

JAMES R. STENGER

MEMBER INVOLVEMENT

MEMBER OF NAHU SINCE 1992

NORTHERN NJ AHU COMMUNICATIONS AND AWARDS CHAIR

Established a monthly chapter newsletter

Established new awards to recognize more members

NJ STATE AHU – Secretary, President Elect, President, Past President

Ran the annual State Convention twice

Winner of coveted Louis G. Mattei Award while President – NJ Lifetime Achievement Award. First and last seated President to win this award.

NJ STATE AHU LEGISLATIVE CHAIR FOR THREE YEARS

Founded Legislative Management Team

REGION 1 & 2 LEGISLATIVE CHAIR FOR THREE YEARS

REGION 1 & 2 HUPAC CHAIR FOR TWO YEARS

Helped establish a deliver method of checks to Members of Congress in their districts by our members whenever possible and timely.

REGION 2 VICE PRESIDENT FOR THREE YEARS

Established Region 2 as an autonomous and thriving Region after the Region 1-2 split

Won the Regional Blue Chip Award

Won the Region of Excellence Award

Won the Coveted Membership Cup

NATIONAL INVOLVEMENT

SECRETARY, TREASURER, VICE PRESIDENT, PRESIDENT ELECT, PRESIDENT, PAST PRESIDENT

Liaison to Awards Committee, Vanguard Council, Chapter and Leadership Development Committee, the Membership Council, Governance Committee, HUPAC, LPRT, and Professional Development

CONCEIVED AND EXECUTED THE “MEMBER LOYALTY REBATE” PROGRAM

LEAD EFFORT TO ESTABLISH THE NAHU GOVERNANCE COMMITTEE

SERVED ON THE GOVERNANCE COMMITTEE FOR THREE YEARS

INITIATED AND LEAD THE VISION 2020 INITIATIVE

TRAVELED AS PRESIDENT TO PROMOTE THE HERITAGE, CULTURE AND VISION OF NAHU TO MEMBERS WITH THE PURPOSE OF EDUCATING MEMBERS ABOUT THE STRENGTH, RESILIENCE AND IMPACT OF NAHU. HIS SPEECH INSPIRED THE FORMATION OF THE NAHU “LEAD” LEADERSHIP DEVELOPMENT PROGRAM

ATTENDED CAPITAL CONFERENCE (24 TIMES)
ATTENDED NAHU NATIONAL CONVENTION (24 TIMES)

THE DREAM RACER PROGRAM

HELPED IMPLEMENT THE PROGRAM WITH MARILYN STENGER AND DENNIS HARTIN WHICH CULMINATED WITH PLACING A CAR IN THE GOLISANO CHILDREN'S HOSPITAL IN FORT MYERS, FL

SPECIAL RECOGNITION

- RECIPIENT OF THE LOUIS G. MATTEI ACHIEVEMENT AWARD FOR OUTSTANDING ACHIEVEMENTS AS A MEMBER OF NJAHU*
- LIFETIME GOLDEN EAGLE MEMBER OF THE LPRT FOR OUTSTANDING SALES MANAGEMENT*
- TRIPLE CROWN AWARD RECIPIENT SEVERAL YEARS*
- BLUE CHIP REGION AWARD*
- REGION OF EXCELLENCE AWARD*
- NAHU MEMBERSHIP CUP*
- NAHU DISTINGUISHED SERVICE AWARD*

OUTSIDE ACTIVITIES

- MEMBER OF THE BOARD OF DIRECTORS FOR HEALTHSENSE 2002-2006*
- MEMBER OF THE NJ BUSINESS AND INDUSTRY ASSOC, HEALTH AFFAIRS COMMITTEE 2002-2010*
- SUPPORTER OF URBAN IMPACT, A PROGRAM WHICH OFFERS OPPORTUNITIES FOR YOUNG MEN IN NJ'S INNER CITIES*
- MEMBER OF THE PARENTS OF GRADUATES OF THE DELBARTON SCHOOL*
- PAST PRESIDENT OF THE BOOSTER CLUB OF THE ACADEMY OF ST. ELIZABETH*
- PAST PRESIDENT OF THE MORRISTOWN, NJ LITTLE LEAGUE*
- PAST PRESIDENT OF THE MORRISTOWN, NJ JAYCEES*
- MEMBER OF THE PARENTS CLUB OF THE COLLEGE OF THE HOLY CROSS*
- PAST PRESIDENT OF THE BRADFORD ESATES CIVIC ASSOCIATION*
- MEMBER OF THE BOARD OF TRUSTEES OF THE ST. CHARLES YACHT CLUB, FORT MYERS, FL*

- *COMMODORE OF THE ST. CHARLES YACHT CLUB, FORT MYERS, FL*
- *MEMBER OF THE SILVER STARS, AN ORGANIZATION OF PAST COMMODORES WHICH SUPPORTS THE YACHT CLUB'S MAJOR EVENT, THE COMMODORE'S BALL*

BACKGROUND

JIM ENTERED THE HEALTH INSURANCE BUSINESS IN 1973 AND WORKED FOR TWO LARGE INSURANCE COMPANIES AND TWO INTERNATIONAL EMPLOYEE BENEFIT BROKERAGE FIRMS IN NY. HE JOINED NAS FINANCIAL SERVICES IN 1986 AS AN OWNER. HE BUILT NAS TO BECOME ONE OF THE LARGEST GENERAL AGENCIES IN NJ. BENEFITMALL ACQUIRED NAS IN MARCH OF 2010. WHILE AT BENEFITMALL, JIM WAS DIRECTOR OF BENEFIT UNIVERSITY, BENEFITMALL'S SCHOOL OF CONTINUING EDUCATION. THERE HE DEVELOPED AND TAUGHT SEVERAL CE COURSES RANGING FROM MEDICARE TO LONG TERM CARE TO SELF-FUNDING TO THE BASICS OF SALES.

JIM SERVED FOR 10 YEARS AS THE CHAIR OF THE NJ SMALL GROUP HEALTH BENEFITS BOARD (SEH) IN TRENTON, NJ. THE SEH BOARD IS PART OF THE NJ DEPARTMENT OF BANKING AND INSURANCE AND IS RESPONSIBLE FOR REGULATING THE HEALTH INSURANCE MARKET FOR THE 2-50 MARKETPLACE. THERE HE OVERSAW THE ACTIVITIES OF THE BOARD AND WORKED CLOSELY WITH THE REGULATORS, CARRIERS AND OTHER STAKEHOLDERS TO MAKE SURE THE HEALTH INSURANCE MARKETPLACE REMAINED COMPETITIVE AND RESPONSIVE TO THE NEEDS OF SMALL BUSINESS OWNERS.

