>4</b>     | <b>0</b>  | <b>*</b>  | <b>0.00%</b> | <b>*</b>  | <b>0</b>     | <b>0</b>   | <b>0.00%</b>  | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 4          | NE                    | NELINCOLN       | 110          | 1         | 2         | 0         |     | 109          | 106          | 6         | 8         | 5.66%        | 8         | 110          | 13         | 88.18%        | 2         | 18                   | 3                    |
| 4          | NE                    | NEOMAHA         | 167          | 3         | 4         | 2         |     | 168          | 169          | 9         | 9         | 5.33%        | 5         | 181          | 45         | 75.14%        | 15        | 29                   | 10                   |
| 4          | NE                    | NESW            | 0            | 0         | 0         | 0         |     | 0            | 0            | 0         | *         | 0.00%        | *         | 0            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| <b>4</b>   | <b>NE Total</b>       |                 | <b>277</b>   | <b>4</b>  | <b>6</b>  | <b>2</b>  |     | <b>277</b>   | <b>275</b>   | <b>15</b> | <b>3</b>  | <b>5.45%</b> | <b>1</b>  | <b>291</b>   | <b>58</b>  | <b>80.07%</b> | <b>10</b> | <b>14</b>            | <b>3</b>             |
| 4          | SD                    | SDSW            | 24           | 0         | 1         | 0         |     | 23           | 25           | 0         | *         | 0.00%        | *         | 25           | 5          | 80.00%        | *         | *not eligible        | *not eligible        |
| <b>4</b>   | <b>SD Total</b>       |                 | <b>24</b>    | <b>0</b>  | <b>1</b>  | <b>0</b>  |     | <b>23</b>    | <b>25</b>    | <b>0</b>  | <b>9</b>  | <b>0.00%</b> | <b>9</b>  | <b>25</b>    | <b>5</b>   | <b>80.00%</b> | <b>9</b>  | <b>27</b>            | <b>11</b>            |
| 4          | WI                    | WISW            | 111          | 0         | 0         | 0         |     | 111          | 113          | 2         | *         | 1.77%        | *         | 108          | 15         | 86.11%        | *         | *not eligible        | *not eligible        |
| <b>4</b>   | <b>WI Total</b>       |                 | <b>111</b>   | <b>0</b>  | <b>0</b>  | <b>0</b>  |     | <b>111</b>   | <b>113</b>   | <b>2</b>  | <b>13</b> | <b>1.77%</b> | <b>13</b> | <b>108</b>   | <b>15</b>  | <b>86.11%</b> | <b>*</b>  | <b>27</b>            | <b>11</b>            |
| <b>4.5</b> | <b>Region 4 Total</b> |                 | <b>776</b>   | <b>14</b> | <b>17</b> | <b>2</b>  |     | <b>775</b>   | <b>774</b>   | <b>37</b> | <b>*</b>  | <b>4.78%</b> | <b>*</b>  | <b>791</b>   | <b>148</b> | <b>81.29%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |

| Order | State                 | Chapters      | MONTH START  | NEW THIS  | LAPSED THIS | ADJUST    | MONTH END    | Contest Start | CONTEST NEW | CONTEST GROWTH | # Mbrs<br>1 year ago | LAPSED    | CONTEST RETENTION | GAIN CONTEST | GAIN CONTEST   |           |                      |                      |
|-------|-----------------------|---------------|--------------|-----------|-------------|-----------|--------------|---------------|-------------|----------------|----------------------|-----------|-------------------|--------------|----------------|-----------|----------------------|----------------------|
|       |                       |               | 7/1/2021     | MONTH     | MONTH       |           | 7/31/2021    | 5/1/2021      | MEMBERS     | RANK           |                      | RATE      | Rank              | In Last      | RATE           | Rank      | POINTS               | RANK                 |
| 5     | AL                    | ALBIRMINGHAM  | 60           | 2         | 1           | 1         | 62           | 61            | 2           | 17             | 3.28%                | 21        | 65                | 13           | 80.00%         | 21        | 59                   | 19                   |
| 5     | AL                    | ALGULFCOAST   | 1            | 1         | 0           | 0         | 2            | 2             | 1           | *              | 50.00%               | *         | 1                 | 1            | 0.00%          | *         | *not eligible        | *not eligible        |
| 5     | AL                    | ALMONTGOMERY  | 7            | 0         | 0           | 0         | 7            | 7             | 0           | *              | 0.00%                | *         | 8                 | 1            | 87.50%         | *         | *not eligible        | *not eligible        |
| 5     | AL                    | ALNORTH       | 14           | 0         | 0           | 0         | 14           | 13            | 1           | *              | 7.69%                | *         | 13                | 2            | 84.63%         | *         | *not eligible        | *not eligible        |
| 5     | AL                    | ALSHOALS      | 1            | 0         | 0           | 0         | 1            | 1             | 0           | *              | 0.00%                | *         | 1                 | 0            | 0.00%          | *         | *not eligible        | *not eligible        |
| 5     | AL                    | ALBROW        | 1            | 0         | 0           | 0         | 1            | 1             | 0           | *              | 0.00%                | *         | 1                 | 0            | 0.00%          | *         | *not eligible        | *not eligible        |
| 5     | <b>AL Total</b>       |               | <b>83</b>    | <b>3</b>  | <b>1</b>    | <b>1</b>  | <b>86</b>    | <b>84</b>     | <b>4</b>    | <b>4</b>       | <b>4.76%</b>         | <b>6</b>  | <b>88</b>         | <b>17</b>    | <b>80.68%</b>  | <b>7</b>  | <b>17</b>            | <b>6</b>             |
| 5     | FL                    | FLBROWARD     | 64           | 5         | 0           | 1         | 70           | 67            | 7           | 4              | 10.45%               | 4         | 69                | 15           | 78.26%         | 28        | 36                   | 8                    |
| 5     | FL                    | FLCAPITAL     | 35           | 0         | 3           | 3         | 35           | 35            | 3           | 6              | 8.57%                | 6         | 35                | 4            | 88.57%         | 14        | 26                   | 3                    |
| 5     | FL                    | FLCENTRAL     | 144          | 1         | 0           | 0         | 145          | 143           | 4           | 17             | 2.80%                | 21        | 145               | 25           | 82.76%         | 13        | 51                   | 17                   |
