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Email Subject: Letter to the Editor

Hi,

I'm submitting the following letter on behalf of the CEO of the National Association of Health Underwriters, Janet Trautwein. Is there any chance you might be able to run it?

Best,  
Kelly

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Kelly Loussedes  
National Association of Health Underwriters  
[202-595-3074](tel:202-595-3074)

Dear Editor,

A recent article reported that several insurers may not renew their contracts with Sutter Health, which owns 30 percent of the "hospitals, surgical centers, and doctors' groups in Northern California" ("Santa Cruz County: A tough year to buy health insurance," November 26).

If they don't renew, patients could face high out-of-network costs, depending on their insurance plan. Any Santa Cruz County residents who aren't sure whether their plan covers local health providers, or who want to switch insurance plans to ensure in-network coverage, should consider contacting a licensed health insurance agent or broker.

These professionals are experts at researching network coverage and ensuring that consumers enroll in a plan that best meets their needs and budget.<sup>1</sup> In fact, they're so good at finding deals that premiums are 13 percent less in counties with the most brokers.<sup>2</sup>

Sincerely,  
Janet Trautwein  
CEO, National Association of Health Underwriters  
1212 New York Ave. NW, Suite 1100  
Washington, DC 20005

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<sup>1</sup> <https://kaiserfamilyfoundation.files.wordpress.com/2013/01/8321-f.pdf>

<sup>2</sup> <http://www2.census.gov/ces/wp/2013/CES-WP-13-58.pdf>