



National Association of Health Underwriters

The Three Myths of a Single-Payer Health Care Delivery System

Sample Outline for Continuing Education Credit Filing

1. Reasons Why A Single-Payer System Might Happen in the U.S.
 - a. Overview of Recent Legislative Activity
 - b. Overview of Recent Public Opinion Surveys
 - c. Public Policy “Expert” Opinions
2. What a Single-Payer System in the U.S. Would Look Like
3. Myth Number One: Everyone Has Access
 - a. True Design of a Single Payer System
 - i. Access to Coverage vs. Access to Care
 - ii. Similarities to a Giant HMO
 - b. Single Payer Systems and Rationing
 - i. Wait Times for Care
 - ii. Limits on Access to Medical Technology
4. Myth Number Two: Single Payer Systems Yield Better Outcomes
 - a. Life Expectancy
 - b. Infant Mortality
 - c. The Impact of Consumerism
5. Myth Number Three: Single Payer Costs Less
 - a. Overview of Economic realities
 - i. Overall Cost of Medical Care—Impacting American and Single-Payer Systems
 - ii. Single-Payer Savings Come From Rationing
 - iii. “American Coverage” costs more because it includes more
 - iv. Americans Spend more on Health Care Because We Can
 - b. Tax Implications of Single-Payer Systems
 - c. Health Care Spending as a Percentage of GDP
 - d. Impact of Single Payer on National Productivity
6. Single-Payer Systems Conflict with American Values
 - a. Public Opinion Data
7. How NAHU Members Can Educate the Public