| 5     | FL                    | FLDADE        | 34           | 0         | 5           | 1         | 30           | 34            | 1           | 14             | 2.94%                | 13        | 35                | 12           | 65.71%         | 45        | 80                   | 37                   |
| 5     | FL                    | FLGULFCOAST   | 49           | 0         | 0           | 0         | 49           | 54            | 2           | 17             | 4.00%                | 21        | 54                | 10           | 81.48%         | 18        | 48                   | 15                   |
| 5     | FL                    | FLJACKSONVIL  | 64           | 0         | 0           | 0         | 64           | 69            | 2           | 17             | 2.90%                | 23        | 77                | 18           | 76.62%         | 32        | 72                   | 27                   |
| 5     | FL                    | FLPALMCOAST   | 83           | 6         | 0           | 0         | 89           | 89            | 9           | 3              | 10.11%               | 5         | 86                | 18           | 79.07%         | 26        | 34                   | 7                    |
| 5     | FL                    | FLSOUTHWEST   | 42           | 0         | 0           | 0         | 42           | 46            | 0           | 29             | 0.00%                | 29        | 41                | 6            | 85.37%         | 21        | 79                   | 35                   |
| 5     | FL                    | FLSW          | 2            | 0         | 0           | 0         | 2            | 2             | 0           | *              | 0.00%                | *         | 2                 | 0            | 100.00%        | *         | *not eligible        | *not eligible        |
| 5     | FL                    | FLTAMPABAY    | 115          | 7         | 1           | -1        | 120          | 107           | 15          | 2              | 14.02%               | 2         | 108               | 20           | 81.48%         | 14        | 18                   | 3                    |
| 5     | <b>FL Total</b>       |               | <b>632</b>   | <b>19</b> | <b>9</b>    | <b>4</b>  | <b>646</b>   | <b>642</b>    | <b>43</b>   | <b>3</b>       | <b>6.70%</b>         | <b>1</b>  | <b>652</b>        | <b>128</b>   | <b>80.37%</b>  | <b>5</b>  | <b>9</b>             | <b>3</b>             |
| 5     | GA                    | GAATLANTA     | 224          | 4         | 2           | -1        | 225          | 222           | 13          | 5              | 5.86%                | 4         | 227               | 47           | 79.30%         | 9         | 18                   | 4                    |
| 5     | GA                    | GACOASTAL     | 59           | 2         | 1           | 1         | 61           | 60            | 4           | 8              | 6.67%                | 7         | 65                | 8            | 87.69%         | 7         | 22                   | 1                    |
| 5     | GA                    | GACSRIVERAREA | 9            | 0         | 0           | 0         | 9            | 9             | 0           | *              | 0.00%                | *         | 12                | 4            | 66.67%         | *         | *not eligible        | *not eligible        |
| 5     | GA                    | GAMIDDLE      | 27           | 0         | -1          | -1        | 26           | 29            | 0           | 29             | 0.00%                | 29        | 32                | 5            | 84.38%         | 26        | 84                   | 40                   |
| 5     | GA                    | GANORTHEAST   | 31           | 0         | 0           | 0         | 31           | 30            | 1           | 14             | 3.33%                | 19        | 31                | 4            | 87.10%         | 18        | 51                   | 14                   |
| 5     | GA                    | GANORTHWEST   | 25           | 0         | 0           | 0         | 25           | 24            | 1           | 14             | 4.17%                | 17        | 25                | 3            | 88.00%         | 15        | 46                   | 12                   |
| 5     | GA                    | GASOATLANTA   | 33           | 0         | 0           | -1        | 32           | 34            | 0           | 29             | 0.00%                | 29        | 33                | 5            | 84.85%         | 24        | 82                   | 39                   |
| 5     | GA                    | GASOUTH       | 32           | 0         | 0           | 0         | 32           | 32            | 0           | 29             | 0.00%                | 29        | 32                | 3            | 90.63%         | 11        | 69                   | 27                   |
| 5     | GA                    | GASW          | 0            | 0         | 0           | 0         | 0            | 0             | 0           | *              | 0.00%                | *         | 0                 | 0            | 0.00%          | *         | *not eligible        | *not eligible        |
| 5     | <b>GA Total</b>       |               | <b>440</b>   | <b>6</b>  | <b>3</b>    | <b>-2</b> | <b>441</b>   | <b>440</b>    | <b>19</b>   | <b>1</b>       | <b>4.32%</b>         | <b>6</b>  | <b>457</b>        | <b>79</b>    | <b>82.71%</b>  | <b>7</b>  | <b>14</b>            | <b>3</b>             |
| 5     | MS                    | MSJACKSON     | 90           | 4         | 2           | 1         | 93           | 90            | 6           | 6              | 6.67%                | 7         | 94                | 17           | 81.91%         | 16        | 29                   | 3                    |
| 5     | MS                    | MSNORTHEAST   | 11           | 1         | 0           | 0         | 12           | 11            | 1           | *              | 9.09%                | *         | 12                | 0            | 100.00%        | *         | *not eligible        | *not eligible        |
| 5     | MS                    | MSSOUTH       | 17           | 0         | 0           | 0         | 17           | 17            | 0           | 29             | 0.00%                | 29        | 17                | 3            | 82.35%         | 31        | 89                   | 44                   |
| 5     | MS                    | MSSW          | 1            | 0         | 0           | 0         | 1            | 1             | 0           | *              | 0.00%                | *         | 1                 | 0            | 100.00%        | *         | *not eligible        | *not eligible        |
| 5     | <b>MS Total</b>       |               | <b>119</b>   | <b>5</b>  | <b>2</b>    | <b>1</b>  | <b>123</b>   | <b>119</b>    | <b>7</b>    | <b>8</b>       | <b>5.88%</b>         | <b>2</b>  | <b>124</b>        | <b>20</b>    | <b>83.87%</b>  | <b>6</b>  | <b>16</b>            | <b>4</b>             |
| 5     | NC                    | NCCHARLOTTE   | 63           | 3         | 0           | 1         | 67           | 67            | 4           | 8              | 5.97%                | 9         | 68                | 14           | 79.41%         | 24        | 41                   | 12                   |
| 5     | NC                    | NCCOASTAL     | 44           | 2         | 1           | 0         | 45           | 43            | 6           | 2              | 13.95%               | 4         | 46                | 8            | 82.61%         | 29        | 35                   | 7                    |
| 5     | NC                    | NCPIEDMONT    | 20           | 0         | 0           | 0         | 20           | 21            | 0           | 29             | 0.00%                | 29        | 22                | 2            | 90.91%         | 10        | 68                   | 26                   |
| 5     | NC                    | NCSW          | 0            | 0         | 0           | 0         | 0            | 0             | 0           | *              | 0.00%                | *         | 0                 | 0            | 0.00%          | *         | *not eligible        | *not eligible        |
| 5     | NC                    | NCTRiad       | 101          | 3         | 0           | 0         | 105          | 100           | 6           | 8              | 6.00%                | 7         | 101               | 11           | 89.11%         | 1         | 16                   | 2                    |
| 5     | NC                    | NCTRiangle    | 75           | 1         | 2           | -2        | 72           | 77            | 1           | 29             | 1.30%                | 31        | 81                | 19           | 76.54%         | 33        | 93                   | 39                   |
| 5     | NC                    | NCWESTERN     | 42           | 0         | 0           | 0         | 42           | 42            | 1           | 14             | 2.38%                | 25        | 41                | 5            | 87.80%         | 16        | 55                   | 17                   |
| 5     | <b>NC Total</b>       |               | <b>345</b>   | <b>9</b>  | <b>3</b>    | <b>0</b>  | <b>351</b>   | <b>350</b>    | <b>18</b>   | <b>2</b>       | <b>5.14%</b>         | <b>3</b>  | <b>359</b>        | <b>59</b>    | <b>83.57%</b>  | <b>5</b>  | <b>10</b>            | <b>1</b>             |
| 5     | SC                    | SCCOLUMBIA    | 120          | 0         | 0           | 1         | 121          | 121           | 2           | 23             | 1.65%                | 25        | 122               | 17           | 86.07%         | 5         | 53                   | 19                   |
| 5     | SC                    | SCGRANDSTRAND | 23           | 0         | 0           | 0         | 23           | 24            | 1           | 14             | 4.17%                | 17        | 20                | 3            | 85.00%         | 23        | 54                   | 15                   |
| 5     | SC                    | SCLOWCOUNTRY  | 53           | 0         | 0           | 0         | 53           | 53            | 0           | 33             | 0.00%                | 33        | 48                | 6            | 87.50%         | 8         | 74                   | 31                   |
| 5     | SC                    | SCPIEDMONT    | 73           | 2         | 2           | 1         | 74           | 72            | 5           | 7              | 6.94%                | 6         | 69                | 9            | 86.96%         | 9         | 22                   | 1                    |
| 5     | SC                    | SCSW          | 0            | 0         | 0           | 0         | 0            | 0             | 0           | *              | 0.00%                | *         | 0                 | 0            | 0.00%          | *         | *not eligible        | *not eligible        |
| 5     | <b>SC Total</b>       |               | <b>269</b>   | <b>2</b>  | <b>2</b>    | <b>2</b>  | <b>271</b>   | <b>270</b>    | <b>8</b>    | <b>8</b>       | <b>2.96%</b>         | <b>8</b>  | <b>259</b>        | <b>35</b>    | <b>86.49%</b>  | <b>2</b>  | <b>18</b>            | <b>5</b>             |
| 5     | TN                    | TNCHATTANOOGA | 15           | 0         | 0           | 0         | 15           | 13            | 1           | *              | 7.69%                | *         | 16                | 2            | 87.50%         | *         | *not eligible        | *not eligible        |
| 5     | TN                    | TNKNOXVILLE   | 41           | 0         | 0           | 0         | 41           | 42            | 0           | 29             | 0.00%                | 29        | 40                | 7            | 82.50%         | 30        | 88                   | 43                   |
| 5     | TN                    | TNMIDDLE      | 78           | 2         | 3           | -1        | 76           | 79            | 3           | 12             | 3.80%                | 14        | 93                | 26           | 72.04%         | 39        | 65                   | 23                   |
| 5     | TN                    | TNMIDSOUTH    | 42           | 1         | 0           | 0         | 43           | 44            | 1           | 14             | 2.27%                | 27        | 34                | 5            | 85.29%         | 22        | 63                   | 21                   |
| 5     | TN                    | TNSW          | 3            | 0         | 0           | 0         | 3            | 3             | 0           | *              | 0.00%                | *         | 3                 | 0            | 100.00%        | *         | *not eligible        | *not eligible        |
| 5     | TN                    | TNWEST        | 2            | 1         | 0           | 0         | 3            | 2             | 1           | *              | 0.00%                | *         | 13                | 2            | 85.71%         | *         | *not eligible        | *not eligible        |
| 5     | <b>TN Total</b>       |               | <b>181</b>   | <b>4</b>  | <b>3</b>    | <b>-1</b> | <b>181</b>   | <b>183</b>    | <b>6</b>    | <b>11</b>      | <b>3.28%</b>         | <b>10</b> | <b>199</b>        | <b>42</b>    | <b>78.89%</b>  | <b>12</b> | <b>33</b>            | <b>13</b>            |
| 5.5   | <b>Region 5 Total</b> |               | <b>2,069</b> | <b>48</b> | <b>23</b>   | <b>5</b>  | <b>2,099</b> | <b>2,088</b>  | <b>105</b>  | <b>5</b>       | <b>5.03%</b>         | <b>*</b>  | <b>2,138</b>      | <b>380</b>   | <b>82.23%</b>  | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 6     | AR                    | ARSW          | 60           | 1         | 0           | 0         | 61           | 17            | 6           | 24             | 35.29%               | 24        | 63                | 0            | 100.00%        | 6         | 54                   | 19                   |
| 6     | <b>AR Total</b>       |               | <b>60</b>    | <b>1</b>  | <b>0</b>    | <b>0</b>  | <b>61</b>    | <b>56</b>     | <b>6</b>    | <b>3</b>       | <b>10.71%</b>        | <b>3</b>  | <b>63</b>         | <b>0</b>     | <b>100.00%</b> | <b>1</b>  | <b>7</b>             | <b>1</b>             |
| 6     | KS                    | KSKANSASCITY  | 76           | 0         | 2           | 3         | 77           | 69            | 12          | 1              | 17.39%               | 1         | 76                | 17           | 77.63%         | 31        | 33                   | 6                    |
| 6     | KS                    | KSSW          | 0            | 0         | 0           | 0         | 0            | 0             | 0           | *              | 0.00%                | *         | 0                 | 0            | 0.00%          | *         | *not eligible        | *not eligible        |
| 6     | KS                    | KSWICHITA     | 28           | 1         | 0           | 0         | 29           | 30            | 1           | 14             | 3.33%                | 19        | 34                | 12           | 64.71%         | 46        | 79                   | 35                   |
| 6     | <b>KS Total</b>       |               | <b>104</b>   | <b>1</b>  | <b>2</b>    | <b>3</b>  | <b>106</b>   | <b>99</b>     | <b>13</b>   | <b>2</b>       | <b>13.13%</b>        | <b>2</b>  | <b>110</b>        | <b>29</b>    | <b>73.64%</b>  | <b>12</b> | <b>16</b>            | <b>5</b>             |
| 6     | LA                    | LAACADIANA    | 53           | 1         | 1           | 0         | 53           | 54            | 2           | 17             | 3.70%                | 17        | 60                | 12           | 80.00%         | 21        | 55                   | 18                   |
| 6     | LA                    | LABATONROUGE  | 54           | 0         | 1           | -2        | 51           | 56            | 0           | 33             | 0.00%                | 33        | 63                | 13           | 79.37%         | 25        | 91                   | 38                   |
| 6     | LA                    | LANEWORLEANS  | 113          | 0         | 2           | 0         | 111          | 108           | 6           | 8              | 5.56%                | 9         | 125               | 31           | 75.20%         | 23        | 40                   | 14                   |
| 6     | LA                    | LAREDRIVER    | 33           | 1         | 0           | 0         | 34           | 32            | 5           | 3              | 15.63%               | 2         | 33                | 5            | 84.85%         | 24        | 29                   | 4                    |
| 6     | LA                    | LASW          | 1            | 0         | 0           | 0         | 1            | 1             | 0           | *              | 0.00%                | *         | 1                 | 0            | 0.00%          | *         | *not eligible        | *not eligible        |
| 6     | <b>LA Total</b>       |               | <b>254</b>   | <b>2</b>  | <b>4</b>    | <b>-2</b> | <b>250</b>   | <b>251</b>    | <b>13</b>   | <b>4</b>       | <b>5.18%</b>         | <b>2</b>  | <b>282</b>        | <b>61</b>    | <b>78.37%</b>  | <b>12</b> | <b>18</b>            | <b>5</b>             |
| 6     | MO                    | MOCENTRAL     | 27           | 0         | 1           | 0         | 26           | 25            | 10          | 7              | 7.69%                | 7         | 25                | 5            | 80.00%         | 37        | 54                   | 15                   |
| 6     | MO                    | MOSPRINGFIELD | 38           | 0         | 0           | 0         | 37           | 39            | 0           | 29             | 0.00%                | 29        | 38                | 3            | 92.11%         | 6         | 64                   | 23                   |
| 6     | MO                    | MOSTLOUIS     | 103          | 4         | 1           | 0         | 106          | 104           | 7           | 6              | 6.73%                | 6         | 115               | 28           | 75.65%         | 21        | 33                   | 10                   |
| 6     | MO                    | MOSW          | 1            | 0         | 0           | 0         | 1            | 1             | 0           | *              | 0.00%                | *         | 1                 | 0            | 100.00%        | *         | *not eligible        | *not eligible        |
| 6     | <b>MO Total</b>       |               | <b>169</b>   | <b>4</b>  | <b>3</b>    | <b>0</b>  | <b>170</b>   | <b>170</b>    | <b>9</b>    | <b>6</b>       | <b>5.29%</b>         | <b>6</b>  | <b>179</b>        | <b>36</b>    | <b>79.89%</b>  | <b>11</b> | <b>23</b>            | <b>8</b>             |
| 6     | OK                    | OKCITY        | 112          | 3         | 2           | -1        | 112          | 112           | 5           | 15             | 4.46%                | 15        | 112               | 17           | 84.82%         | 7         | 37                   | 12                   |
| 6     | OK                    | OKSW          | 0            | 0         | 0           | 0         | 0            | 0             | 0           | *              | 0.00%                | *         | 1                 | 0            | 0.00%          | *         | *not eligible        | *not eligible        |
| 6     | OK                    | OKTULSA       | 117          | 1         | 0           | 0         | 118          | 117           | 2           | 23             | 1.71%                | 24        | 128               | 19           | 85.16%         | 6         | 53                   | 19                   |
| 6     | <b>OK Total</b>       |               | <b>229</b>   | <b>4</b>  | <b>2</b>    | <b>-1</b> | <b>230</b>   | <b>229</b>    | <b>7</b>    | <b>8</b>       | <b>3.06%</b>         | <b>12</b> | <b>241</b>        | <b>37</b>    | <b>84.65%</b>  | <b>3</b>  | <b>23</b>            | <b>8</b>             |
| 6     | TX                    | TXAUSTIN      | 154          | 3         | 2           | 0         | 155          | 142           | 14          | 3              | 9.86%                | 3         | 150               | 37           | 75.33%         | 22        | 28                   | 6                    |
| 6     | TX                    | TXCOASTLND    | 59           | 1         | 0           | 0         | 60           | 62            | 1           | 29             | 1.61%                | 29        | 50                | 9            | 82.00%         | 15        | 73                   | 29                   |
| 6     | TX                    | TXDALLAS      | 298          | 4         | 6           | -1        | 295          | 295           | 19          | 1              | 6.44%                | 2         | 311               | 51           | 83.60%         | 2         | 5                    | 1                    |
| 6     | TX                    | TXEAST        | 65           | 0         | 0           | -1        | 64           | 65            | 0           | 33             | 0.00%                | 33        | 65                | 6            | 90.77%         | 4         | 70                   | 26                   |
| 6     | TX                    | TXELPASO      | 1            | 0         | 0           | 0         | 1            | 0             | 0           | *              | 0.00%                | *         | 16                | 0            | 100.00%        | *         | *not eligible        | *not eligible        |
| 6     | TX                    | TXFORTWORTH   | 118          | 2         | 1           | -2        | 117          | 117           | 4           | 17             | 3.42%                | 17        | 126               | 20           | 84.13%         | 9         | 43                   |                      |

| Order | State    | Chapters | MONTH START<br>7/1/2021 | NEW THIS MONTH | LAPSED THIS MONTH | ADJUST | MONTH END<br>7/31/2021 | Contest Start<br>5/1/2021 | CONTEST NEW MEMBERS | Rank | CONTEST GROWTH RATE | Rank | # Mbrs<br>1 year ago | LAPSED In Last<br>12 Months | CONTEST RETENTION RATE | Rank | GAIN CONTEST POINTS | GAIN CONTEST RANK |
|-------|----------|----------|-------------------------|----------------|-------------------|--------|------------------------|---------------------------|---------------------|------|---------------------|------|----------------------|-----------------------------|------------------------|------|---------------------|-------------------|
| 6.5   | Region 6 | Total    | 2,079                   | 30             | 26                | -3     | 2,080                  | 2,031                     | 125                 | *    | 6.15%               | *    | 2,182                | 392                         | 82.03%                 | *    | *not eligible       | *not eligible     |

| Order | State                 | Chapters     | MONTH        | NEW       | LAPSED    | ADJUST    | MONTH        | Contest      | CONTEST   | CONTEST   |               | # Mbrs    | LAPSED       | CONTEST    | GAIN           | GAIN      |                      |                      |
|-------|-----------------------|--------------|--------------|-----------|-----------|-----------|--------------|--------------|-----------|-----------|---------------|-----------|--------------|------------|----------------|-----------|----------------------|----------------------|
|       |                       |              | START        | THIS      | THIS      |           | END          | Start        | NEW       | GROWTH    | In Last       |           | RETENTION    | CONTEST    |                |           | CONTEST              |                      |
|       |                       |              | 7/1/2021     | MONTH     | MONTH     |           | 7/31/2021    | 5/1/2021     | MEMBERS   | Rank      | RATE          | Rank      | 1 year ago   | 12 Months  | RATE           | Rank      | POINTS               | RANK                 |
| 7     | AZ                    | AZPHOENIX    | 192          | 1         | 3         | -2        | 188          | 199          | 3         | 13        | 1.51%         | 14        | 207          | 48         | 76.81%         | 14        | 41                   | 15                   |
| 7     | AZ                    | AZSOUTHERN   | 58           | 1         | 0         | 0         | 59           | 58           | 2         | 17        | 3.45%         | 19        | 61           | 12         | 80.33%         | 20        | 56                   | 19                   |
| 7     | AZ                    | AZSW         | 0            | 0         | 0         | 0         | 0            | 0            | 0         | *         | 0.00%         | *         | 0            | 0          | *              | *         | *not eligible        | *not eligible        |
| 7     | <b>AZ Total</b>       |              | <b>250</b>   | <b>2</b>  | <b>3</b>  | <b>-2</b> | <b>247</b>   | <b>257</b>   | <b>5</b>  | <b>12</b> | <b>1.95%</b>  | <b>11</b> | <b>268</b>   | <b>60</b>  | <b>77.61%</b>  | <b>13</b> | <b>36</b>            | <b>13</b>            |
| 7     | CO                    | CODENVER     | 131          | 1         | 2         | -2        | 128          | 130          | 6         | 8         | 4.62%         | 13        | 124          | 20         | 83.87%         | 10        | 31                   | 9                    |
| 7     | CO                    | COFRONTRANGE | 28           | 0         | 0         | 0         | 28           | 27           | 2         | 10        | 7.41%         | 8         | 34           | 9          | 73.53%         | 40        | 58                   | 19                   |
| 7     | CO                    | CORNORTHERN  | 44           | 0         | 0         | 0         | 44           | 42           | 3         | 6         | 7.14%         | 10        | 48           | 7          | 85.42%         | 20        | 36                   | 9                    |
| 7     | CO                    | COROCKIES    | 25           | 0         | 0         | 0         | 25           | 25           | 0         | 29        | 0.00%         | 29        | 28           | 3          | 89.29%         | 13        | 71                   | 29                   |
| 7     | CO                    | COSOUTHERN   | 54           | 1         | 0         | 0         | 55           | 55           | 2         | 17        | 3.64%         | 18        | 49           | 4          | 91.84%         | 2         | 37                   | 9                    |
| 7     | CO                    | COSW         | 2            | 0         | 0         | 0         | 2            | 2            | 0         | *         | 0.00%         | *         | 2            | 0          | 0.00%          | *         | *not eligible        | *not eligible        |
| 7     | <b>CO Total</b>       |              | <b>284</b>   | <b>2</b>  | <b>2</b>  | <b>-2</b> | <b>282</b>   | <b>281</b>   | <b>13</b> | <b>4</b>  | <b>4.63%</b>  | <b>4</b>  | <b>285</b>   | <b>43</b>  | <b>84.91%</b>  | <b>3</b>  | <b>11</b>            | <b>2</b>             |
| 7     | ID                    | IDEASTERN    | 36           | 0         | 1         | 1         | 36           | 33           | 5         | 3         | 15.15%        | 3         | 32           | 6          | 81.25%         | 34        | 40                   | 10                   |
| 7     | ID                    | IDNORTH      | 39           | 0         | 2         | 0         | 37           | 40           | 0         | 29        | 0.00%         | 29        | 43           | 11         | 74.42%         | 39        | 97                   | 46                   |
| 7     | ID                    | IDSOUTHERN   | 36           | 0         | 0         | 0         | 36           | 36           | 0         | 29        | 0.00%         | 29        | 39           | 4          | 89.74%         | 12        | 70                   | 28                   |
| 7     | ID                    | IDSW         | 0            | 0         | 0         | 0         | 0            | 0            | 0         | *         | 0.00%         | *         | 0            | 0          | 0.00%          | *         | *not eligible        | *not eligible        |
| 7     | ID                    | IDTREASURE   | 142          | 1         | 1         | 1         | 143          | 143          | 3         | 21        | 2.10%         | 22        | 141          | 22         | 84.40%         | 8         | 51                   | 17                   |
| 7     | <b>ID Total</b>       |              | <b>253</b>   | <b>1</b>  | <b>4</b>  | <b>2</b>  | <b>252</b>   | <b>252</b>   | <b>8</b>  | <b>8</b>  | <b>3.17%</b>  | <b>7</b>  | <b>255</b>   | <b>43</b>  | <b>83.14%</b>  | <b>6</b>  | <b>21</b>            | <b>8</b>             |
| 7     | MT                    | MTSW         | 26           | 0         | 1         | 0         | 25           | 27           | 0         | *         | 0.00%         | *         | 24           | 3          | 87.50%         | *         | *not eligible        | *not eligible        |
| 7     | <b>MT Total</b>       |              | <b>26</b>    | <b>0</b>  | <b>1</b>  | <b>0</b>  | <b>25</b>    | <b>27</b>    | <b>0</b>  | <b>9</b>  | <b>0.00%</b>  | <b>9</b>  | <b>24</b>    | <b>3</b>   | <b>87.50%</b>  | <b>2</b>  | <b>20</b>            | <b>8</b>             |
| 7     | NM                    | NMNORTHERN   | 14           | 1         | 1         | 0         | 14           | 14           | 1         | *         | 7.14%         | *         | 17           | 6          | 64.71%         | *         | *not eligible        | *not eligible        |
| 7     | NM                    | NMROGRANDE   | 46           | 0         | 0         | 0         | 46           | 44           | 3         | 6         | 6.82%         | 11        | 47           | 4          | 91.49%         | 8         | 25                   | 2                    |
| 7     | NM                    | NMSW         | 1            | 0         | 0         | 0         | 1            | 1            | 0         | *         | 0.00%         | *         | 1            | 0          | 100.00%        | *         | *not eligible        | *not eligible        |
| 7     | <b>NM Total</b>       |              | <b>61</b>    | <b>1</b>  | <b>1</b>  | <b>0</b>  | <b>61</b>    | <b>59</b>    | <b>4</b>  | <b>4</b>  | <b>6.78%</b>  | <b>5</b>  | <b>65</b>    | <b>10</b>  | <b>84.62%</b>  | <b>3</b>  | <b>12</b>            | <b>3</b>             |
| 7     | UT                    | UTNORTHERN   | 38           | 0         | 1         | 0         | 37           | 38           | 0         | 29        | 0.00%         | 29        | 37           | 5          | 86.49%         | 19        | 77                   | 33                   |
| 7     | UT                    | UTSALT LAKE  | 202          | 6         | 3         | 0         | 205          | 201          | 12        | 6         | 5.97%         | 3         | 198          | 33         | 83.33%         | 3         | 12                   | 2                    |
| 7     | UT                    | UTSW         | 1            | 0         | 0         | 0         | 1            | 1            | 0         | *         | 0.00%         | *         | 1            | 0          | 0.00%          | *         | *not eligible        | *not eligible        |
| 7     | <b>UT Total</b>       |              | <b>241</b>   | <b>6</b>  | <b>4</b>  | <b>0</b>  | <b>243</b>   | <b>240</b>   | <b>12</b> | <b>2</b>  | <b>5.00%</b>  | <b>7</b>  | <b>236</b>   | <b>38</b>  | <b>83.90%</b>  | <b>5</b>  | <b>14</b>            | <b>3</b>             |
| 7     | WY                    | WYSW         | 19           | 0         | 0         | 0         | 19           | 10           | 9         | *         | 90.00%        | *         | 7            | 0          | 100.00%        | *         | *not eligible        | *not eligible        |
| 7     | <b>WY Total</b>       |              | <b>19</b>    | <b>0</b>  | <b>0</b>  | <b>0</b>  | <b>19</b>    | <b>10</b>    | <b>9</b>  | <b>*</b>  | <b>90.00%</b> | <b>*</b>  | <b>7</b>     | <b>0</b>   | <b>100.00%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |
| 7.5   | <b>Region 7 Total</b> |              | <b>1,134</b> | <b>12</b> | <b>15</b> | <b>-2</b> | <b>1,129</b> | <b>1,126</b> | <b>51</b> | <b>*</b>  | <b>4.53%</b>  | <b>*</b>  | <b>1,140</b> | <b>197</b> | <b>82.72%</b>  | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |

| Order      | State                 | Chapters       | MONTH        | NEW       | LAPSED    | ADJUST    | MONTH        | Contest      | CONTEST    | CONTEST   |              | # Mbrs    | LAPSED       | CONTEST    | GAIN          |           |                      |                      |
|------------|-----------------------|----------------|--------------|-----------|-----------|-----------|--------------|--------------|------------|-----------|--------------|-----------|--------------|------------|---------------|-----------|----------------------|----------------------|
|            |                       |                | START        | THIS      | THIS      |           | END          | Start        | NEW        | GROWTH    | In Last      |           | RETENTION    | CONTEST    | CONTEST       |           |                      |                      |
|            |                       |                | 7/1/2021     | MONTH     | MONTH     |           | 7/31/2021    | 5/1/2021     | MEMBERS    | Rank      | RATE         | Rank      | 1 year ago   | 12 Months  | RATE          | Rank      | POINTS               | RANK                 |
| 8          | AK                    | AKSW           | 52           | 0         | 1         | -1        | 50           | 55           | 1          | *         | 1.82%        | *         | 65           | 14         | 78.46%        | *         | *not eligible        | *not eligible        |
| 8          | <b>AK Total</b>       |                | <b>52</b>    | <b>0</b>  | <b>1</b>  | <b>-1</b> | <b>50</b>    | <b>55</b>    | <b>1</b>   | <b>7</b>  | <b>1.82%</b> | <b>8</b>  | <b>65</b>    | <b>14</b>  | <b>78.46%</b> | <b>10</b> | <b>25</b>            | <b>9</b>             |
| 8          | CA                    | CACENTRAL      | 95           | 1         | 0         | -1        | 95           | 92           | 4          | 8         | 4.35%        | 12        | 100          | 19         | 81.00%        | 19        | 39                   | 11                   |
| 8          | CA                    | CADESERTCITIES | 40           | 0         | 1         | 0         | 39           | 40           | 0          | 29        | 0.00%        | 29        | 41           | 3          | 92.68%        | 5         | 63                   | 21                   |
| 8          | CA                    | CAGOLDENGATE   | 128          | 6         | 0         | 2         | 136          | 129          | 11         | 5         | 8.53%        | 5         | 129          | 34         | 73.64%        | 26        | 36                   | 11                   |
| 8          | CA                    | CAINLAND       | 127          | 3         | 0         | 0         | 130          | 125          | 6          | 8         | 4.80%        | 12        | 132          | 29         | 78.03%        | 18        | 38                   | 13                   |
| 8          | CA                    | CALOSANGELES   | 326          | 6         | 5         | 0         | 327          | 320          | 14         | 3         | 4.38%        | 8         | 293          | 57         | 80.55%        | 8         | 19                   | 6                    |
| 8          | CA                    | CANORTHCOAST   | 41           | 2         | 0         | 0         | 43           | 41           | 3          | 6         | 7.32%        | 9         | 51           | 15         | 70.59%        | 42        | 57                   | 18                   |
| 8          | CA                    | CANORTHVALLEY  | 30           | 2         | 0         | 0         | 32           | 30           | 2          | 10        | 6.67%        | 12        | 35           | 6          | 82.86%        | 28        | 50                   | 13                   |
| 8          | CA                    | CAORANGE       | 279          | 5         | 5         | 1         | 280          | 282          | 9          | 9         | 3.19%        | 10        | 294          | 57         | 80.61%        | 7         | 26                   | 9                    |
| 8          | CA                    | CASACRAMENTO   | 144          | 4         | 4         | 1         | 145          | 144          | 6          | 8         | 4.17%        | 16        | 147          | 33         | 77.55%        | 20        | 44                   | 16                   |
| 8          | CA                    | CASANDIEGO     | 182          | 4         | 0         | 1         | 187          | 178          | 14         | 3         | 7.87%        | 1         | 178          | 38         | 78.65%        | 10        | 14                   | 3                    |
| 8          | CA                    | CASANTABARBA   | 36           | 0         | 0         | 0         | 36           | 35           | 1          | 14        | 2.86%        | 22        | 32           | 1          | 96.88%        | 4         | 40                   | 10                   |
| 8          | CA                    | CASILICON      | 149          | 1         | 1         | -2        | 147          | 132          | 20         | 1         | 15.15%       | 1         | 125          | 15         | 88.00%        | 3         | 5                    | 1                    |
| 8          | CA                    | CASW           | 2            | 0         | 0         | 0         | 2            | 2            | 0          | *         | 0.00%        | *         | 2            | 0          | 100.00%       | *         | *not eligible        | *not eligible        |
| 8          | CA                    | CAVENTURA      | 67           | 1         | 0         | 0         | 68           | 69           | 1          | 29        | 1.45%        | 30        | 67           | 11         | 83.58%        | 14        | 73                   | 29                   |
| 8          | <b>CA Total</b>       |                | <b>1,646</b> | <b>35</b> | <b>16</b> | <b>2</b>  | <b>1,667</b> | <b>1,619</b> | <b>91</b>  | <b>1</b>  | <b>5.62%</b> | <b>3</b>  | <b>1,626</b> | <b>318</b> | <b>80.44%</b> | <b>4</b>  | <b>8</b>             | <b>2</b>             |
| 8          | HI                    | HISW           | 45           | 1         | 1         | 0         | 45           | 44           | 3          | *         | 6.82%        | *         | 46           | 8          | 82.61%        | *         | *not eligible        | *not eligible        |
| 8          | <b>HI Total</b>       |                | <b>45</b>    | <b>1</b>  | <b>1</b>  | <b>0</b>  | <b>45</b>    | <b>44</b>    | <b>3</b>   | <b>6</b>  | <b>6.82%</b> | <b>4</b>  | <b>46</b>    | <b>8</b>   | <b>82.61%</b> | <b>5</b>  | <b>15</b>            | <b>4</b>             |
| 8          | NV                    | NVCLARK        | 113          | 2         | 1         | 0         | 114          | 114          | 6          | 8         | 5.26%        | 10        | 123          | 21         | 82.93%        | 12        | 30                   | 8                    |
| 8          | NV                    | NVNORTHERN     | 77           | 1         | 0         | 0         | 78           | 79           | 2          | 17        | 2.53%        | 25        | 72           | 10         | 86.11%        | 10        | 52                   | 17                   |
| 8          | <b>NV Total</b>       |                | <b>190</b>   | <b>3</b>  | <b>1</b>  | <b>0</b>  | <b>192</b>   | <b>193</b>   | <b>8</b>   | <b>7</b>  | <b>4.15%</b> | <b>8</b>  | <b>195</b>   | <b>31</b>  | <b>84.10%</b> | <b>4</b>  | <b>19</b>            | <b>6</b>             |
| 8          | OR                    | ORSW           | 258          | 2         | 5         | 0         | 255          | 265          | 7          | *         | 0.00%        | *         | 287          | 45         | 0.00%         | *         | *not eligible        | *not eligible        |
| 8          | <b>OR Total</b>       |                | <b>258</b>   | <b>2</b>  | <b>5</b>  | <b>0</b>  | <b>255</b>   | <b>265</b>   | <b>7</b>   | <b>10</b> | <b>2.64%</b> | <b>9</b>  | <b>287</b>   | <b>45</b>  | <b>84.32%</b> | <b>4</b>  | <b>23</b>            | <b>9</b>             |
| 8          | WA                    | WANORTHWEST    | 132          | 1         | 0         | 0         | 133          | 136          | 1          | 26        | 0.74%        | 27        | 138          | 19         | 86.23%        | 4         | 57                   | 23                   |
| 8          | WA                    | WASOUTHSOUND   | 47           | 0         | 1         | 1         | 47           | 50           | 0          | 33        | 0.00%        | 33        | 50           | 8          | 84.00%        | 13        | 79                   | 34                   |
| 8          | WA                    | WASPOKANE      | 65           | 0         | 1         | 0         | 64           | 66           | 2          | 17        | 3.03%        | 22        | 66           | 6          | 90.91%        | 3         | 42                   | 13                   |
| 8          | WA                    | WASW           | 1            | 0         | 0         | 0         | 1            | 1            | 0          | *         | 0.00%        | *         | 1            | 0          | 0.00%         | *         | *not eligible        | *not eligible        |
| 8          | WA                    | WATRICOUNTY    | 33           | 0         | 0         | 0         | 33           | 33           | 0          | 29        | 0.00%        | 29        | 34           | 3          | 91.18%        | 9         | 67                   | 25                   |
| 8          | <b>WA Total</b>       |                | <b>278</b>   | <b>1</b>  | <b>2</b>  | <b>1</b>  | <b>278</b>   | <b>286</b>   | <b>3</b>   | <b>13</b> | <b>1.05%</b> | <b>13</b> | <b>289</b>   | <b>36</b>  | <b>87.54%</b> | <b>1</b>  | <b>27</b>            | <b>11</b>            |
| <b>8.5</b> | <b>Region 8 Total</b> |                | <b>2,469</b> | <b>42</b> | <b>26</b> | <b>2</b>  | <b>2,487</b> | <b>2,462</b> | <b>113</b> | <b>*</b>  | <b>4.59%</b> | <b>*</b>  | <b>2,508</b> | <b>452</b> | <b>81.98%</b> | <b>*</b>  | <b>*not eligible</b> | <b>*not eligible</b> |

| Order | State                  | Chapters      | MONTH    | NEW   | LAPSED | ADJUST | MONTH     | Contest  | CONTEST | CONTEST |         | # Mbrs | LAPSED     | CONTEST   | GAIN      |      | GAIN          |               |
|-------|------------------------|---------------|----------|-------|--------|--------|-----------|----------|---------|---------|---------|--------|------------|-----------|-----------|------|---------------|---------------|
|       |                        |               | START    | THIS  | THIS   |        | END       | Start    | NEW     | GROWTH  | RATE    |        | Rank       | In Last   | RETENTION | Rank | POINTS        | RANK          |
|       |                        |               | 7/1/2021 | MONTH | MONTH  |        | 7/31/2021 | 5/1/2021 | MEMBERS | Rank    | RATE    | Rank   | 1 year ago | 12 Months | RATE      | Rank | CONTEST       | CONTEST       |
| 9     | Grand Total            |               | 13,253   | 181   | 171    | 14     | 13,277    | 13,124   | 725     | *       | 5.52%   | *      | 13,555     | 2,502     | 81.54%    | *    | *not eligible | *not eligible |
| 10.3  | IN                     | INTERNATIONAL | 2        | 0     | 0      | 0      | 2         | 2        | 0       | -       | 0.00%   | -      | 2          | 0         | 100.00%   | -    | *not eligible | *not eligible |
| 10.4  | IN Total               |               | 2        | 0     | 0      | 0      | 2         | 2        | 0       | -       | 0.00%   | *      | 2          | 0         | 100.00%   | -    | *not eligible | *not eligible |
| 10.5  | NA                     | NAHUCH        | 177      | 0     | 0      | -6     | 171       | 55       | 122     | *       | 0.00%   | *      | 60         | 1         | 0.00%     | -    | *not eligible | *not eligible |
| 10.6  | NA Total               |               | 177      | 0     | 0      | -6     | 171       | 55       | 122     | *       | 0.00%   | *      | 60         | 1         | 0.00%     | -    | *not eligible | *not eligible |
| 10.7  | Other Region Total     |               | 179      | 0     | 0      | -6     | 173       | 57       | 122     | *       | 214.04% | *      | 62         | 1         | 98.39%    | -    | *not eligible | *not eligible |
| 11.1  | Totals - Region 1      |               | 816      | 4     | 15     | 2      | 807       | 787      | 59      | 5       | 7.50%   | 1      | 827        | 173       | 79.08%    | 8    | 14            | 5             |
| 11.2  | Totals - Region 2      |               | 1,600    | 15    | 32     | 11     | 1,594     | 1,607    | 63      | 4       | 3.92%   | 7      | 1,652      | 327       | 80.21%    | 7    | 18            | 7             |
| 11.3  | Totals - Region 3      |               | 2,131    | 16    | 17     | 3      | 2,133     | 2,192    | 50      | 7       | 2.28%   | 8      | 2,255      | 432       | 80.84%    | 6    | 21            | 8             |
| 11.4  | Totals - Region 4      |               | 776      | 14    | 17     | 2      | 775       | 774      | 37      | 8       | 4.78%   | 4      | 791        | 148       | 81.29%    | 5    | 17            | 6             |
| 11.5  | Totals - Region 5      |               | 2,069    | 48    | 23     | 5      | 2,099     | 2,088    | 105     | 3       | 5.03%   | 3      | 2,138      | 380       | 82.23%    | 2    | 8             | 2             |
| 11.6  | Totals - Region 6      |               | 2,079    | 30    | 26     | -3     | 2,080     | 2,031    | 125     | 1       | 6.15%   | 2      | 2,182      | 392       | 82.03%    | 3    | 6             | 1             |
| 11.7  | Totals - Region 7      |               | 1,134    | 12    | 15     | -2     | 1,129     | 1,126    | 51      | 6       | 4.53%   | 6      | 1,140      | 197       | 82.72%    | 1    | 13            | 4             |
| 11.8  | Totals - Region 8      |               | 2,469    | 42    | 26     | 2      | 2,487     | 2,462    | 113     | 2       | 4.59%   | 5      | 2,508      | 452       | 81.98%    | 4    | 11            | 3             |
| 11.9  | Totals - Other Regions |               | 179      | 0     | 0      | -6     | 173       | 57       | 122     | *       | 214.04% | *      | 62         | 1         | 98.39%    | *    | *             | *             |
| 12    | Grand Total            |               | 13,253   | 181   | 171    | 14     | 13,277    | 13,124   | 725     | *       | 5.52%   | *      | 13,555     | 2,502     | 81.54%    | *    | *             | *             |